Communicating to Gain and Maintain Buy-in

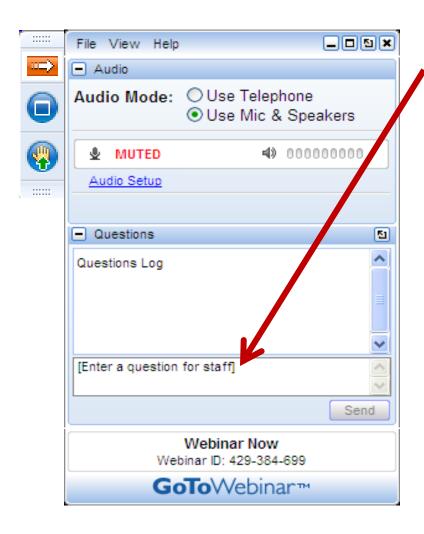
The Logan-Todd Regional Water Commission

February 29, 2012 1:00 pm – 3:00 pm (ET)



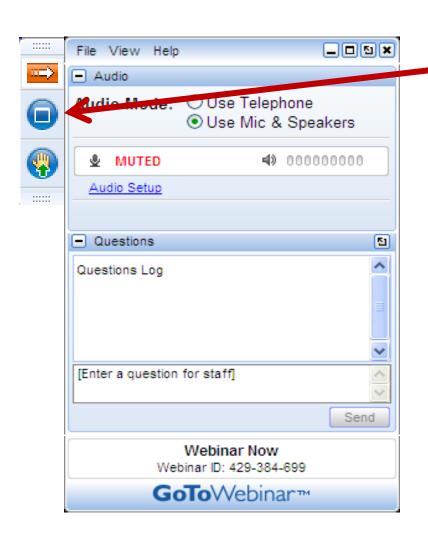


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 - **1-800-263-6317**
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- We will address as many questions as possible

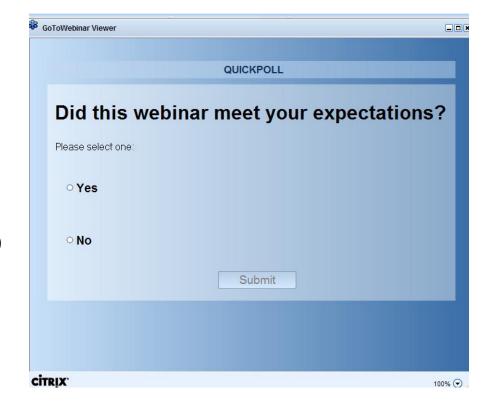
Maximize Your Screen



- For a full screen view hit F5 or full screen icon on your console
- To return to the regular view, hit F5 again or regular screen icon
 - You need to be in "regular" view to submit text questions
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Polls

- Polls will be launched during the presentation
- Please be sure to respond to the polls
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Quick Poll:

Who is joining us today?

Disclaimer

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Today's webinar:

What are water system partnerships?

- The Logan-Todd Regional Partnership
 - Background on the Partnership
 - Communicating to gain and maintain buy-in
 - Lessons learned

What are Water System Partnerships?



What are water system partnerships?

• It's a **tool** for building technical, managerial and financial capacity.



What are Water System Partnerships?

Do you know a system that faces any one of these challenges?

Technical

- Inadequate or aging infrastructure
- Limited/poor source quality/quantity
- Lack certified operator

Financial

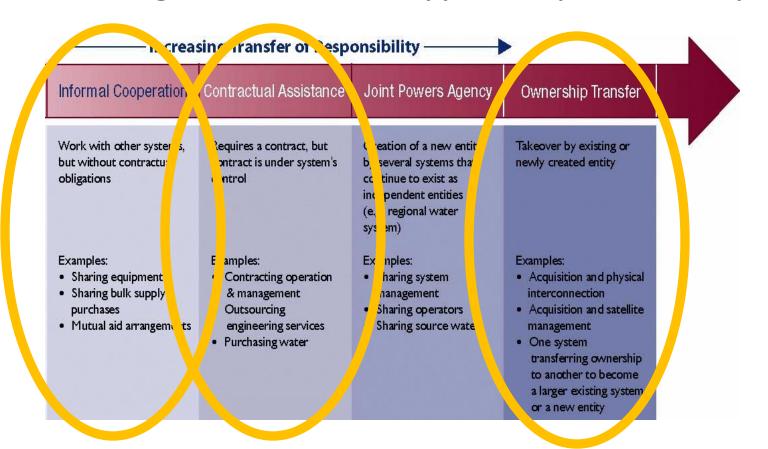
- Diseconomies of scale (few households = high costs)
- History of water rates that are too low
- Limited knowledge of financing options

