

# Partnering for Financial Success



*Wrightsville Borough, York County, Pennsylvania*

## Region 3 Water Finance Forum

Big Stone Gap, VA

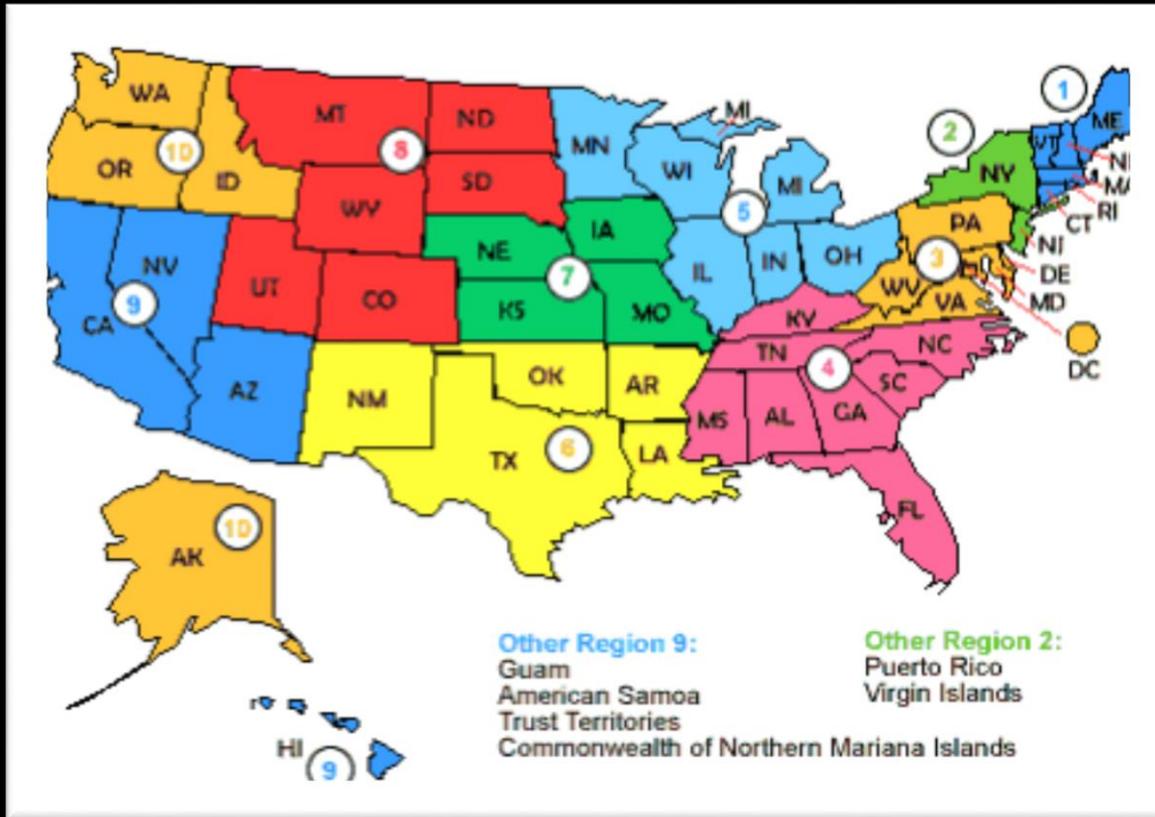
June 15-16, 2016

Brenton McCloskey



ENVIRONMENTAL  
FINANCE CENTER

# The EFC Network



## Financing lens

- Water Infrastructure
- **Green Infrastructure**
- Agriculture
- **Air Quality**
- Climate & Energy
- **Resiliency & Sustainability**
- Program & Policy Analysis
- Environmental Financing
- Boot Camps
- And more...

# What is Financial Success?

Our role...

One-on-one assistance

Strategy development

Integrate Innovation

Partnership Building

Education and Outreach



Lancaster City, PA

Anne Arundel County, MD

Scranton, PA

Shenandoah Valley, VA

Calvert County, MD

Baltimore, MD

Wrightsville Borough, PA

Oxford, MD

Berlin, MD

Ocean City, MD

Federalsburg, MD

# COMMUNITY EXAMPLES

Bowie, MD

Berkeley County, WV

Mercersburg, PA

Lynchburg, VA

Warrington Township, PA

St. Michaels, MD

Hampton, VA

Blair County, PA

Prince George's County, MD

Salisbury, MD

Lancaster County, PA

College Park, MD



# Financing Approaches and Cost Saving Strategies

Scranton, PA

[www.efc.umd.edu](http://www.efc.umd.edu)

# Comprehensive Financing Strategy Includes...

## Cost Reducing Strategies

- Partnerships
- Collaboration/  
Regional  
Approaches
- Asset Management
- Green Infrastructure

## Revenue / Cash Flow Management

- Taxes/General  
Funds
- Fees
- Grants
- Loans
- Bonds

## Market-based Approaches

- Integrated Public  
Private Financing
- Voluntary Markets
- Regulatory Markets

# Spectrum of Regional Collaboration

Collaboration on public education and outreach

Informal sharing between staff of equipment, tools, and resources

MOU developed for defined shared activities

Informal collaboration through peer-to-peer sharing



Formal regional entity created/adapted to manage water infrastructure



January 2014

Local Government Stormwater  
Financing Manual:  
A Process for Program Reform



Prepared by  
Environmental Finance Center  
University of Maryland

# Local Government [Stormwater] Financing Manual

# HOW TO ACCESS OUR HELP? CALL OR EMAIL US

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