OSDBU NEWS
Spring 2006

United States Environmental Protection Agency

Director's Note

U.S. Environmental Protection Agency Response to Hurricane Katrina

In this issue, we deviate slightly from our usual focus in order to discuss the EPA's ongoing response to Hurricane Katrina. As the 2006 hurricane season begins, we must remember the past and prepare for the future.

The devastation that Katrina inflicted on the Gulf Coast, particularly New Orleans, on August 29, 2005, is well known. A month later, Hurricane Rita worsened the situation by re-flooding areas already flooded by Katrina. The effects of this double disaster are still in evidence as cities and towns struggle to repair and rebuild, and residents attempt to reconstruct their lives.

In such emergencies, EPA is the lead Agency for the cleanup of hazardous materials. Katrina created 86 million cubic yards of debris, caused the spill of more than 7 million gallons of oil, produced floodwaters that deposited hazardous substances in sediments, and passed over 18 Superfund National Priority List sites and more than 400 industrial facilities that store or manage hazardous materials. EPA personnel, in concert with the Federal Emergency Management Agency (FEMA) and state and local agencies, were responsible for preventing, minimizing, or mitigating threats to public health and the environment; providing oversight and assistance in managing hurricane-generated debris; and assessing potential environmental and human health issues. This was indeed a Herculean task.

Although conditions along the Gulf Coast have improved, our task is not yet finished. EPA personnel remain on the scene, assessing damage, testing health and environmental conditions, and coordinating cleanup. The

Inside This Issue

Hurricane Katrina Clean-Up Effort page 2
SAB Workgroup Advisory Activities page 3
2006 OSDBU Procurement Conference Spotlight page 4
Outreach Center Spotlight page 8

EPA Science Advisory Board (SAB) has also convened workgroups that will provide advice on various scientific and technical issues.

Just as the Agency's task on the Gulf Coast is unfinished, ours is as well, as we continue to provide assistance to small businesses. The 16th Annual Procurement Conference was held on April 20, 2006, and was well-attended by both exhibitors and participants. Among other events and exhibits, four workshops, the Procurement Matchmaking area, and opportunities for networking on the Exhibit Floor provided small business owners and employees with opportunities to connect with large businesses and federal government agencies. It was a great success, and we encourage everyone to attend next year's Conference, which will be held on April 19, 2007.

On February 2–4, 2006, the EPA was a major sponsor and supporter of the 3rd National Minority Serving Research Partnerships Conference in Edinburg, Texas. The theme was "Research Partnerships: Partnering with Government, Corporations, and Foundations for Contracting and Grant Opportunities." This event provided students, faculty, and administrators from historically Black, Hispanic, and Tribal Colleges and Universities opportunities to develop strategic alliances with a diverse community of individuals who wish to enhance collaboration, research, and contracting opportunities with institutions of higher education.

Although we focus upon providing new opportunities for the future, we must also look back in order to recall and learn from our collective past.

Read and Reflect,

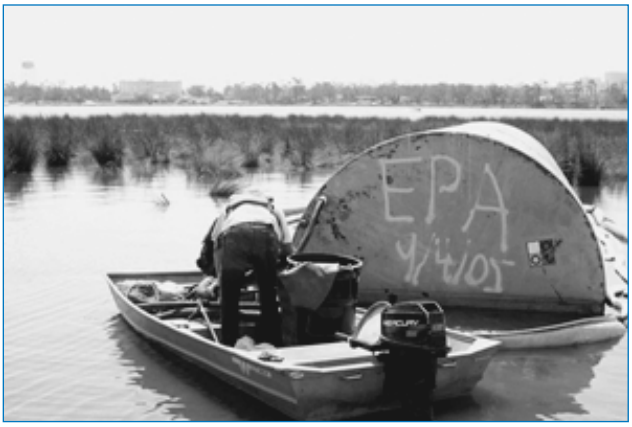
Jeanette L. Brown, Director
Office of Small and Disadvantaged Business Utilization

Hurricane Katrina Clean-Up Effort

Hurricane Katrina was one of the strongest storms to hit the United States during the last 100 years. Although Katrina remained at hurricane strength for only 6 days (August 23 through August 29, 2005), the damage it caused was widespread, devastating, and tragic.

