EPA’s Diesel Emission Reduction Act (DERA) National Grants

2021 Request for Applications Information Session

We will begin the webinar shortly.

For audio through your phone line, please dial 1-202-991-0477, code: 609 539 899#.

Please type your questions into the question box at any time and we will address as many as possible after the presentation.

If we are unable to answer your question at this time, we will list all questions and answers in the Q and A document available at www.epa.gov/dera/national#faq

Presentation materials will be available at www.epa.gov/dera/national#documents
2021 Diesel Emission Reduction Act (DERA) National Grants

Request for Applications Information Session

Faye Swift
EPA Office of Transportation and Air Quality
Introduction

Despite EPA’s diesel engine and fuel standards for new engines, the nearly ten million legacy diesel engines already in use continue to emit large amounts of NOx and PM2.5, which contribute to serious public health problems, including asthma, lung cancer and various other cardiac and respiratory diseases.

Through this Request for Applications (RFA), EPA is offering a competitive funding opportunity for projects that achieve reductions in diesel emissions from mobile sources.
Basic Information

- DERA National Grants
  - Estimated 2021 funding - $46 million
  - RFA available at: 
    www.epa.gov/dera/national#rfa

- Applications due Tuesday, March 16, 2021
Who can apply?

- Regional, state, local, tribal or port agency with jurisdiction over transportation or air quality; and

- Nonprofit organization or institution which
  - Represents or provides pollution reduction or educational services to persons or organizations that operate diesel fleets; or
  - Has, as its principle purpose, the promotion of transportation or air quality

- Public and private fleets can benefit through partnerships with eligible entities
Application Submission Limit

- Each application may only request funding from one EPA regional office as defined in Section IV.A. of the RFA.

- The amount of federal funding requested per application must not exceed the amount specified for each Region as defined in Section II.A. of the RFA.

- Applicants cannot submit more than ten applications nationally.

- Applicants cannot submit more than three applications per EPA Region.

- A single application may target multiple fleets, fleet types and/or types of upgrades. An applicant cannot submit two applications that request funding for the same project (i.e. the same target fleet or group of fleets).
How much funding is available?

Applicants must request funding from the EPA regional office which covers their geographic project location.

The geographic boundaries for each EPA regional office are defined in Section IV.A of the RFA.

### Regional Funding Limits

- Region 1: $1,000,000
- Region 2: $2,500,000
- Region 3: $2,500,000
- Region 4: $2,000,000
- Region 5: $3,000,000
- Region 6: $2,500,000
- Region 7: $1,500,000
- Region 8: $2,600,000
- Region 9: $4,000,000
- Region 10: $1,000,000
 Eligible Vehicles, Engines & Equipment

- May include, but are not limited to:
  - Buses;
  - Class 5 – Class 8 heavy-duty highway vehicles;
  - Marine engines;
  - Locomotive engines; and
  - Non-road engines, equipment or vehicles used in:
    - Construction; Handling of cargo (including at a port or airport);
      Agriculture; Mining; or Energy production (including stationary
      generators and pumps)
Ownership, Usage, and Remaining Life

- The existing vehicle must be fully operational.
- The participating fleet owner must have owned and operated the vehicle during the 2 years prior to upgrade.
- The existing vehicle must have at least 3 years of remaining life at the time of upgrade. Remaining life is the fleet owner’s estimate of the number of years until the unit would have been retired from service if the unit were not being upgraded or scrapped because of the grant funding.
- Highway Usage: 7,000 miles/year during 2 years prior to upgrade.
  - **School Buses may use mileage from 2019.**
- Nonroad, Locomotive and Marine Usage:
  - Agricultural Pumps: 250 hours/year during 2 years prior to upgrade.
  - All Other Nonroad Engines: 500 hours/year during 2 years prior to upgrade.
  - Locomotive and Marine Usage: 1,000 hours/year during 2 years prior to upgrade.
Ownership, Usage, and Remaining Life

