

News from the National Association of Energy Service Companies (NAESCO)

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NAESCO ENDORSES THE NATIONAL ACTION PLAN for ENERGY EFFICIENCY, PLEDGES RESOURCES TO SUPPORT RECOMMENDATIONS

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The National Association of Energy Service Companies (NAESCO) today endorsed the National Action Plan for Energy Efficiency (Action Plan) and pledged its full support to help implement the Action Plan's recommendations.

"The Action Plan is a crucial step that we must take to ensure that the U.S. energy system is reliable and affordable," said S. Lynn Sutcliffe, NAESCO's Chairman and the CEO of The EnergySolve Companies. "The Action Plan brings energy efficiency, the least expensive and most reliable of our energy resources, into a central position in future utility energy planning," he continued. "NAESCO fully endorses the Action Plan recommendations. Our staff will work with our member companies across the country to help utilities and state regulators implement the recommendations and get proven cost-effective energy efficiency programs into the field."

Terry E. Singer, NAESCO's Executive Director, noted that NAESCO has worked for the last twenty years to help develop energy efficiency programs at the state and federal levels. "Our experience," Ms. Singer said, "is that a collaborative effort like the Action Plan Leadership Group, which actively involves a full range of stakeholders, can develop results oriented recommendations that lead to successful program implementation.. We understand," Ms. Singer continued, "that the Action Plan report and its recommendations are the beginning of a long process, but based on our experience we know that the process can be successful. NAESCO, for example, has worked very hard over the last decade to assist in the implementation and refinement of the federal government's ESPC program, which has delivered more than a billion dollars of projects during the past few years."

Donald Gilligan, NAESCO's President, observed that there are hundreds of groups across the country interested in helping the utilities to implement the Action Plan recommendations. Mr. Gilligan said that "NAESCO has worked closely with utilities in California to design programs that meet the utilities' need for energy efficiency resources while keeping the process open and transparent. Environmental, consumer and energy efficiency industry organizations stand ready

to help utilities and state regulatory commissions design good programs and get them into the field,” he said. “Organizations like NAESCO have helped develop state programs for the past twenty years. We have learned from experience the “dos and don’ts” of program design and we can help utilities get their program designs right from the start.”

“NAESCO pledges to help pull together these different organizations in states that are organizing energy efficiency programs,” Mr. Gilligan continued. “We have seen that by working together we have the best chance of immediate and long-term success. We look forward to the challenge of helping to design and implement programs across the country.”

About NAESCO

NAESCO's current membership of about 100 organizations includes firms involved in the design, manufacture, financing and installation of energy efficiency and renewable energy equipment and the provision of energy efficiency and renewable energy services in the private and public sectors. NAESCO numbers among its members some of the most prominent companies in the world in the HVAC and energy control equipment business, including Honeywell, Johnson Controls, Siemens, Trane and TAC/Tour Andover Controls. Our members also include many of the nation's largest utilities: Pacific Gas & Electric, Southern California Edison, New York Power Authority, and TU Electric & Gas. In addition, ESCO members include affiliates of ConEdison, Pepco and Constellation Energy. Prominent national and regional independent members include Synergy Companies, Custom Energy, NORESKO, Onsite Energy, The EnergySolve Companies, Ameresco, UCONS, Chevron Energy Solutions, Direct Energy, DMJM Harris, URS, Atlantic Energy, BCS, EPS Capital, Burns & McDonnell, Dalkia, and Energy Systems Group.