Photo by Elizabeth English, Louisiana State University

Katrina began as a tropical depression in the southeastern region of the Bahamas on August 23, strengthening into a tropical storm the next day. A few hours before it made landfall in south Florida on August 25, however, it strengthened into a category 1 hurricane. Katrina lost some of its intensity as it moved toward the Gulf of Mexico, but conditions there led the storm to attain "major hurricane" status on August 26.



An EPA employee assesses a storage tank in Region 4

As Katrina moved northward over the next 48 hours, it continued to gain strength. On the morning of August 28, its windspeeds were measured at over 170 mph, making it a category 5 storm. Rainfall accumulations exceeded 8 to 10 inches along much of Katrina's path. The Gulf States of Louisiana, Alabama, and Mississippi bore the brunt of the destruction caused by Katrina's force; the cities of New Orleans, Mobile, and Gulfport were particularly hard hit.

Katrina continued to move inland, losing strength and weakening to tropical storm status on August 29. The damage, however, had already been done. It was one of the most devastating natural disasters in U.S. history. A yet-undetermined number of lives were lost. Thousands and thousands of people were left without the basic necessities of life—food, drinkable water, and shelter. Many citizens remain displaced by the flooding that swept their homes away.

New Orleans was perhaps hardest hit due to the fact that it lies below sea level. Katrina's winds and rain breached the levees that separate the city from surrounding lakes, including Lake Pontchartrain. On August 31, at least 80 percent of New Orleans was underwater. Storm surge--water that is pushed toward shore by the force of the winds swirling around a storm which can increase the water level by 15 feet or more—combined with the heavy rainfall to wreak havoc in other Gulf cities.

All this damage was compounded by Hurricane Rita, another category 5 storm that hit less that a month after Katrina. Unfortunately for the Gulf Coast, this was the first time on record that two hurricanes reached Category 5 strength in the Gulf of Mexico in the same season.

In emergency situations such as this, the EPA (Environmental Protection Agency) is the lead agency for the cleanup of hazardous materials. EPA emergency response personnel continue to work with FEMA and state and local agencies, assessing hurricane damage, testing health and environmental conditions, and coordinating cleanup.

An EPA employee collects water samples in Region 6

After our initial focus on and assistance with urgent rescue and cleanup needs, the EPA shifted its efforts to its responsibilities under the National Response Plan (NRP). The plan establishes a single, comprehensive framework for the management of domestic incidents, including hurricanes. It provides the structure and mechanisms for the coordination of Federal support to State, local, and tribal incident managers and for exercising direct Federal responsibilities. The EPA is still in the lead under the NRP, addressing and managing threats caused by oil and hazardous materials. More about the EPA's ongoing efforts in the Gulf states can be accessed at http://www.epa.gov/oig/reports/2006/20060502-2006-P-00023.pdf.

SAB Workgroup Advisory Activities

In 1978, Congress established the EPA Science Advisory Board (SAB), giving it a broad mandate to advise the Agency on technical matters. The Board's principal mission includes:

- Reviewing the quality and relevance of the scientific and technical information being used or proposed as the basis for

Agency regulations.

- Reviewing research programs and the technical basis of applied programs.
- Reviewing generic approaches to regulatory science, including guidelines governing the use of scientific and technical information in regulatory decisions, and critiquing such analytic methods as mathematical modeling.
- Advising the Agency on broad science, technology, social and economic issues.
- Advising the Agency on emergency and other short-notice programs.

In light of Hurricane Katrina, the SAB Staff Office is convening workgroups of experts drawn from the SAB, the Clean Air Scientific Advisory Committee, and the Advisory Council on Clean Air Compliance Analysis (chartered advisory committees). Standing committees, subcommittees, and advisory panels have been established to provide rapid consultative advice on scientific and technical issues in the aftermath of Hurricane Katrina.

The Five Workgroups are:

- SAB Workgroup on Katrina Soil and Sediment Sampling Plan
- SAB Workgroup on Demolition and Disposal of Hurricane Debris
- SAB Workgroup on Coastal Mississippi Water Quality Assurance Plan
- SAB Workgroup on Residue Sampling Plan
- SAB Workgroup on Air Monitoring Plan

All will assist the Agency in developing and implementing timely and scientifically appropriate responses to Hurricane Katrina-induced destruction and contamination along the Gulf Coast.