- Documentation Requirements: Participating fleet owners must attest to the ownership, usage, and remaining life requirements in a signed eligibility statement. The documentation is not required at the time of application, but is required if the project is selected for funding. This documentation is to verify the eligible use of grant funds. A sample eligibility statement may be found at
  https://www.epa.gov/dera/national#documents
<table>
<thead>
<tr>
<th>Eligible Upgrades</th>
<th>EPA Funding Limit</th>
<th>Mandatory Cost Share</th>
</tr>
</thead>
<tbody>
<tr>
<td>Drayage Truck Replacement</td>
<td>50%</td>
<td>50%</td>
</tr>
<tr>
<td>Vehicle or Equipment Replacement with EPA Certified Engine</td>
<td>25%</td>
<td>75%</td>
</tr>
<tr>
<td>Vehicle or Equipment Replacement with CARB Certified Low NOx Engine</td>
<td>35%</td>
<td>65%</td>
</tr>
<tr>
<td>Vehicle or Equipment Replacement with Zero-tailpipe Emission Power Source</td>
<td>45%</td>
<td>55%</td>
</tr>
<tr>
<td>Engine Replacement with EPA Certified Engine</td>
<td>40%</td>
<td>60%</td>
</tr>
<tr>
<td>Engine Replacement with CARB Certified Low NOx Engine</td>
<td>50%</td>
<td>50%</td>
</tr>
<tr>
<td>Engine Replacement with Zero-tailpipe Emission Power Source</td>
<td>60%</td>
<td>40%</td>
</tr>
<tr>
<td>Certified Remanufacture Systems</td>
<td>100%</td>
<td>0%</td>
</tr>
<tr>
<td>Highway Idle Reduction Technologies when combined with new or previously installed exhaust after-treatment retrofit</td>
<td>100%</td>
<td>0%</td>
</tr>
<tr>
<td>Highway Idle Reduction Technologies without new exhaust after-treatment retrofit</td>
<td>25%</td>
<td>75%</td>
</tr>
<tr>
<td>Locomotive Idle Reduction Technologies</td>
<td>40%</td>
<td>60%</td>
</tr>
<tr>
<td>Marine Shore Connection Systems</td>
<td>25%</td>
<td>75%</td>
</tr>
<tr>
<td>Electrified Parking Space Technologies</td>
<td>30%</td>
<td>70%</td>
</tr>
<tr>
<td>Exhaust After-treatment Retrofits</td>
<td>100%</td>
<td>0%</td>
</tr>
<tr>
<td>Engine Upgrade Retrofits</td>
<td>100%</td>
<td>0%</td>
</tr>
<tr>
<td>Hybrid Retrofit Systems</td>
<td>60%</td>
<td>30%</td>
</tr>
<tr>
<td>Fuel and Additive Retrofits when combined with new retrofit, upgrade, or replacement</td>
<td>Cost differential</td>
<td>Cost of conventional</td>
</tr>
<tr>
<td>Aerodynamics and Low Rolling Resistance Tires when combined with new exhaust after-treatment retrofit</td>
<td>100%</td>
<td>0%</td>
</tr>
<tr>
<td>Alternative Fuel Conversion</td>
<td>40%</td>
<td>60%</td>
</tr>
</tbody>
</table>
## Project Eligibility (Section I.B.4)

### Table 2: Medium and Heavy-Duty Truck, Transit Bus, and School Bus Project Eligibility

<table>
<thead>
<tr>
<th>Current Engine Model Year (EMY)</th>
<th>DOC +/- CCV</th>
<th>DPF</th>
<th>SCR</th>
<th>Verified Idle Reduction, Tires, or Aerodynamics</th>
<th>Vehicle or Engine Replacement: EMY 2019+ (2015+ for Drayage)</th>
<th>Vehicle or Engine Replacement: EMY 2019+ Zero Emission(^2) or Low-NO(_x)^(^3)</th>
<th>Clean Alternative Fuel Conversion</th>
</tr>
</thead>
<tbody>
<tr>
<td>older - 2006</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>2007 - 2009</td>
<td>No</td>
<td>No</td>
<td>Yes</td>
<td>Yes(^1)</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>2010 - newer</td>
<td>No</td>
<td>No</td>
<td>No</td>
<td>Yes(^1)</td>
<td>No</td>
<td>Yes</td>
<td>Yes</td>
</tr>
</tbody>
</table>

\(^1\) Auxiliary power units and generators are not eligible on vehicles with EMY 2007 or newer.  
\(^2\) Eligible fuel cell projects are limited to hydrogen fuel cell engine replacements for eligible urban transit buses, shuttle buses and drayage trucks, and hydrogen fuel cell engine replacements for eligible urban transit buses, shuttle buses, and drayage trucks.  
\(^3\) Please see the Low-NO\(_x\) Engine Factsheet found at [www.epa.gov/dera/national#rfa](http://www.epa.gov/dera/national#rfa) for guidance on identifying engines certified to meet CARB’s Optional Low NO\(_x\) Standards.
## Project Eligibility (Section I.B.4)