Managerial

- Limited part time management attention
- Lack of expertise in long-term water system planning or operations

What are water system partnerships?

The range of different types of partnerships



A Joint Powers Agency

The range of different types of partnerships



Today's Panel

John Walton

 Logan-Todd Regional Water Commission / Former Mayor of Elkton

Roger Recktenwald

 Former Director of Kentucky Infrastructure Authority / Current Director of Research and Planning for Kentucky Association of Counties

Julie Roney

Kentucky Department for Environmental Protection, Division of Water

Vernon Brown

Communities Program Director for USDA-RD-RUS Kentucky
 State Office

John Walton



- Mayor of Elkton (1999-2007)
- Director of Marketing for Logan-Todd Regional Water Commission (2007 – current)

Roger Recktenwald



Former Director of Kentucky Infrastructure Authority (KIA) (2000-2004)

Currently Director of Research and Planning for the Kentucky Association of Counties (KACo)

Julie Roney

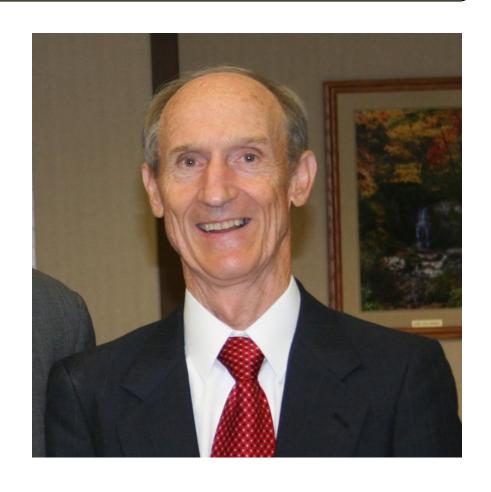
Drinking Water Program
Coordinator for
Kentucky Division of
Water,
Kentucky Department for
Environmental Protection





Vernon Brown

Community
Programs Director
for USDA Rural
Development
in Kentucky

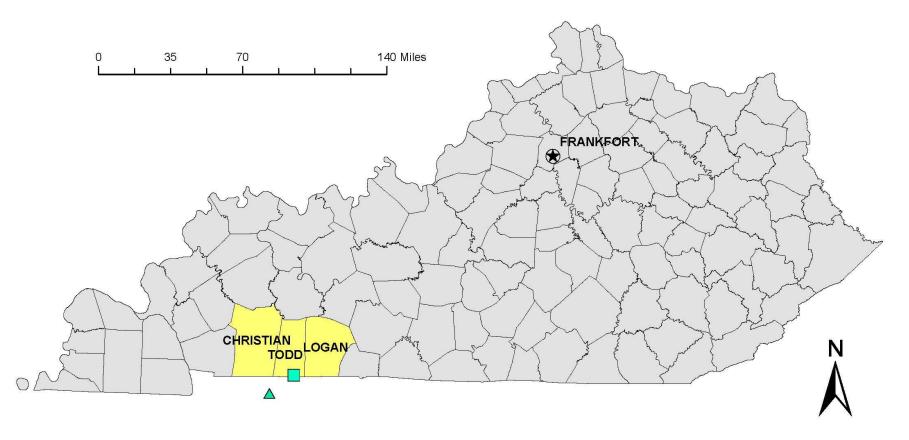




Committed to the future of rural communities.

Logan-Todd Regional Water Commission

Logan / Todd Regional Water Commission



Map created by Anne G. Powell on December 21, 2011 utilizing data from the EEC GIS Portal.