2006 OSDBU Procurement Conference Spotlight

The 16th Annual OSDBU Procurement Conference was held at the Show Place Arena in Upper Marlboro, Maryland on April 20, 2006. There were 100 government exhibitors present, along with 275 industry exhibitors (40 of which were prime contractors).

Attendees included over 1,300 small businesses, 100 prime contractors, and 700 government personnel. Four workshops entitled "How to Do Business with the Government," "Emergency Response Contracting," "Success Stories of Women-Owned Businesses," and "Success Stories of Service-Disabled Veteran-Owned Small Businesses" provided valuable information and advice to the conference attendees.

This conference, sponsored by the Federal government's Offices of Small and Disadvantaged Business Utilization (OSDBU), was established in 1990 as the Procurement Opportunities Conference & Exposition. The purpose of the conference was to provide networking and educational opportunities for all conference participants. For 15 years, the conference has been successful in bringing small businesses, large corporations and government agencies together in one place.

In addition to networking opportunities on the Exhibit Floor, we hosted the ever-popular Procurement Matchmaking with program managers and procurement representatives, and offered on-site procurement opportunities. Large businesses with government contracts and federal government agencies are continually seeking highly qualified small, minority, 8(a), SDB, service-disabled veteran-owned, and women-

owned businesses. The OSDBU Procurement Conference offered the opportunity for prime contractors to connect with small vendors and subcontractors who can help them meet their needs and requirements.

INCREASE YOUR CONTRACTS - ATTEND NEXT YEAR!

Next year's conference will be held on April 19, 2007 at the Show Place Arena in Upper Marlboro, Maryland. Check the OSDBU Directors Council website at www.osdbu.gov in January 2007 for more details.

Large businesses and the federal government purchase just about everything. This is your opportunity to network and find potential new contracting opportunities with exhibitors and other attendees. If you own or work for a small business, woman owned, minority, SDB, 8(a), service-disabled veteran-owned, or HUB Zone company—this is the place to be!

INCREASE YOUR RESOURCES - EXHIBIT AT THE CONFERENCE

All businesses and government agencies looking for an opportunity to find potential new suppliers and build on their base of resources should participate in this show. This is the perfect occasion to find qualified, eager small businesses who want to help you solve your challenges effectively.

Roving Reporter Captures Procurement Conference Feedback

HCD International attended the OSDBU Procurement Conference to obtain feedback from exhibitors and participants for the EPA OSDBU News. Over 25 exhibitors and participants were interviewed during the conference as they networked, mixed and mingled with each other, excited and energized by the spirit of the day and by the key contacts they made.

Conference participant Shelton Rhodes, Chair of the Department of Management, Marketing, and Public Administration at Bowie State University, stated that he attended the conference to "understand more about government contracting and procurement. As a professor at Bowie State, I am in charge of a department that works with procurement contracts." Mr. Rhodes also owns his own company, New Millennium, a management consulting firm that provides procurement services.

As was true of most of our interviewees, Mr. Rhodes is very familiar with the EPA and OSDBU. In parting, he stated that "this is a great conference; Bowie State University students have supported it for the second year. We continue to view this venue as an excellent opportunity to network and learn more about contracting and business opportunities."

Exhibitor Gregory Woods, Sr., partner and founder of Yellow House Associates, viewed the Procurement Conference as "a perfect environment for a small company like Yellow House to make the right connections with some of the larger companies, and become more knowledgeable about what is happening in the industry and the Washington/Maryland/Virginia metropolitan area." When asked how he prepared for the conference, Mr. Woods replied, "We did extensive research. First, we wanted to know who were the major players attending the conference that can help propel us to the next level. We researched their company backgrounds and determined what type of capabilities they have and services they provide. Then they became our target industries for the conference. In terms of state and local government agencies, we looked at those that can help us get to the next level, whether it is acquiring the right certifications or to giving us the right information about procurement opportunities that are occurring within that area."

Mr. Woods concluded by saying that "OSDBU is a gateway for a small company like Yellow House to get its name out there. With an event

like this and the resources you can acquire from it, you have to be persistent and tenacious in following up with the contacts that you make. Yellow House is diligent about scheduling meetings with new contacts and is trying to learn more about programs that are going on in particular agencies."

