Clearing the Pile

40 years of scrap metal in American Samoa – Removed in two years

Accumulated scrap metal

- 40 years of accumulation
- 7 acres
- 1.6 million cubic feet
- 60,000 metric tons
- 12,000 tires

7 ACRE PARCEL OF LAND

Aerial view, first 3 months

Designing the contract

- **Exclusivity**
- **Up front lump sum payment (to ASPA)**
- **Recyclable Material**
  - Metal (ferrous & non-ferrous)
  - Tires
  - Car batteries
- **Dedicated equipment**
- **Baler rental ($170 per hour)**
- **Environmental risk**

Designing the contract (cont.)

- **Milestones & penalties**
  - Containerize & ship 2,600 tons per month
  - OR FACE $200 per day penalty
- **Performance bond ($500,000)**

Project Pinnacle

- 180 staff working 3 shifts
- 36 containers per week filled & shipped
- 10 balers & 3 industrial metal cutters
- 6 excavators
- 6 forklifts
- 2 dump trucks
- 2 backhoes

BEFORE

BEFORE

BEFORE

SORTING THE METAL

SORTING & BALING

Making a dent

PROGRESS CONTINUES

BALING

AND CONTAINERIZING

Max weight 20 tons

Ave weight 14 tons

CLEARING THE YARD

ALMOST THERE

TODAY: NEARLY COMPLETE

Thank You Very Much!