Legend

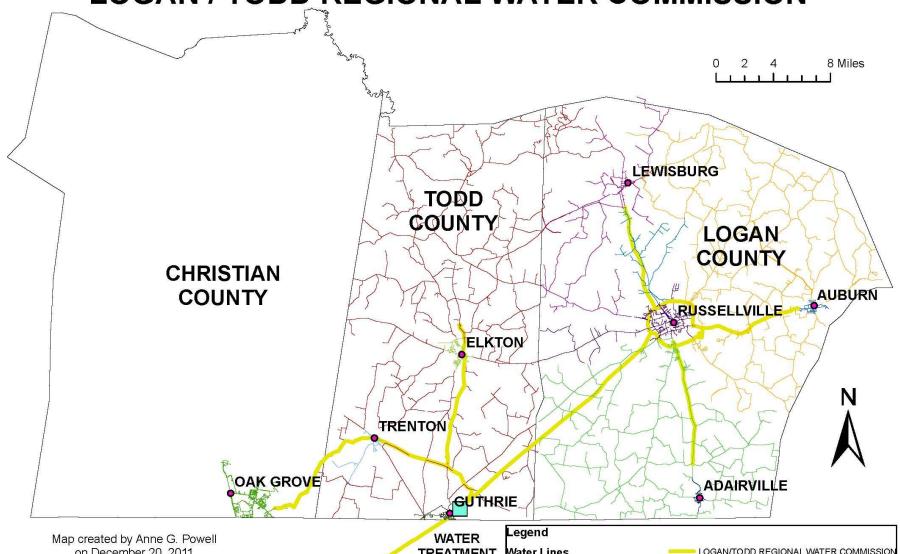
Surface and Spring Sources

▲ LOGAN/TODD REGIONAL WATER COMMISSION

Water Treatment Plants

LOGAN/TODD REGIONAL WATER COMMISSION

LOGAN / TODD REGIONAL WATER COMMISSION



Map created by Anne G. Powell on December 20, 2011 utilizing data from the EEC GIS Portal.



WATER
TREATMENT
PLANT
(GUTHRIE, KY)

INTAKE
CUMBERLAND RIVER
(CLARKSVILLE, TN)

	Legend			
	Water Lines	_	LOGAN/TODD REGIONAL WATER CO	OISSIMMC
	—— ADAIRVILLE WATER WORKS		NORTH LOGAN WATER DISTRICT	
)	—— AUBURN WATER DEPARTMENT	-	OAK GROVE WATER DEPARTMENT	
	EAST LOGAN WATER DISTRICT		RUSSELLVILLE MUNICIPAL WATER :	SYSTEM
	ELKTON UTILITIES		SOUTH LOGAN WATER ASSOCIATION	NC
	GUTHRIE WATER WORKS	-	TODD COUNTY WATER DISTRICT	20
	—— LEWISBURG WATER WORKS	-	TRENTON WATER WORKS	20

The Twelve Partners

Customers Served:

- About 300-3,300 customers
- 7 systems served <1,000

System Ownership:

- 8 municipally-owned systems with their own treatment plants
- 3 water districts purchased finished water; 1 treated water
- 1 privately-owned water association purchased finished water

System Sources:

Several flashy springs, some lakes and rivers





Why the systems came together





Why the systems came together

- Russellville was a key plant – it served 3 other systems
- Drought
- Not enough water for industry



Logan-Todd Regional Water Commission



Logan-Todd Regional Water Commission

- Management determined by Kentucky Statutes
 - Regional Water Commission by-laws, positions
- Board has 12 members one from each member system
- Each member has one vote on the board

Major milestones in the Partnership

1995 –
Logan-Todd
Regional
Water
Commission
was formed
by the Logan
County fiscal
court; and the
first meeting
took place in
Russellville

Logan-Todd Regional Water Commission was denied funding for intermediate solutions by several funding agencies. They would have to build the entire project.

