

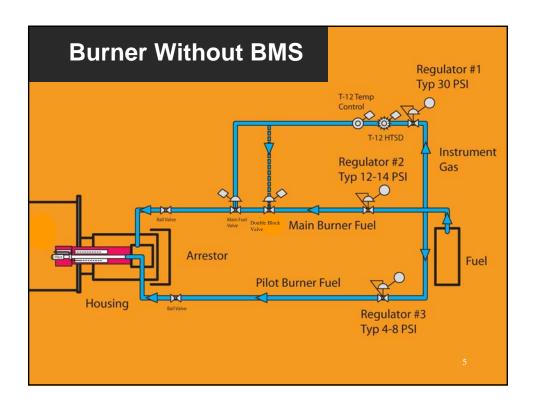
What a BMS Can Do

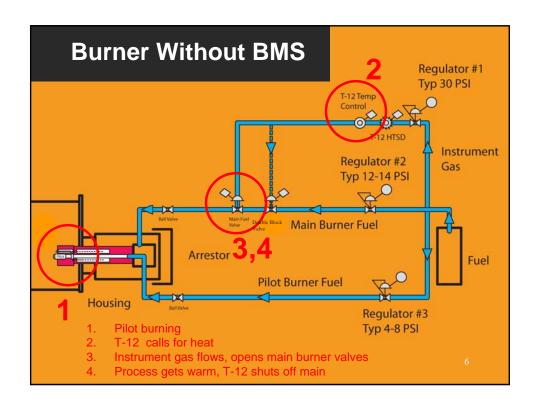
- Manages gas fired burners on process equipment
- · Automatically lights burner
- · Manages safety shutdowns
- Automatically manages burner fuel train
- Monitors temperature & process safety
- Provides real-time run status
- Integrates to PLC / RTU units onsite

3

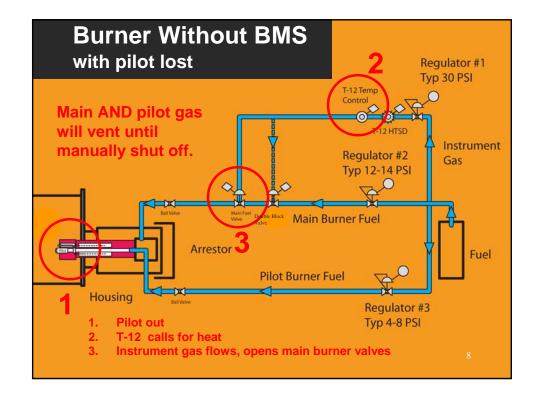
Applications

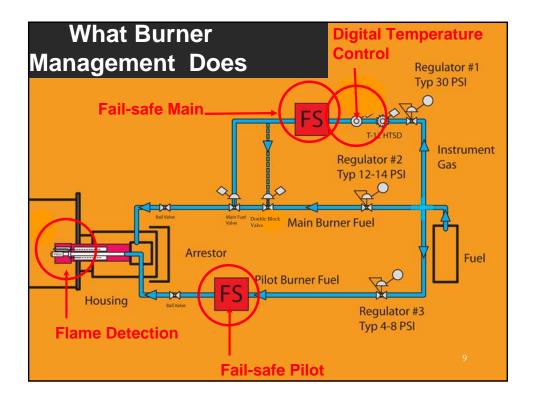
- Incinerators or Combustors
- Separators, Dehydrators, or Heaters
- Most Naturally Aspirated Industrial Burners to Ten Million Btu/hr
- Industry-Specific Equipment











Economic Benefits of BMS

- Reduce methane vented during upsets
- Eliminate standing pilot fuel use
- Increase process efficiency
- Optimize lease operator time
- Eliminate third party re-lighting
- Reduce carbon tax exposure
- Verify run status for permitted sites
- Increase production & increase revenue

BMS Economics: MCF & \$\$\$

Simple Example:

- Burner Flame Out (# Days x mcfd x # Burners)
- Standing Pilot (# Days x mcfd x # Burners)
- Contracted Re-lights (# x \$75 x # Burners)
- Burner Down Production Loss (mcfd x # Days)

Estimated Payout for BMS implementation varies with Application and Gas Price

1

MCF/Cost/CO2E Data @ \$4.00/mcf

Methane *Vented* per Burner When Pilot Flame is Out

Burner Size (btu/hr rating)	CFH @14 psi	Orifice Size	MCF/H	Main MCF/D	Pilot MCF/D*	Sum Daily Fuel Savings	Days pilot is out	Yearly savings	Yearly CO2 Equivalent (lbs)	
250,000	357	7/64"	0.357	8.568	1.68	\$40.99	3	\$122.98	11,498.02	. 5.75
500,000	730	5/32"	0.73	17.52	1.68	\$76.80	0	\$0.00	0.00	0.00
1,000,000	1,429	7/32"	1.429	34.296	1.68	\$143.90	0	\$0.00	0.00	0.00
2,000,000	2,915	5/16"	2.915	69.96	1.68	\$286.56	0	\$0.00	0.00	0.00

12

Annualized Example:

250,000 Btu Process Unit @ \$4.00/mcf Each Burner Pilot Goes Out 3 Times / Year No Burner Management System

# Burners	Blowout/Vented Gas – MCF & Cost	Pilot @ 5 Month Operation – MCF & Cost	Total – MCF & \$\$\$	Manual Relight @ \$75 per Relight	Total \$\$\$
1	30.74 mcf / \$122	252 mcf / \$1,008	282.74 mcf / \$1,130	\$75 x 3 = \$225	\$1,355
5	153 mcf / \$614	1,260 mcf / \$5,040	1413 mcf / \$5,654	\$75 x 15 = \$1,125	\$6,779
10	304 mcf /\$1,230	2520 mcf / \$10,080	2824 mcf / \$11,296	\$75 x 30 = \$2,250	\$13,546
100	3,074 mcf / \$12,296	25,200 mcf / \$100,800	28,274 mcf / \$113,096	\$75 x 300 = \$22,500	\$135,596
1,000	30,740 mcf / \$122,960	252,000 mcf / \$1,008,000	282,740 mcf / \$1,130,960	· · · · · · · · · · · · · · · · · · ·	

13

Benefits: Safety

- Take the torch out of your workers' hands
- Shut down and safely re-light with a button
- Simplified operational procedures / reduced reliance on gas detection equipment
- Fault detection and fail-safe architecture
- · Control venting of raw gas on site
- Centralize control of ignition sources

Benefits: Environmental

- Reduce methane venting during burner upsets
- Reduce combustion emissions
- Increased efficiency = reduced emissions
- Verify operating history at permitted locations
- GHG management / reduce carbon footprint



15

SUMMARY: Burner Management Systems

- Improve safety
- Reduces burner related methane venting
- Decreases combustion emissions
- Increases gas sales
- Increases efficiency
- Lowers cost