The most entertaining interview was with Missy Edwards, Account Manager for Alliance Micro and exhibitor at the conference. She clearly wins over potential clients with her wit and honest feedback. Ms. Edwards stated, "I have no expectations of this conference. My only goal is to make enough of an impression on the people I speak with so that they will take my call tomorrow!" Ms. Edwards was very selective regarding sharing her business cards. In fact, she would only offer her card to people with whom she felt she had made a "true connection." Ms. Edwards plans to replicate the spirit of the conference in her office by inviting her new contacts to an in-house meeting at Alliance Micro, where she will introduce them to the products and extensive services her company provides.

The feedback HCD International received regarding the conference was overwhelmingly positive. Participants and exhibitors alike felt that the workshops and exposure to other company products and services were the most valuable opportunities of the day.

MSIRP'06 Conference at University of Texas

The third national Minority Serving Institutions Research Partnerships Conference 2006 (MSIRP'06) was hosted by the University of Texas–Pan American in Edinburg, Texas on February 2–4, 2006. The EPA was proud to be a major sponsor and supporter.

The theme of the conference was "Research Partnerships: Partnering with Government, Corporations, and Foundations for Contracting and Grant Opportunities." An assembly of the most innovative minds from across the country gathered to promote the development of strategic alliances to enhance collaboration, research, and contracting opportunities.

More than 800 students, faculty, and administrators participated in the conference. Collectively, they represented Historically Black, Hispanic, and Tribal Colleges and Universities throughout the United States. Through workshops, seminars, keynote addresses, career fairs, and business expositions, participants were given a rare opportunity to network and dialogue with a diverse community of people devoted to promoting strategic alliances and developing long-term relations.

On day one of the conference, EPA's Deputy Administrator Marcus Peacock served as a keynote speaker, followed by a panel of OSDBU Directors that was moderated by Jeanette Brown. EPA's Office of Research and Development (ORD) was well represented and actively engaged in panel discussions. ORD's Lek Kadeli presented, during a multi-agency panel discussion, the outlook for EPA's future research and development.

Day two of the conference included an EPA panel coordinated by Dr. Ricardo Lopez of EPA's Las Vegas laboratory. The presentation targeted opportunities in Brownfields, Lead/Asbestos, Clean Air, and Water. The panel was moderated by Chris Zarba of ORD, and included David Neleigh and Casey Luckett Snyder of EPA's Dallas office, as well as Bill Sanders of the Office of Children's Health Protection and Environmental Education.

On the final day of the conference, Jeanne Conklin of EPA's Office of Grants and Debarment (OGD) provided grant-writing training for non-profit organizations. The EPA kiosk was manned by staff from EPA's Dallas and Kansas City offices, OGD, and OSDBU. While speaking with

students and faculty members, they collected 11 resumes from students seeking permanent positions and 23 resumes from students seeking summer employment. Three engineering students from Southern University (Louisiana) met with the Water Quality Management Division Director from Dallas to discuss employment opportunities. Faculty members and students also received information on potential procurement and grant opportunities, which will assist them in being better prepared to pursue employment, procurement, and grant opportunities with EPA.

Tips: Getting the Most Out of a Procurement Conference

There are few days in the life of a business that offer the sales opportunities that most procurement conferences do. Procurement conferences provide an opportunity for business-minded people to obtain more leads and contacts in one day than anywhere else. In this type of environment, here are some tips to take advantage of every minute:

ATTENDEES

- Study the list of exhibitors carefully before venturing into the Exhibit Hall.
- Target your potential clients and speak with them first. Get as much information about their contracting/subcontracting procedures as possible. Research their web sites.
- Prepare and distribute one-page flyer indicating who your customers are and what you do for them. Be sure to identify your company's status as 8(a), woman-owned business, service-disabled veteran-owned small business, etc.
- Bring a lot of business cards and hand them out liberally.
- Get the contact's name, number, and email address to follow up on potential business.
- Take advantage of the seminars. The information is timely and can prepare you for bidding on available business.
- Determine whether representatives from Federal Government procurement and program offices and large business prime contractors are scheduling meetings with small businesses.
- Ask about current on-site procurement opportunities. Many of the exhibitors have information at their booth.
- *Prepare to do business!*

EXHIBITORS

- Stand up and be ready to greet visitors. Don't let anyone important get past you.
- Your customers are also the other exhibitors. That means you must facilitate the networking by going out to your fellow exhibitors. Take a look at the exhibitor list and make sure that someone on your staff visits your targeted customers.
- Be open to the fact that other exhibitors and attendees will also try to market to you. Trade shows normally discourage soliciting by non-exhibitors. Market yourself, market your product, and market your service.
- Take advantage of seminars, if offered. Procedures are ever-changing and you will learn new details that might affect the way you do business with the government. Stay ahead of the game.

