



# **SUPPLY CHAIN ENGAGEMENT**

John DeAngelis  
Global Sustainability  
Initiatives

**Steelcase**



For 100 years, Steelcase has been bringing human insight to business by studying how people work, wherever they work. Those insights can help organizations achieve a higher level of performance, by creating places that unlock the promise of their people.

Quick facts:

- ~\$3 billion in revenue
- Global supply chain to support regional manufacturing across the world
- Wide variety of raw materials: plastic, wood, steel, aluminum, fabric, foam, electrical & lighting products, and much more.

# COMMITMENT TO SUSTAINABILITY

Sustainability is one of today's fundamental business challenges – and our inspiration. Everyday our team works to **create maximum value from our available assets** and be catalysts for good.

We know we are **on a journey**. Along the way, it is our responsibility to care for our planet and its people. As we continue **to study, learn and share insights**, our commitments and accountabilities continue to grow in measurable and meaningful ways.

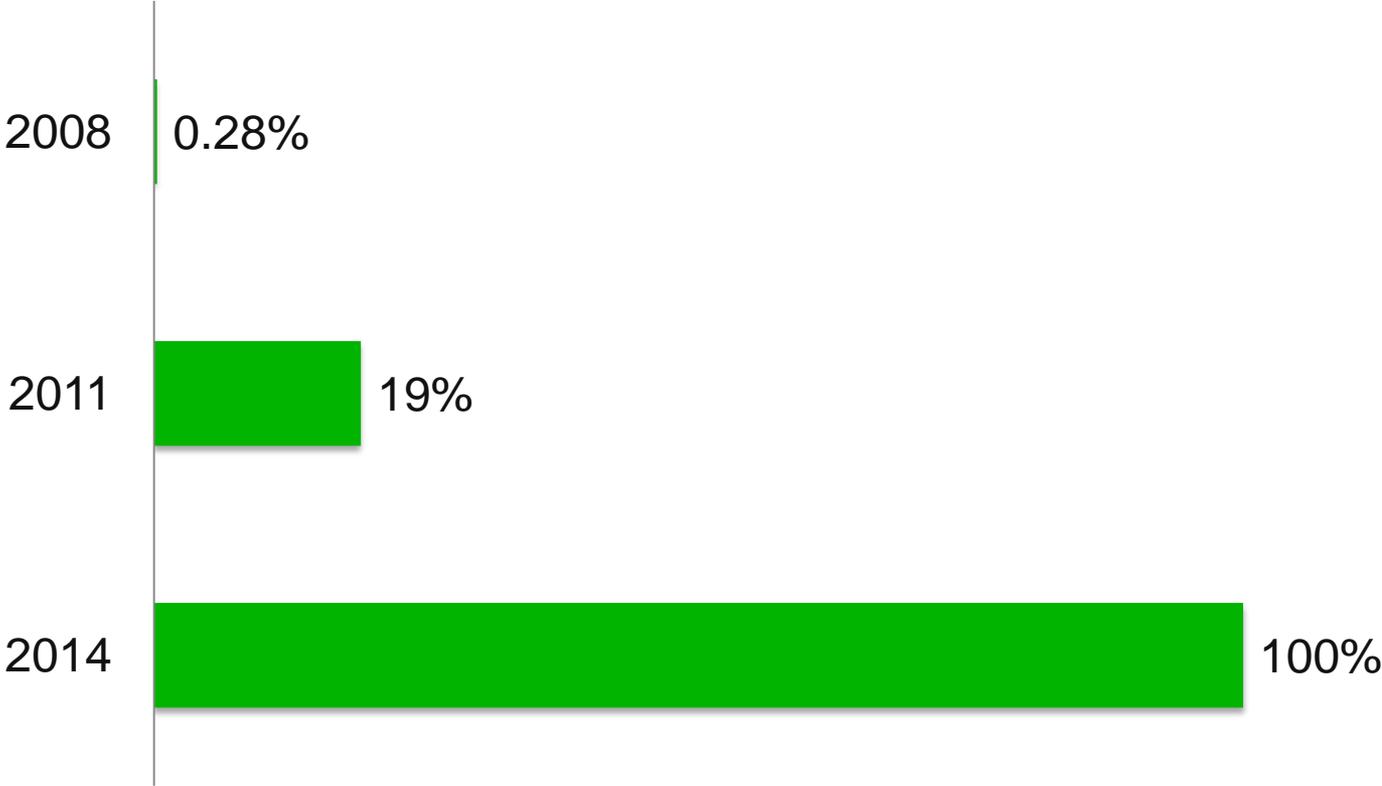
All of this leads us to deliver innovative products and **increased value** to our customers and stakeholders.

# RENEWABLE ENERGY



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## Our Progress Towards Renewable Energy



Global Electricity Equivalent

**WE DIDN'T STOP THERE**

# SUPPLY CHAIN ENGAGEMENT

- **Suppliers as key stakeholders**
  - Represent significant environmental, social, and economic impacts
- **Two significant obstacles:**
  - Awareness
  - Cost



# SUPPLY CHAIN ENGAGEMENT

- **Created Supplier Renewable Energy Program**
  - Partnered with Renewable Choice Energy
  - Overcame obstacles through communications and extending Steelcase pricing
- **Voluntary program**
  - Aids management approval
  - Utilizes other sustainability programs
- **Initial reactions**
  - Extremely positive
  - Currently “pull” program

# SUPPLY CHAIN ENGAGEMENT

- **Next steps:**
  - Expand communication with suppliers on energy topics including green power purchasing
  - Continue to partner with suppliers
- **Other engagement initiatives:**
  - Materials innovation
  - Sustainability data

# THANK YOU

**John DeAngelis**

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**Steelcase**

