



## Greenhouse Gas Services, LLC *a GE AES venture*

Real carbon solutions  
from a source you can trust



# Greenhouse Gas Services

A trusted source of high-quality carbon offsets & carbon management solutions



## GE

✓ *GE Energy Financial Services*: Over \$20 billion in energy investments and renewable energy projects

✓ *GE ecomagination*: GE's commitment to provide products and services that generate significant environmental and economic performance advantages to GE's customers

## AES Corporation

- ✓ 20% of global portfolio in renewables
- ✓ *AES Climate Solutions*: 300 people in 26 countries and 700 offset projects
- ✓ First carbon sequestration project in the late 1980s

## Greenhouse Gas Services

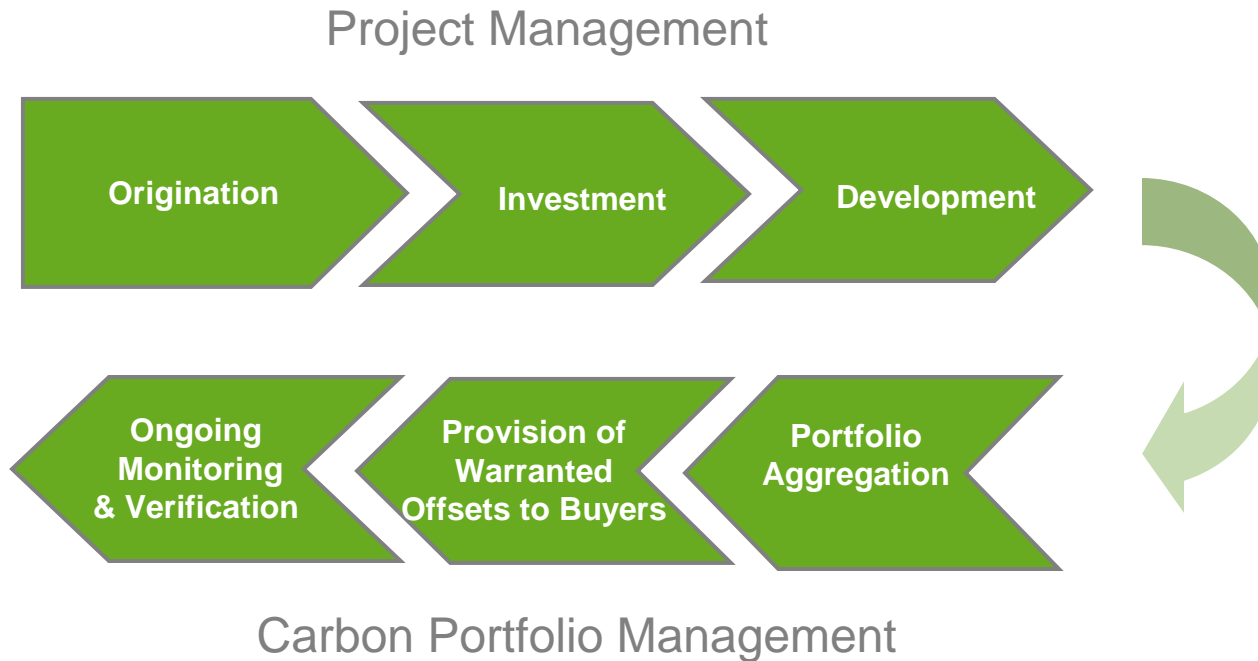
a GE AES venture



- Offers unrivalled credibility, quality, and scale
- Leverages leading carbon market expertise
- Represents highest standard of scientific and environmental integrity
- Provides diversified top-quality portfolio
- Assures volume delivery as function of vintage
- Covers full spectrum of project development and carbon asset management services



# GHGS Employs a Full Life Cycle Model



Manages the entire value chain of carbon emissions management from project origination through retirement



# Market Snap Shot

## Difficulties:

1. High cost of verification is limiting the market.
2. Over conservatism seen as answer to quality.
3. Variation in science and application of baseline scenarios between standards (e.g. Additionality)
4. Carbon value has decreased in the US making projects less viable

## Mitigates:

1. Small scale methodologies and streamlined monitoring (e.g. EPA Climate Leaders)
2. Carbon has to be seen as a true commodity not something that can be under estimated.
3. Conformance needed to help growth of industry Clarity on applicability and additionality will minimize investment risk.
4. Continue to find charismatic opportunities and beneficial use based projects to make projects viable.



# Contact

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