

# EPA Office of Small Business Programs

*Small Business- Making a Difference*



**The Office of Acquisition  
Management's Contractor Forum**

**June 02, 2008 - Nashville, Tennessee**

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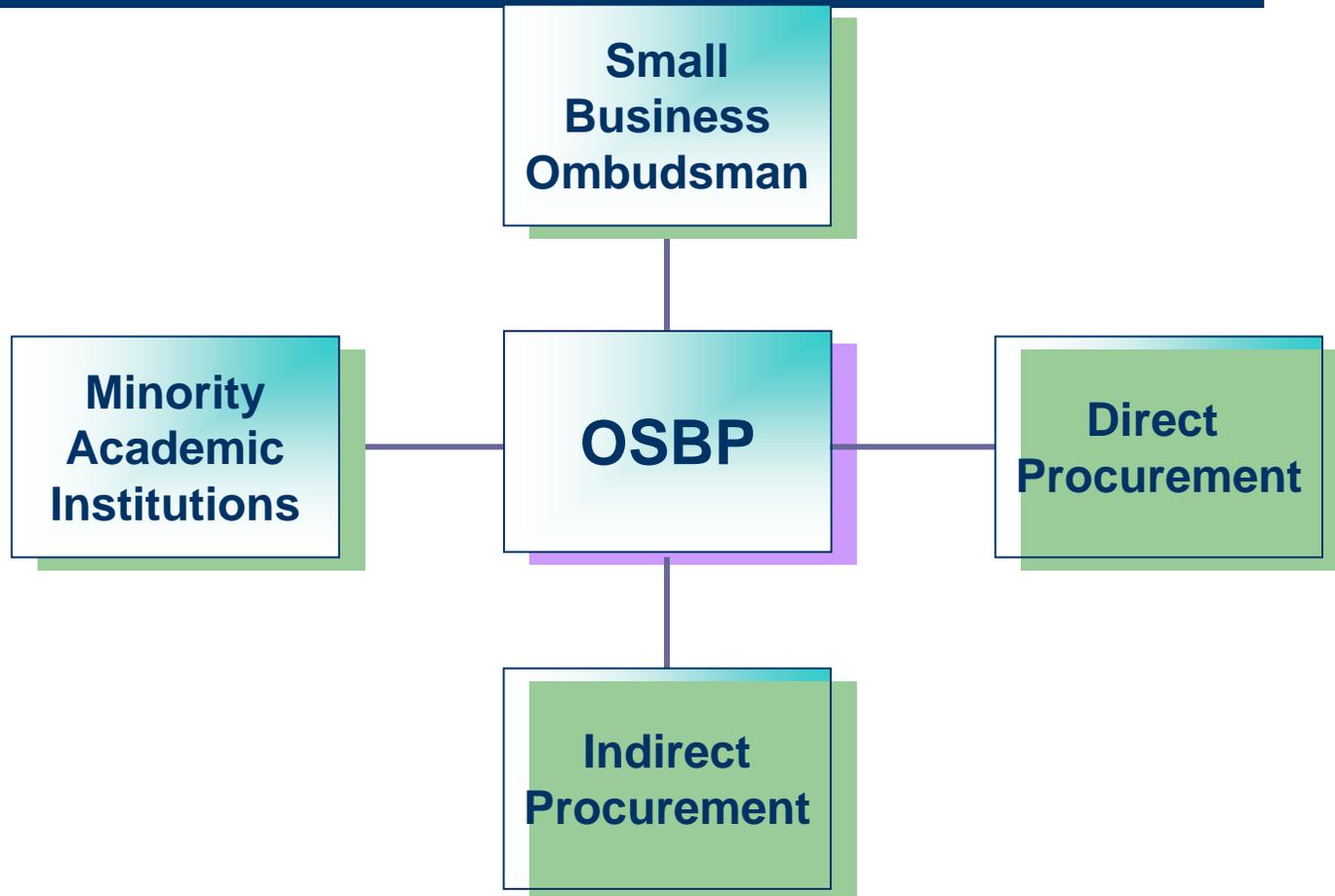
202-566-2075