1998 -

1999 -Governor provides a \$2M grant to get it started. 2001 –
Design work
was finished
and
construction
contacts were
awarded



1988 -

Drought



















1991 -Logan County Water Advisory Group formed 1996 -Engineering study was completed that identified the need to develop a raw water source 1998 - 11 systems in Logan and Todd Counties agree to purchase water from Logan-Todd Regional Water Commission. 1999 - Oak Grove joins! 2003 – A formal grand opening! All water systems were online!

Funding

- Total project cost of regional project was about \$77M
- Funded through various sources:

 USDA loan amount 	\$49.8M
- DWSRF	\$10.4M
 KIA 20/20 Grant 	\$5M
 Appropriation - Earmarks 	\$3.3M
State funds	\$3.5M
- CDBG	\$1M
 Area Development Grant Fund 	\$5K
 Systems' contributions 	\$19K
Other funding	\$4M

^{*}Water Plant currently serves a population of 40K

Success!

- Good quality water and consistent service
- Ability to attract industry
- Resilience
- Good neighbors
- Recognition









Communicating to Gain and Maintain Buy in



Communication

- Bringing in new members
- Working on your future
- Working out Sticky issues
- Continuing communication

Historic Rivalries

- Rooted in school traditions and local identity
- Need to address this directly by talking about it with other potential partners
- Hold meetings in communities other than the county seat

Sense of Unfairness

- Everyone brings different assets or different challenges to the table
- Not all partners will benefit equally
- Some communities may just have a greater need

Loss of Control

- Instead of focusing on loss of control, focus on the ability to gain control over other aspects of the system
- Customers don't care about water loss as long as there is quality service and reasonable rates
- Bring decisions about a partnership to the broader community

Focus on what you have in common

- What do you have in common?
 - Need a new source?
 - Need funding for new infrastructure?
- Remember the long-term goal
 - Potable water
- Focus on the numbers

Focus on the Wins

- System wins
 - Resiliency / redundancy

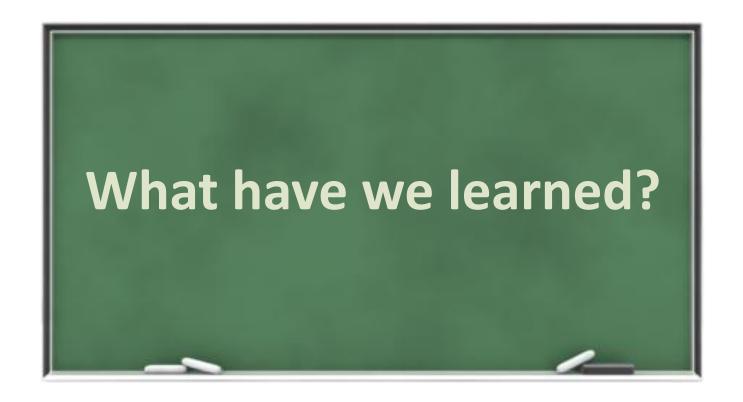
Focus on distribution

Political wins

Communicating with your community

- Explain the need
- Communicate about the partnership process at the beginning
- Go door-to-door
- Regulatory agencies are partners

No one likes higher water bills; not having water is even worse.



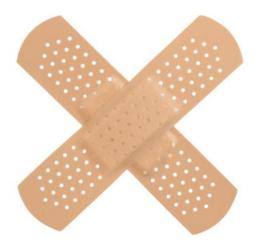
Regulatory partners

- Regulatory partners can help with messaging and providing technical information to the communities
 - Can play a "white hat role" in communicating about public health problems, violations
 - Can encourage partnerships by talking to commissioners and governors
 - KY DEP attended public meetings and board meetings to explain regulations, diseases, non-compliance

Funders

- Funding Coordination
 - Frequent communication
 - Bring funders in early

"Maybe... But let's talk about it..."