- Determine whether representatives from Federal Government procurement and program offices and large business prime contractors are scheduling meetings with small businesses.
- *Prepare to do business!*

Outreach Center Spotlight

BCS, Inc. Awarded $12M EPA Contract

BCS, Incorporated, based in Columbia, Maryland, is a woman-owned small business that specializes in energy, environmental, and industry analysis; technology assessment; database design and development; knowledge management; communications; and outreach. Founded in 1989, BCS has satellite offices in Washington, D.C; Oak Ridge, TN; and Golden, CO. BCS is widely recognized for its unique ability to deliver the resources and expertise of a large firm while providing the personalized service, immediate attention, and high product quality of a small firm.

In October 2005, BCS, Incorporated, a client of OSDBU's Outreach Center, was competitively awarded a contract from the EPA to provide support to EPA's Coal Bed Methane Outreach Program (CMOP). The CMOP contract is valued at $12 million over a 5-year period. CMOP is a voluntary climate-change-mitigation program that works cooperatively with the coal mining industry to reduce the emissions of methane gas into the atmosphere. Methane is a powerful greenhouse gas that has 23 times the global warming potential of carbon dioxide.

In recent years, BCS has been recognized by Federal and State entities for its achievements. In 2004, BCS was named "Small Business of the Year" by Oak Ridge National Laboratory, and has also received awards for "Top Small Business in Maryland," "Top 50 Diversity-Owned Businesses in Maryland," and "Top Women-Owned Businesses in America" by DiversityBusiness.com.

OSDBU's Outreach Center is proud to have been a part of the growth and success of BCS, specifically the CMOP contract award. The Outreach Center assists clients in obtaining a greater share of EPA's procurement dollars. The Outreach Center can be contacted at (202) 564-0999 or toll free at (866) 230-2155.

EPA's Small Business Ombudsman Joins OSDBU

During a recent reorganization of EPA's Office of the Administrator, the Agency's non-regulatory Small Business Ombudsman (SBO) functions were transferred from the Office of Policy, Economics, and Innovation to OSDBU. This transfer aligned the Agency's non-regulatory small business initiatives into a single organization. This will increase efficiency and streamline operations while strengthening and providing greater accountability for the Agency's support of small, minority, women-owned, HUBZone, and service-disabled veteran-owned small businesses. The Small Business Regulatory Enforcement Fairness Act (SBREFA) responsibilities and small business regulatory policy functions remain in the Office of Policy, Economics, and Innovation to ensure that the views of small business constituents continue to be incorporated into the Agency's policies and regulations.

European Environmental Policy Research

The Institute for European Environmental Policy (IEEP) is conducting research on worldwide initiatives that will support small- and medium-sized businesses in improving their compliance

with environmental legislation and performance. This research is being conducted to help the IEEP develop a European-wide compliance assistance program. The first stage of IEEP's research is to assess seventeen countries, including the U.S., to identify existing practices from which other countries can learn. The next stage will involve looking at a select number of initiatives in greater detail in order to assess their effectiveness and determine whether they are transferable. IEEP recently contacted EPA's SBO for input on this issue. IEEP finds the SBO's practices both interesting and exemplary, particularly in the manner in which it coordinates services centrally at the national level, then disseminates support and information to regions and states. The Ombudsman, Karen Brown, completed a questionnaire which provided background information, then assisted the IEEP further by directing them to the following websites where additional pertinent information is available: www.smallbiz-enviroweb.org and www.epa.gov/sbo.