### Table 3. Nonroad Engine Project Eligibility

| Current Engine Tier | Vehicle/Equipment Replacement: EMY 2021 |  |  |  |  |  |
|---------------------|-----------------------------------------|---|---|---|---|
|                     | Compression Ignition | Spark Ignition | Zero Emission | Verified Retrofit |
|                     | Tier 0-2 | Tier 3-4i | Tier 4 | Tier 2 |  |  |
| Unregulated – Tier 2| No        | Yes\(^1\) | Yes | Yes | Yes | Yes |
| Tier 3              | No        | No         | Yes | Yes | Yes | Yes |
| Tier 4              | No        | No         | No  | No  | Yes | No  |

| Current Engine Tier | Engine Replacement |  |  |  |  |
|---------------------|---------------------|---|---|---|
|                     | Compression Ignition | Spark Ignition | Zero Emission | Verified Engine Upgrade |
|                     | Tier 0-2 | Tier 3-4i | Tier 4 | Tier 2 |  |  |
| Unregulated – Tier 2| No        | Yes\(^2\) | Yes | Yes | Yes | Yes |
| Tier 3              | No        | No         | Yes | Yes | Yes | Yes |
| Tier 4              | No        | No         | No  | No  | Yes | No  |

\(^1\) Tier 3 and Tier 4 interim (4i) allowed for vehicle/equipment replacement only when Tier 4 final is not yet available from OEM for 2021 model year equipment under the Transition Program for Equipment Manufacturers (TPEM).

\(^2\) Tier 3 and Tier 4i engines may be used for engine replacement only if Tier 4 is demonstrated to not be available or feasible through a best achievable technology analysis as defined in Section I.B.4.a., below.

\(^3\) Eligible fuel cell projects are limited to hydrogen fuel cell equipment replacements for eligible terminal tractors/yard hostlers, stationary generators, and forklifts.

\(^4\) Fuel cell engine replacement is not eligible.
## Project Eligibility (Section I.B.4)

### Table 4: Marine Engine Project Eligibility

<table>
<thead>
<tr>
<th>Engine Category</th>
<th>Engine Horsepower</th>
<th>Current Engine Tier</th>
<th>Engine &amp; Vessel Replacement</th>
<th>Certified Re-manufacture System</th>
<th>Verified Engine Upgrade</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td>Compression Ignition</td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>Tier 1-2</td>
<td>Tier 3</td>
<td>Tier 4</td>
</tr>
<tr>
<td>C1, C2</td>
<td>&lt;803</td>
<td>Un-regulated – Tier 2</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>C1, C2</td>
<td>≥804</td>
<td>Un-regulated – Tier 2</td>
<td>No</td>
<td>Yes¹</td>
<td>Yes</td>
</tr>
<tr>
<td>C1, C2</td>
<td>&lt;803</td>
<td>Tier 3</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>C1, C2</td>
<td>≥804</td>
<td>Tier 3</td>
<td>No</td>
<td>No</td>
<td>Yes</td>
</tr>
<tr>
<td>C1, C2</td>
<td>≥804</td>
<td>Tier 4</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>C3</td>
<td>All</td>
<td>Un-regulated – Tier 2</td>
<td>No</td>
<td>Yes</td>
<td>No</td>
</tr>
<tr>
<td>C3</td>
<td>All</td>
<td>Tier 3</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
</tbody>
</table>

¹Tier 3 engines may be used for engine replacement only if Tier 4 is demonstrated to not be available or feasible through a best achievable technology analysis as defined in Section I.B.4.a., below. Over 800 HP, Tier 3 engines are not eligible for full vessel replacement.

²Fuel cell engine and vessel replacements are not eligible.