# OSBP Mission

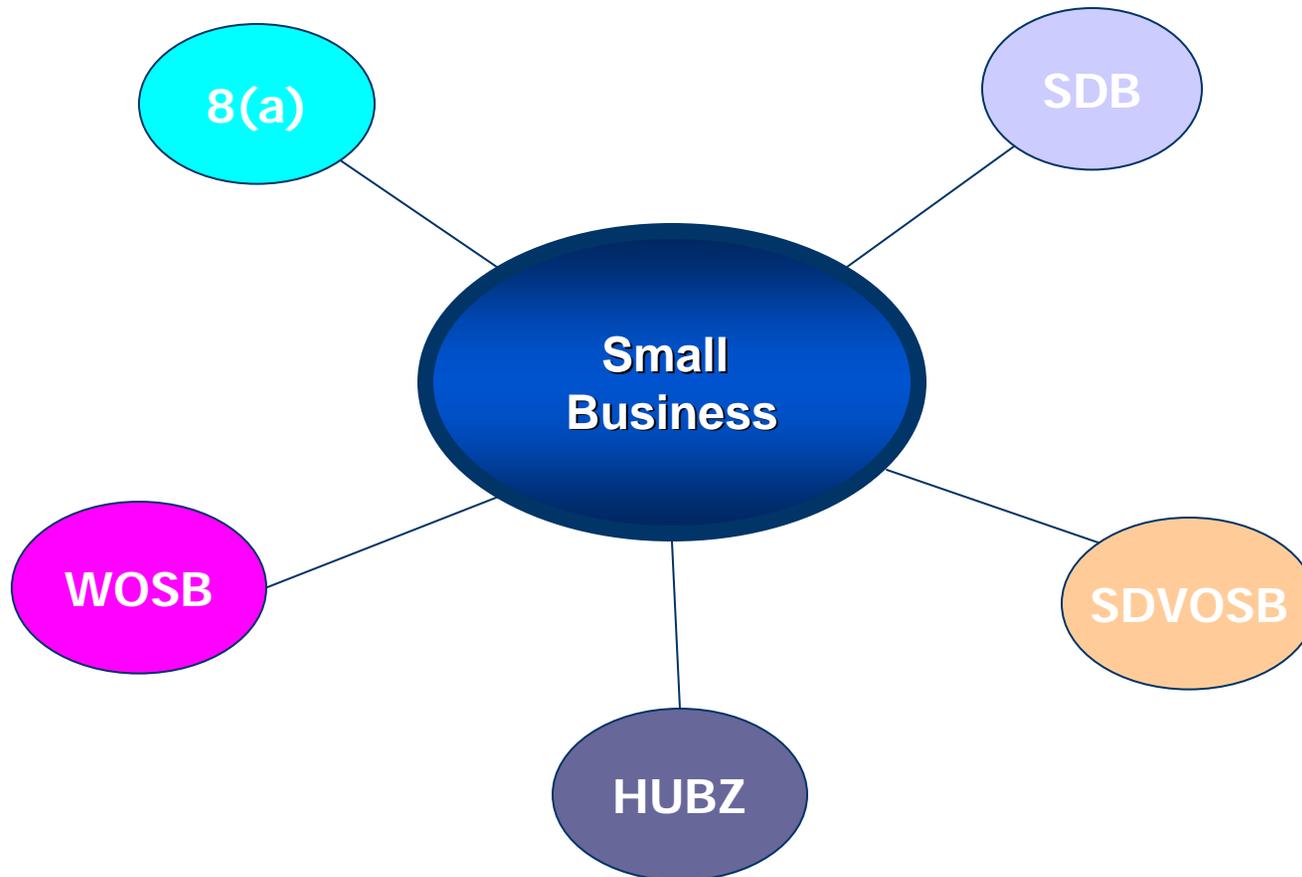
Support the protection of the environment and human health by fostering opportunities for partnerships, contracts, subagreements, and grants for small and socioeconomically disadvantaged concerns



