

REGION 1 – NEW ENGLAND ERRS III
Questions and Answers as of April 5, 2007

1. Is this requirement being set up for large business only? Does small business really have an opportunity to work on this requirement?

We are currently in the market research phase of this acquisition. Our final strategy will lean heavily on the results of that research. We are attempting to identify strategies that will maximize the use of small businesses. At this point in time, Region 1's ERRS III is not set up for a large business only and we are seeking small businesses who are capable of working on this requirement.

2. Will you be breaking the work apart or do we tell you what we could do based on the requirements?

Our market research, including the qualification packages we receive, will help determine the final strategy. As the synopsis noted, we are considering possible segregation of the requirement, either by type of work or geographic location. Your qualification package should address whether you can fulfill some or all of the requirements (this would include potential team members), or requirements in a specific geographic segment of the New England area.

3. How much funding is on this contract? How large is the contract?

The requirement is valued at approximately \$100M over 5 years. Contract values will be dependent on acquisition strategy, i.e., whether there are multiple contracts awarded.

4. What size standards apply to this requirement?

The North American Industry Classification Standard (NAICS) code 562910 – Environmental Remediation Services has been identified as the primary code for the ERRS III requirement. The size standard for this requirement is based on a maximum of 500 employees as the average employment of a firm.

For Federal government procurements, you must meet the small business size standard that the procuring agency's contracting officer specifies for the contract. That may or may not be your principal activity. However, so long as you meet the size standard for that procurement, you can qualify as small. If you register in the [Central Contractor Registration](#) database (in fact, you must register, to make offers as a prime contractor), you should include all NAICS codes that identify the type of work you can perform.

5. Where can I obtain a listing of interested parties "Plan Holders, Etc."?

The full listing of interested parties can be found on the FedBizOpps website at www.fedbizopps.gov and on the Office of Acquisition Management website at www.epa.gov/oam/srpod/index.htm#solam. We will update this information as new firms are identified.

6. Are there posted lists of Small Businesses, 8(a), women-owned small businesses, etc. in Region 1?

The Small Business Administration has developed a search tool for identifying small business concerns called Small Business Dynamic Search on website www.ccr.gov. This database will allow you to search by NAICS codes, contractor name, socio-economic status, keyword(s), and/or geographical location.

7. Please discuss bonding and insurance requirements, if any.

They will be finalized as part of the contract strategy.

8. Are performance and payment bonds required on each response?

During the contractor forum on March 30, 2007, a contractor noted that another government agency has been able to minimize this requirement. We will research the issue and attempt to identify strategies that will minimize the bonding requirement, if possible.

9. Do all key personnel qualifications need to be inhouse? Or can they be a subcontractor (i.e., CIH H&S personnel)?

The final strategy and RFP will specify this.

10. When will decisions regarding Level A be made?

Decisions regarding Level A will be made prior to finalization of the acquisition strategy.

11. The current incumbent ERRS contractor was identified as being Shaw Environmental. Is EPA planning the ERRS-III contract to be a total small business set aside or will there still be a full and open recompetete?

The final strategy will be announced after completion of the market research. Additionally, see answers to questions 1 and 2 above.

12. With regard to the exclusion of START contractors, if a firm holds a START contract in another Region (not Region 1), are they excluded? Also, if a team subcontractor in Region 1, are they excluded?

Any contractor would be excluded if the terms of a current contract they have has such a requirement. Normally, START contractors in other Regions do not have an exclusion for ERRS, except in the Region where they have a START contract.

13. Is EPA going to require that the Contractor have ICS Level 400 Training? If so, do you know of any sources to acquire this training?

The PWS attachment [Personnel Responsibilities and Minimum Qualifications](http://www.epa.gov/oamreg01/errsregion1/index.htm) posted on the OAM web site (URL: <http://www.epa.gov/oamreg01/errsregion1/index.htm>) Identifies which personnel will be required to have ICS 300 and 400 level training. Specifically Response Managers, Senior Foreman, Transportation & Disposal Coordinators, and Program Managers require this level of training.