³Some marine engine projects may be subject to the restriction on mandated measures.
# Project Eligibility (Section I.B.4)

## Table 5: Locomotive Engine Project Eligibility

<table>
<thead>
<tr>
<th>Current Locomotive Tier</th>
<th>Engine &amp; Locomotive Replacement</th>
<th>Verified Retrofit</th>
<th>Idle-Reduction Technology</th>
<th>Certified Remanufacture System</th>
</tr>
</thead>
<tbody>
<tr>
<td>Unregulated - Tier 2+</td>
<td>No</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Tier 3</td>
<td>No</td>
<td>No</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Tier 4</td>
<td>No</td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
</tbody>
</table>

1 Fuel cell engine and locomotive replacements are not eligible.

2 Automatic engine start-stop technologies are only eligible to be installed on locomotives currently certified to Tier 0 or unregulated, subject to the restriction on mandated measures.

3 Tier 3 engines may be used for engine replacement only if Tier 4 is demonstrated to not be available or feasible through a best achievable technology analysis as defined in Section I.B.4.a., below. Tier 3 is not eligible for locomotive replacement.

4 Some locomotive engine projects may be subject to the restriction on mandated measures.
Best Achievable Technology

- Applicants replacing nonroad, marine, and locomotive engines are expected to use Tier 4 engines if Tier 4 engines with the appropriate physical and performance characteristics are available.

- Best Achievable Technology Analysis Requirements: If selected for funding, applicants will be required to submit a best achievable technology analysis to EPA for approval, as defined in Section I.B.4.a of the RFA, before Tier 3 or Tier 4i engines can be purchased with grant funds.

- The analysis must be prepared by the engine manufacturer or installer. Costs for engineering analysis may be included in the project budget.
Funding Restrictions

- DERA funds cannot be used for the following activities, as defined in Section III.D. of the RFA:
  - Federal matching funds
  - Expenses incurred prior to the project period
  - Emissions testing
  - Fueling infrastructure
  - Federally mandated measures
  - Leasing
  - Fleet Expansion (i.e. scrappage is required)
  - Replacement retrofit technologies

- Some eligible and ineligible project costs are further defined in Section I.B.5. of the RFA.
Reminder!

- For audio through your phone line, please dial 1-202-991-0477, code: 609 539 899#.

- Please type your questions into the question box at this time and we will address as many as possible after the presentation.
Where do I start?

1. Visit the 2021 DERA National Grants webpage: [www.epa.gov/dera/national](http://www.epa.gov/dera/national)

2. Download, Save, and Read the following documents:
   - Request for Applications #EPA-OAR-OTAQ-21-02 (pdf)
   - Sample Project Narrative (word)
   - Sample Applicant Fleet Description (excel)

3. Other Supporting Information found on this page:
   - Priority Area List
   - Sample Drayage Operating Guidelines
   - TRU Factsheet
   - Sample Scrappage Statement
   - Sample Eligibility Statement
   - Questions and Answers
1. Register your organization with Grants.gov

- Applications must be submitted electronically via www.grants.gov

- If not currently registered with Grants.gov, designate an Authorized Organization Representative (AOR) and begin the registration process as soon as possible.

- The registration process requires that your organization have a DUNS number and a current registration with the System for Award Management (SAM) and the process of obtaining both could take several weeks.
How do I apply? (continued)

2. Go to Grants.gov and then click on “Search Grants” at the top of the page and enter the Funding Opportunity Number, EPA-OAR-OTAQ-21-02, or the CFDA number, CFDA 66.039, in the appropriate field and click the Search button

3. Click on the Opportunity Number to View Grant Opportunity

4. Click the red “Apply” button in the upper right and create a Workspace

Please Note: All applications must now be submitted through Grants.gov using the “Workspace” feature. Information on the Workspace feature can be found at the Grants.gov Workspace Overview Page.
How do I apply? (continued)

5. Write your Project Narrative
   - Includes the Cover Page and Work Plan; cannot exceed 12 pages
   - Must substantially comply with the specific instructions, format, and content as defined in Appendix B of the RFA
   - Save as a pdf

6. Write your Applicant Fleet Description
   - Should be presented in table format (e.g. excel)
   - Do not convert excel files to pdf
   - Does not count towards 12-page limit
How do I apply? (continued)

7. Quantify Emission Reductions
   - Follow instructions in Appendix C of RFA
   - Download DEQ Results Spreadsheet showing DEQ results and your inputs
   - Do not convert excel files to pdf
   - Does not count towards 12-page limit

8. If applicable, obtain Cost Share Commitment Letters and Partnership Letters
   - Letters should be addressed to the applicant organization and included as attachments to the application. Please do not ask partners to submit letters directly to EPA.
   - Does not count towards 12-page limit