# OSBP Program Components



# Small Business Sectors



# Small Business Goals

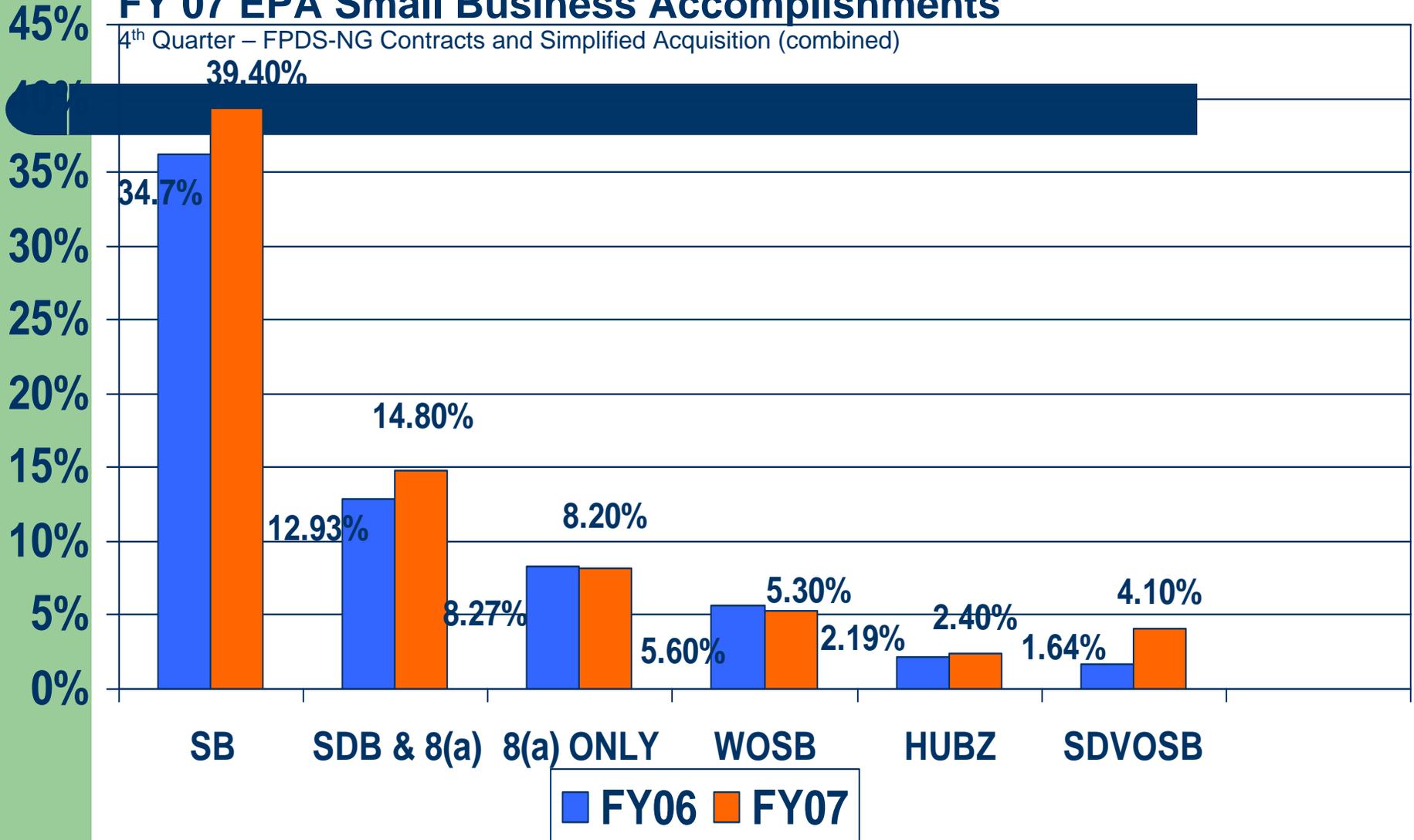
Based on estimated contract obligations of \$1.2 Billion for Direct and \$200 Million for Subcontract

## Fiscal Years 2008/ 2009

Estimated Obligations	Negotiated	
	Dollar Value	Goal
<b>Direct</b>		
Small Businesses	\$477.6M	39.8%
8(a) Businesses	\$90 M	*7.5%
Non 8(a) Small Disadvantaged Businesses	\$36 M	*3.0%
Women-Owned Small Businesses	\$60 M	5.0%
HUBZone Businesses	\$36 M	3.0%
Service Disabled Veteran-Owned Small Businesses	\$36 M	3.0%
<b>Subcontract</b>	<b>Dollar Value</b>	<b>Goal</b>
Small Businesses	\$100 M	50.0%
Small Disadvantaged Businesses	\$40 M	20.0%
Women-Owned Businesses	\$15 M	7.5%
HUBZone Businesses	\$6 M	3.0%
Services Disabled Veteran-Owned Small Businesses	\$6 M	3.0%

