U.S. Small Business Administration

We're Smart, Bold & Accessible

SBA History/Mission

- Established in 1953
- We help small businesses start, grow and succeed

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SBA at a Glance

- 1 Headquarter Office in DC
- 10 Regional Offices
- 68 District Offices
- 7 Disaster Center Offices
- Go to www.sba.gov and click on Local Resources tab

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The SBA's 3 C's

- Services provided:
  - Counseling
  - Capital Access
  - Contracting

A SCORE counselor shares his insight with a client

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Counseling

- Free counseling and low-cost training
- Resource partners:
  - Small Business Development Centers
  - Women's Business Centers
  - SCORE – Counselor's to America's Small Business

Daneen Troup

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Capital Access

- Whether you need a few thousand or a few million we've got you covered
  - Microloans
  - The 7(a) Loan Program
  - The 504 Loan Program

Del Grosso's Amusement Park 504 Loan Check presentation

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Your LINC to Lending

- ***L**everaging **I**nformation* & ***N**etworks* to Access ***C**apital*
- Online Referral tool
- Matches borrowers with lenders
- Borrowers receive a decision/notification within 48 hours

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Contracting

- SBA has several programs to help socially and economically disadvantaged small business owners compete in the marketplace
- 8(a) Business-Development program
- HUBZone

Advantus Engineers at work

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SBA Awards Program

- National Small Business Week
- Local, state and national recognition
- Contact your district office to nominate

AE Works team, the Pittsburgh and Pennsylvania Small Business Person of the Year celebrates their win.

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SBIR/STTR Investment Program

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SBIR/STTR Assistance

- In Pennsylvania, our SBDC network is a member of the Innovation Partnership
- Collective goal is to help early-stage technology companies secure federal funding opportunities
- Pennsylvania SBDCs have helped many, many companies obtain SBIRs
- SBDC assistance varies by state

Questions

Need more information on SBA's programs and services

Please contact:

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Visit the SBA web site at www.sba.gov

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