Enabling Legislation

Kentucky Statutes that Authorize Regionalization & Consolidation

Drinking Water
 KRS 74.420-520 (source r&f)
 KRS 65.210-300 (all dw +)
 KRS 74.361 (PSC-merger)

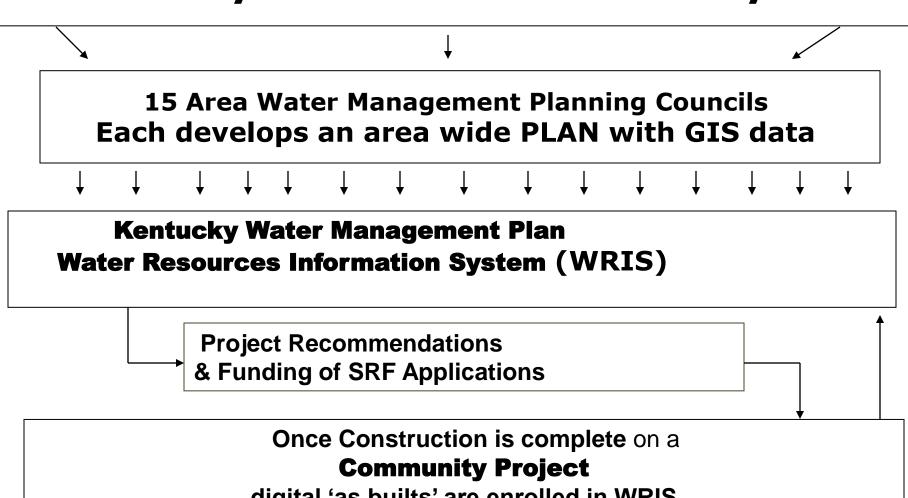
Wastewater
 KRS 65.8901-8925 (treatment)
 KRS 76.231-233 (all ww)
 MSD - 'normal'
 KRS 220 & 67.715 (all ww)

http://www.lrc.ky.gov/krs/titles.htm

Kentucky's Community-based Water and Wastewater Planning & Project Development Process

Kentucky's Process of Community-based Water & Wastewater Planning & Project Funding

Community Water & Wastewater Systems



digital 'as builts' are enrolled in WRIS

Water Resource Information System GIS Map Layers & Attributes For All Systems

Water:

17 Layers w/ over 300 attributes + financial and management information

Wastewater:

11 Layers w/ over 175 attributes + financial and management information

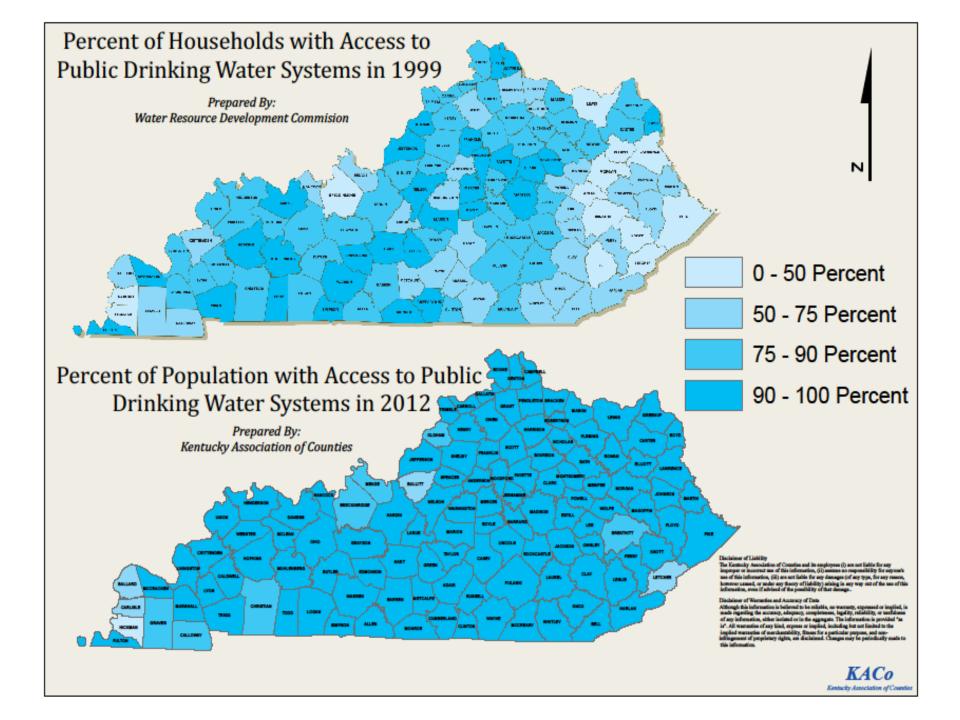
Contributors/Users

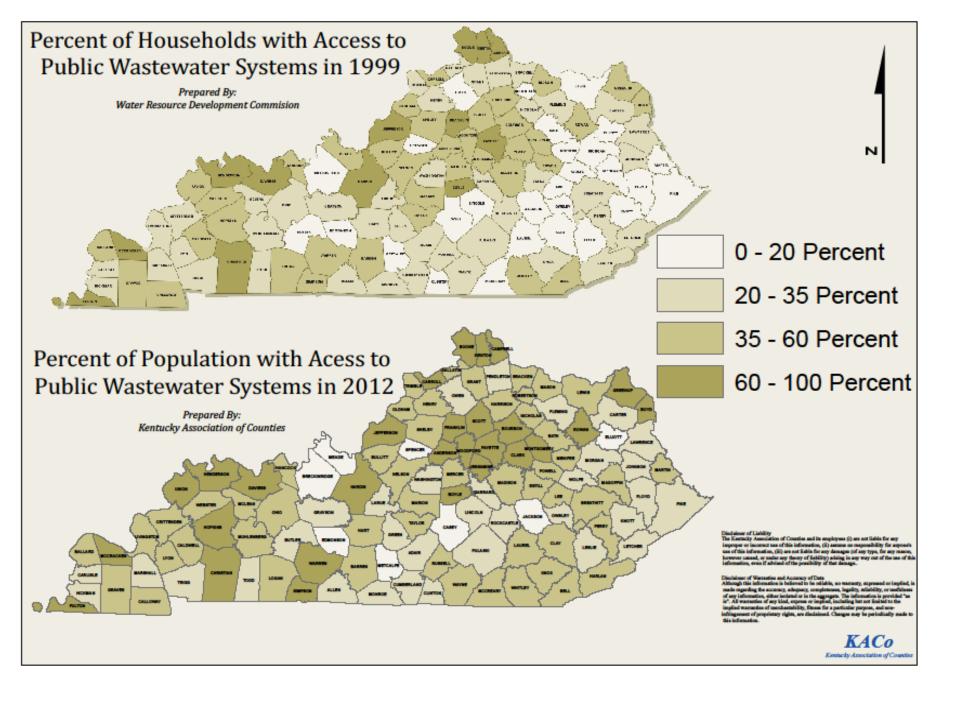
400 + w/ww systems
15 Area Development Districts
State & Federal w/ww Agencies
State & Federal Emergency Management
Agencies
Utility Support Associations
Engineering Firms

Principal Uses:

- Local Community Planning
- Decision Support Regulatory and Funding Agencies
- Advocacy: Legislators are provided wall maps annually, illustrating existing
 w/ww facilities and proposed projects in their districts.
- Emergency Planning & Response
- State Economic Development, Highway & Public Facilities Planning

http://kia.ky.gov/wris/





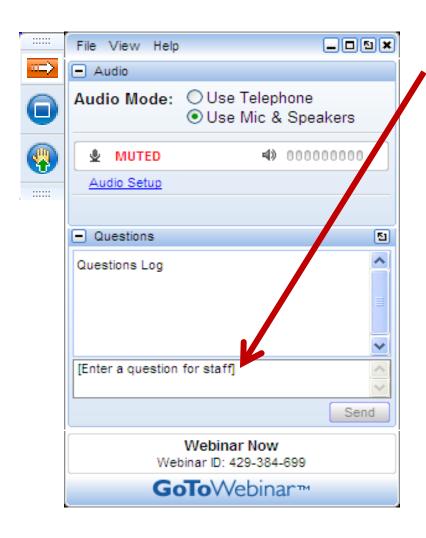
Closing thoughts from John Walton



Quick Poll:

Webinar evaluation

Questions and Answers



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More information

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 202-564 -0128
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- This Power point will be available for download at:
 - http://water.epa.gov/infrastructure/sustain/partnerships.cfm
- All registrants will receive a copy of the presentation.