# FY'07 EPA Small Business Accomplishments

4<sup>th</sup> Quarter – FPDS-NG Contracts and Simplified Acquisition (combined)



# SBA Small Business Scorecard

EPA	CURRENT STATUS (As of July 25, 2007)		PROGRESS (As of July 25, 2007)		COMMENTS
<p>Initiative</p> <p><b>SMALL BUSINESS PROCUREMENT</b></p> <p>Agency Lead: Jeannette L. Brown Director, EPA OSDDBU</p>	  <p>Red</p>	<p><b>GREEN STANDARDS</b></p> <p><u>    </u> Meets the small business goal, at least 3 socio-economic goals, and shows improvement in the remaining 1 goal.</p> <p><u>    </u> Meets all Yellow standards:</p> <ol style="list-style-type: none"> <li><u>    </u> Meets the small business goals, at least 2 additional socio-economic goals, and improves in at least one of the unmet goals. Credit can also be given for meeting 4 goals, regardless of which ones they are.</li> <li><u>  X  </u> Has implemented a strategy to increase the number of competitively awarded contracts to small businesses.</li> <li><u>  X  </u> Has demonstrated top-level Agency commitment to small business contracting.</li> <li><u>  X  </u> Has a comprehensive small business program that includes written policies and procedures focused on improving the competitive environment and increasing small business participation in the procurement process.</li> <li><u>  X  </u> Has small business goal achievement as a rating element for acquisition personnel.</li> <li><u>  X  </u> Works cooperatively with SBA on outreach and targeting initiatives.</li> <li><u>  X  </u> Meets deadlines for all required strategic plans and annual reports due to SBA.</li> <li><u>  X  </u> Has a process to ensure small business data is accurately reported in FPDS-NG.</li> <li><u>  X  </u> Enforces small business subcontracting plans and meets subcontracting goals.</li> </ol>	  <p>Yellow</p>	<p><u>Actions taken this quarter:</u></p> <ol style="list-style-type: none"> <li>The agency <b>has not</b> met its small business goal, 1 additional socio-economic goal, and improved in at least one of its unmet goals. (2 goals must be met to receive credit)</li> <li>The agency has implemented an aggressive strategy to increase the number of competitively awarded contracts to small businesses.</li> <li>The agency shows top-level agency commitment to small business contracting.</li> <li>The agency has a comprehensive and active small business plan that is documented and regularly updated.</li> <li>The agency has built-in goal achievement requirements in their executive management's performance to ensure increased accountability.</li> <li>The agency's OSDDBU coordinates with SBA in 8(a) orientation and match-making events to further outreach and marketing initiatives.</li> <li>The agency submitted all plans and reports by the required deadlines.</li> <li>The agency regularly verifies its small business data in FPDS-NG for accuracy. The agency also uses internal and external reports as a tool to rectify discrepancies found in the FPDS-NG system.</li> <li>The agency does have a system in place to enforce small business subcontracting plans and goal expectations.</li> </ol>	<p>EPA did not meet its WOB, HUBZone, or SDVO goals. EPA did exceed its small business goal.</p>

# The Service Disabled Veteran Owned Small Business Program

- In FY 2007 EPA awarded 4.1% of its contracting dollars to SDVOSBs, surpassing the Federal goal of 3.0%.
- On June 12, 2008, the U.S. Department of Veterans Affairs will recognize EPA with the Federal Champions Award for significant contributions towards expanding business opportunities for veterans and service-connected disabled veterans.

# What We Buy- Top 10 NAICS Codes

1. 562910- Remediation Services
2. 541620- Environmental Consulting Services
3. 541710- Research and Development in the Physical, Engineering, and Life Sciences
4. 561210- Facilities Support Services
5. 541519- Other Computer Related Services
6. 541611- Administrative Management and General Management Consulting Services
7. 541511- Custom Computer Programming Services
8. 541380- Testing Laboratories
9. 541512- Computer Systems Design Services
10. 924110- Administration of Air and Water Resource and Solid Waste Management Programs



Thank you for your Support



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