9. If applicable, prepare mandated Measures Justification Supporting Information
   - Does not count towards 12-page limit
How do I apply? (continued)

10. Grants.gov: Fill out the required grant application forms and upload all required and optional attachments

- You can download PDFs of the forms, fill them out offline, then upload back to grants.gov; or

PACKAGING FORMS:

<table>
<thead>
<tr>
<th>Mandatory Forms (Click to Preview)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Application for Federal Assistance (SF-424) [V2.1]</td>
</tr>
<tr>
<td>EPA Form 4700-4 [V2.1]</td>
</tr>
<tr>
<td>Project Narrative Attachment Form [V1.2]</td>
</tr>
<tr>
<td>EPA KEY CONTACTS FORM [V1.1]</td>
</tr>
<tr>
<td>Budget Information for Non-Construction Programs (SF-424A) [V1.0]</td>
</tr>
<tr>
<td>Assurances for Non-Construction Programs (SF-424B) [V1.1]</td>
</tr>
<tr>
<td>Other Attachments Form [V1.2]</td>
</tr>
</tbody>
</table>
How do I apply? (continued)

11. Grants.gov: The “Check Application” button runs a validation process to ensure all the forms are complete. If the validation fails, a list of errors will be displayed.

12. Grants.gov: Once all forms are in “passed” status the “Sign and Submit” button will be active.
Application Evaluation Process

- Step 1: Threshold Criteria Review (Section III.C)
  - Must meet ALL 7 threshold criteria to move on to Step 2

- Step 2: Evaluation Criteria (Section V.A)
  - Nine evaluation criteria – points assigned to each
  - 142 points possible
## Evaluation Criteria (Section V.A)

<table>
<thead>
<tr>
<th>Criteria</th>
<th>Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Summary and Approach</td>
<td>15</td>
</tr>
<tr>
<td>Project Location</td>
<td>20</td>
</tr>
<tr>
<td>Benefits to the Community</td>
<td>8</td>
</tr>
<tr>
<td>Community Engagement and Partnerships</td>
<td>4</td>
</tr>
<tr>
<td>Project Sustainability</td>
<td>20</td>
</tr>
<tr>
<td>Environmental Results – Outputs, Outcomes, and Performance Measures</td>
<td>35</td>
</tr>
<tr>
<td>Programmatic Capability and Past Performance</td>
<td>20</td>
</tr>
<tr>
<td>Budget</td>
<td>15</td>
</tr>
<tr>
<td>Applicant Fleet Description</td>
<td>5</td>
</tr>
</tbody>
</table>
Potential Pitfalls

- Grants.gov issues
  - CREATE AN ACCOUNT NOW
    - the registration process requires that your organization have a DUNS number and a current registration with the System for Award Management (www.SAM.gov).
    - Grants.gov now requires users to sign up for and use their “Workspace” feature when applying for opportunities.
  - SUBMIT EARLY – late applications will not be accepted.
  - Minor problems with application submittal are NOT uncommon. Grants.gov offers 24-hour support, however some issues may take a few days to resolve.
  - See Appendix A for full grants.gov instructions
Tools and Resources

- RFA and Supporting Information can be found at: www.epa.gov/dera/national

- Diesel Emissions Quantifier (DEQ)
  - Can be used to show expected project results, cost-effectiveness
    https://www.epa.gov/dera
  - Helpline: DEQhelp@epa.gov

- Questions and Answers
  - Posted weekly, on webpage
  - List will include questions from today’s webinar
  - Deadline for submitting questions is Friday, March 5
  - Submit questions via email to DERA@epa.gov
    - Type “National RFA Question” in the subject line of email
DERA School Bus Rebates Program

- While school bus replacement is one of many eligible activities under the DERA National Grant program (this RFA), the DERA School Bus Rebates program is a separate funding opportunity which provides funding only for school bus replacement.

- Typically, the DERA School Bus Rebates program application period opens annually in the fall, requires a one-page application form, rebate recipients are selected through a lottery process, and requires that school bus replacements are completed in less than one year.

Thank You!
2021 DERA National Grants Request for Applications Information Session

Please type your questions into the question box at this time and we will address as many as possible.

If we are unable to answer your question at this time, we will list all questions and answers in the document available at:
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