Important Phone Numbers

OSDBU Toll Free Number	(866) 618-7870
OSDBU Fax Number	(202) 501-0756
Ombudsman Toll Free Hotline	(800) 368-5888
Ombudsman Fax number	(202) 566-0954

EPA/OSDBU Mission

The mission of the U.S. Environmental Protection Agency's Office of Small and Disadvantaged Business Utilization is to support the protection of the environment and human health by fostering opportunities for partnerships, contracts, subagreements, and grants for small and socioeconomically disadvantaged concerns.

www.epa.gov/osdbu

Calendar of Events

DATE	EVENT	LOCATION	CONTACT
August 2	***SBA Business Matchmaking 2006 Southwestern Regional***	Houston, TX	www.businessmatch making.com
August 2-5	***Florida Minority Supplier Development Council 23rd Annual Conference***	Contemporary Resort Orlando, FL	www.fmsdc.com
August 3	***OSDBU Outreach Center's Group Training Session - Marketing to Position your Business for Success at EPA and How to Identify your Target EPA Market***	Washington, DC	Dennis Smith 202-564-4584
August 7-8	***4th Annual Four Corners Native American Procurement Fair***	NACIAED Albuquerque, NM	Terri Cook 800-462-2433 ext. 224
August 9-11	***2006 Elite Service Disabled Veteran Owned Business Conference***	San Diego, CA	Additional Information To Follow
August 16	***EPA Small Business Conference***	Atlanta, GA	Josephine Brown 404-562-9634
August 16-17	***Fourth Annual Conference For Negotiating Contracts with the Federal Government***	Condado Plaza Hotel San Juan, PR	Gloribel Garcia 787-289-7880
August 27-September 1	***National Women's Leadership Conference American Business Women's Association***	Anaheim, CA	www.abwa.org
August 29-September 1	***Dept. Of Commerce Med Week 2006***	Washington, DC	www.mbda.gov
September 6-9	***Congressional Black Caucus Foundation, Inc.***	Washington Convention Center Washington, DC	www.cbcfinc.org
September 12-16	***White House Initiative (HBCUs)***	Washington, DC	www.ed.gov
September 14	***EPA OSDBU 2006 Small Business Counseling/Business Session HBCU/MIs***	Headquarters, 1201 Constitution Avenue, NW, Washington, DC	Lamont Norwood 202-564-0928

OSDBU has identified meetings, conferences, and forums being provided across the country that my be of interest to the small business community. The Calendar of Events is maintained by Elnora Thompson. Ms. Thompson can be reached at (202) 564-4139.

OSDBU Employee Contact List

Jeanette L. Brown, *Director*	(202) 564-4100	brown.jeanettel@epa.gov
Cassandra R. Freeman, *Deputy Director*	(202) 564-4100	freeman.cassandra@epa.gov
Susan Galliher, *Special Assistant*	(202) 564-0403	galliher.susan@epa.gov
Kimberly Patrick, *Attorney Advisor*	(202) 564-5386	patrick.kimberly@epa.gov
Karen Brown, *Small Business Ombudsman*	(202) 566-2816	brown.karen@epa.gov
Lamont Norwood, *Program Analyst*	(202) 564-0928	norwood.lamont@epa.gov
Angela Suber, *Program Analyst*	(202) 566-2827	suber.angela@epa.gov
Paula Zampieri, *Program Analyst*	(202) 564-4586	zampieri.paula@epa.gov
Teree Henderson, *Program Analyst*	(202) 564-4738	henderson.teree@epa.gov
Tammy Thomas, *Management Analyst*	(202) 564-4298	thomas.tammy@epa.gov
Denean Jones, *Information Specialist*	(202) 564-4142	jones.denean@epa.gov
Bridegette Dent, *Program Assistant*	(202) 566-2819	dent.bridgette@epa.gov
Donna Friedman, *Staff Assistant*	(202) 564-2314	friedman.donna@epa.gov
Elnora Thompson, *Office Automation Assistant*	(202) 564-4139	thompson.elnora@epa.gov

SEE Enrollees

Samuel Peterson, *Advisor*	(202) 564-7921	peterson.samuel@epa.gov
Thelma Harvey, *Secretary*	(202) 564-4138	harvey.thelma@epa.gov
Barbara Overton, *Secretary*	(202) 564-4237	overton.barbara@epa.gov
Howard Boddie, *Computer Specialist*	(202) 566-2815	boddie.howard@epa.gov
James Malcolm, *Chemical Engineer*	(202) 566-2821	malcolm.james@epa.gov
Esther McCrary, *Secretary*	(202) 566-2824	mccrary.esther@epa.gov
Tom Nakley, *Civil Engineer*	(202) 566-2826	nakley.thomas@epa.gov
Joseph Albright, *Biologist*	(202) 566-2817	albright.joseph@epa.gov

Agency Goals

Fiscal Year 2006 and 2007 Agency Goals

EPA's small business contracting goals for Fiscal Year 2006 and 2007 are based on estimated contract obligations of **$1.2 billion** for direct contracts and **$200 million** for subcontracts.