According to the FEMA Web page:

(URL: http://www.fema.gov/emergency/nims/nims_training.shtm)

“ICS-300 and ICS-400 courses are courses conducted in a classroom. Both the Emergency Management Institute and the National Fire Academy sponsor NIMS compliant ICS-300 and 400 training. Please contact your local or State's Emergency Management Agency or State Fire Academy for details about when and where these courses will be available.”

14. How many times has the current ERRS contractor been required to respond to an emergency in 2, 3, and 4 hours?

It is a rare occurrence, however, the ERRS contract mechanism needs to include this requirement as well as the 24/7 provision for instances when the Agency response capability is needed.

15. Does the offeror need to have an in-house laboratory services?

No; however, the contractor will need to be able to provide various analytical services, including field analysis such as hazardous waste characterization (hazcat). The contract will be require a Quality Management Plan and Quality Assurance Program Plan.

16. Can you describe some typical situations to which (the) current Region I ERRS contractor(s) have responded?

Please refer to EPA OSC.net (<http://www.epaosc.net>). This is a public webpage where current response activities are described. Choose "Web Sites" from the list on the left of the screen on the following page there will be a map of the US. Click on "1" on the map or "Region 1" on the table and a listing of current response activity in EPA Region I will be listed. Choosing (clicking on) the name of one of the sites listed in the left column will open a page about that site which provides access to a variety of information about the project.

17. Does the 51% requirement apply to direct labor or the total cost of the contract (i.e., do the T&D costs get factored into the calculation?)

In a service contract, the small business concern is required to perform at least 50 percent (50%) of the cost of the contract incurred for personnel with its own employees. We are researching the impact of the requirement under ERRS to subcontract out Transportation and Disposal (T&D), and the potential construction costs. Further information will be posted on this issue.

Listing of Interested Parties

ERRS III Requirements – EPA New England (Region 1)

As of April 5, 2007

Mark Curran	Battelle	curran@battelle.org
William Steinhauer	Battelle	steinhauer@battelle.org
Bruce Hebbel	Charter Environmental, Inc.	bhebbel@charterenvironmental.com
Michael Wedge	Clean Venture, Inc.	mike.wedge@cyclechem.com
Geoffrey Brown	ENPRO Services, Inc.	gbrown@enpro.com
Anne McNeil	ENPRO Services, Inc.	amcneil@enpro.com
*Wendell Berry	Enviro Systems, Inc.	wberry@envirosystem.com
Randall Martin	Environmental Alternatives	rmartin@eqi-inc.com
Christopher Norton	Environmental Alternatives	c.norton@eqi-inc.com
Jack Gerber	Environmental Quality Management, Inc.	jgreber@eqm.com
Robert Reynolds	Environmental Quality Management, Inc.	reyrob@bigfoot.com
Tim Burbank	Global Remediation Services	TBurbank@GlobalRemediation.com
Tom Dalton	Guardian Environmental Services Company	TDalton@GESoncall.com
Paul D. Steinberg	Mabbett and Associates	steinberg@mabbett.com
*Lon Cohen	New England Disposal Technologies, Inc.	lcohen@NEDTinc.com
Michael Bundy	New England Industrial Engineering, Inc.	MBundy@neie.com
Margaret Randel	Science Applications International Corporation	margaret.a.randel@saic.com
Rick Carr	Severn Trent Laboratories, Inc.	rcarr@stl-inc.com
Barry Taggart	Shaw Environmental, Inc.	barry.taggart@shawgrp.com
Taylor Treat	Shaw Environmental, Inc.	Taylor.Treat@shawgrp.com
Eric Nelson	Tetra Tech NUS	eric.nelson@ttnus.com
Lawrence Kahrs	TK&K Services	Lawrence.kahrs@tkandk.com
William Nineve	TRIDENT Environmental	nineve@tridenthazmat.com
Garrett Quinn	TRIDENT Environmental	Quinn@tridenthazmat.com
George Gardner	Watermark Environmental	ggardner@watermarkenv.com

* Denotes interest in subcontracting opportunities