EPA FY 2006/2007 AGENCY GOALS

Estimated Obligations	*Negotiated*	
Direct	*Dollar Value*	*Goal*
Small Businesses	$432M	36.0%
8(a) Businesses*	$9M	*7.5%
Non 8(a) Small Disadvantaged Businesses	$36M	*3.0%
Women-Owned Businesses	$66M	5.5%
HUBZone Businesses	$36M	3.0%
Service Disabled Veteran Owned Small Businesses	$36M	3.0%
Subcontract	*Dollar Value*	*Goal*
Small Businesses	$100M	50.0%
Small Disadvantaged Businesses	$40M	20.0%
Women-Owned Businesses	$15M	7.5%
HUBZone Businesses	$6M	3.0%
Service Disabled Veteran Owned Small Businesses	$6M	3.0%

NOTE: Subcontracting goals are subject to increase in individual solicitations in an effort to meet overall Agency goals.

*Since 8(a)s are SDBs, EPA in essence has an SDB goal of 10.5%.

The Federal Government purchases billions of dollars in goods and services each year that range from paper clips to complex space vehicles. It is the policy of the United States, as stated in the Small Business Act, that all businesses have the maximum practicable opportunity to participate in providing goods and services to the government. To ensure that small businesses get their fair share, the SBA negotiates annual procurement preference goals with each Federal agency and reviews the results.

Small Business Vendor Profile System

EPA's Small Business Vendor Profile System is designed to collect and display information concerning businesses registered with EPA's Office of Small and Disadvantaged Business Utilization (OSDBU). The system captures information on the following types of small businesses: small; small disadvantaged; 8(a) certified; women-owned; Hubzone; veterans; service disabled veterans; and tribal businesses (Federally or State recognized). Information is also available on Historically Black Colleges and Universities (HBCUs), Hispanic Association of Colleges and Universities (HACUs), and minority servicing institutions.

Small Business Vendor Profile System

If you would like to be included in EPA/OSDBU's automated database go to: cfpub.epa.gov/sbvps, or complete the following form and fax it to Denean Jones at (202) 501–0756.

Date: _____

Company Name*: _____

Contact*: _____

Title: _____

Address*: _____

City*: _____ State*: _____ Zip Code*: _____

Phone #*: _____ Fax #: _____

E-mail Address*: _____

Internet Address: _____

NAICS Code(s)*: _____

_____

Capabilities: _____

_____

Have you done business with the EPA before*: ❑ NO ❑ Yes, as a Prime ❑ Yes, as a Subcontractor

Classification

- ❑ Large
- ❑ Mid-Size
- ❑ Small

Tribal

- ❑ Federally Recognized
- ❑ State Recognized

- ❑ SDB
- ❑ Small WOB
- ❑ 8(a) Certified
- ❑ Service Disabled Veteran
- ❑ HUBZone
- ❑ HBCU
- ❑ HACU
- ❑ Tribal College/ University
- ❑ Other Minority

Ethnicity

- ❑ African American
- ❑ Asian-Indian
- ❑ Asian-Pacific
- ❑ Caucasian American Female
- ❑ Hispanic
- ❑ Native American
- ❑ Other Minority
- ❑ None

The fields marked by * are required and must be filled in.

www.epa.gov/osdbu

Small Business Ombudsman

Regulatory Assistance and Outreach Program

Major Functions/Products:

- Serve as a port of entry "gateway" for small businesses to EPA
- Advocate for small business regulatory issues and relief inside EPA
- Coordinate small business issues with program offices, regions, and states
- Focus on Asbestos regulatory requirements/handle questions and complaints
- Operate and maintain a Small Business hotline
- Participate on regulatory development workgroups representing small business interests
- Semi-annual Newsletter
- Organize annual meeting between the Deputy Administrator and Small Business Trade Associations
- Oversee and prepare Report to Congress on the status of CAAA State Section 507 Programs
- Sponsor annual Small Business Regional Liaison Conference
- Develop guidance and policies for small businesses
- Resolve disputes between small businesses and EPA dealing with policies and regulations
- Distribute small business publications, regulations, guidance, and tools

Customers:

- Small Businesses/Small Business Trade Associations
- State Small Business Ombudsmen and Technical Assistance Programs
- EPA senior managers, media offices and agency staff, EPA regions and states offices
- Private Citizens
- EPA Administrator and Deputy Administrator
- Congressional representatives and staff, Governors, Environmental Counsel of States (ECOS)
- Assistance providers, i.e., EPA Compliance Centers, Pollution Prevention Programs (P2), Small Business Development Centers (SBDCs), Manufacturing Extension Partners (MEPs)

Small Business Ombudsman Contact Info:

Toll Free Hotline: (800) 368-5888
Fax: (202) 566-0954

www.epa.gov/osdbu

Request For Publications

U.S. Environmental Protection Agency
Office of Small and Disadvantaged Business Utilization
1200 Pennsylvania Ave., NW (1230N)
Washington, DC 20460
(202) 564-4100
(202) 501-0756 (Fax)

Name:_____

Firm:_____

Address:_____

_____

City:_____ State:_____ Zip Code:_____

Phone #:_____

Fax #:_____

Please Check Publications Requested

- ☐ Mentor-Protege Program
- ☐ Forecast of Contract Opportunities
- ☐ Contract Opportunities Under Superfund (five basic categories)
- ☐ The 8(a) Program
- ☐ HUBZone Fact Sheet

www.epa.gov/osdbu

Regional MBE/WBE Coordinators

REGION I
(CT, ME, RI, MA, NH, VT)
Sharon Molden (617) 918-1062
U. S. Environmental Protection Agency
New England Region
One Congress Street (MGM), Suite 1100
Boston, MA 02114-2023

REGION II
(NJ, NY, PR, VI)
Michele Junker (212) 637-3418
U. S. Environmental Protection Agency
290 Broadway- 27th Floor
New York, NY 10007-1866

REGION III
(DE, VA, MD, PA, DC, WV)
Romona McQueen (215) 814-5155
U. S. Environmental Protection Agency
1650 Arch Street
Philadelphia, PA 19103

REGION IV
(AL, FL, GA, KY, MS, NC, SC, TN)
Josephine Brown (404) 562-9634
U. S. Environmental Protection Agency
61 Forsyth Street, S.W.
Atlanta, GA 30303-8960

REGION V
(IL, IN, MI, MN, OH, WI)
Adrianne Callahan (312) 353-5556
U. S. Environmental Protection Agency
77 West Jackson Boulevard (MC-10J)
Chicago, IL 60604-3507

REGION VI
(AR, LA, NM, OK, TX)
Debora N. Bradford (214) 665-7406
U. S. Environmental Protection Agency
First Interstate Bank Tower at Fountain Place
1445 Ross Avenue, 12th Floor, Suite 1200
Dallas, TX 75202-2733

REGION VII
(MO, NE, IA, KS)
Chester Stovall (913) 551-7549
U. S. Environmental Protection Agency
901 North 5th Street
Kansas City, KS 66101

REGION VIII
(CO, MT, WY, SD, ND, UT)
Marshell Pullman (303) 312-6499
U. S. Environmental Protection Agency
999 18th Street, Suite 500
Denver, CO 80202-2405

REGION IX
(AZ, HI, CA, NV)
Joe Ochab (415) 972-3761
U. S. Environmental Protection Agency
75 Hawthorne Street (PMD-1)
San Francisco, CA 94105

REGION X
(AK, ID, OR, WA)
Valerie Badon (206) 553-1141
U. S. Environmental Protection Agency
1200 Sixth Avenue (OMP-145)
Seattle, WA 98101

CINCINNATI
Norman G. White (513) 487-2024
U. S. Environmental Protection Agency
Contracts Management Division
26 West Martin Luther King Drive
Cincinnati, OH 45268

NORTH CAROLINA
Jerry Dodson (919) 541-2249
U. S. Environmental Protection Agency
Contracts Management Division
Research Triangle Park, NC 27711

HEADQUARTERS
Veronica Squirrell (202) 564-5347
U. S. Environmental Protection Agency
Grants Administration Division
1300 Pennsylvania Avenue (3903R)
Washington, DC 20460

EPA United States Environmental Protection Agency
(1230N)
Washington, DC 20460

Official Business
Penalty for Private Use $300

EPA 180-N-01-002

First Class Mail
Postage and Fees Paid
EPA
G-35