# **Streamlining Off-site Corporate Renewables Transactions**

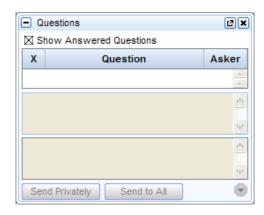
Hosted by the U.S. EPA's Green Power Partnership



September 30, 2014 1:00 - 2:00 pm EDT

## **Webinar Logistics**

- Attendees are muted to reduce background noise.
- Submit questions and comments in writing via the online control panel.
- To minimize or maximize the control panel, click on the button at the top left of the tool bar.
- Post-webinar survey on this webinar and topics for future sessions.
- Presentations are posted to our website:
   <a href="http://www.epa.gov/greenpower/events/30sept14">http://www.epa.gov/greenpower/events/30sept14</a>
   <a href="website:website:website:">webinar.htm</a>





## Today's Agenda

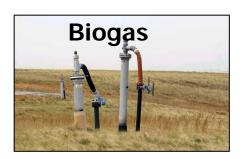
- Topic: Streamlining Off-site Corporate Renewables Transactions
- Speaker:
  - Hervé Touati, Managing Director, Rocky Mountain Institute
- Questions & Answers
- Post-webinar survey



## What is Green Power?

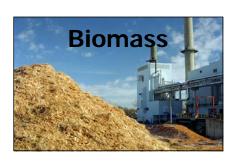
- Electricity generated from natural resources that replenish themselves over short periods of time, including the sun, wind, moving water, organic plant and waste material (biomass), and the Earth's heat (geothermal).
- Must be from facilities placed into service within last 15 years.

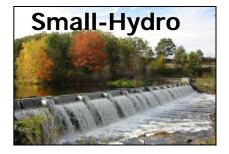














## **EPA's Green Power Partnership:**Helping You Leverage Your Green Power Use

#### Credible Benchmarks & GHG Quantification

- Metrics for "How much green power is enough?"
- Definition of eligible renewables & products
- GHG reduction guidance and calculations

#### Planning & Implementation Resources

- Green power locator
- Purchasing strategy guidance
- Marketing and communications support

#### Recognition

- Top Partner Lists
- Use of the Partner mark →
- Green Power Leadership Awards
- Promotional opportunities

#### Best Practices & Innovation

- Collaborative solar procurement
- New contract mechanisms









## EPA's 1,300+ Green Power Partners





































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## RMI's Business Renewables Center

- A few large corporations have started to source renewable energy directly from large, off-site wind or solar farms.
- Economic benefits are often significant, especially in today's market, but transaction complexity hinders large scale deployment.
- RMI is launching a shared service/resource center that will provide standardized products and services - the Business Renewables Center (BRC).
- The expected impact of the BRC will be to reduce transaction costs, time to completion and failure rates.



## **GPP Updates**

- GPP Webinar series: <a href="www.epa.gov/greenpower/events/index.htm">www.epa.gov/greenpower/events/index.htm</a>
- Green Power Leadership Awards will be presented on Dec. 3 at the 2014 Renewable Energy Markets Conference in Sacramento, CA
- REM Conference registration is open: www.renewableenergymarkets.com
- October 27: Quarterly Top Partner Rankings released: <u>www.epa.gov/greenpower/toplists/index.htm</u>
- Sign up for our monthly program updates and other GPP news on our website: <a href="www.epa.gov/greenpower/contactus.htm">www.epa.gov/greenpower/contactus.htm</a>
- GPP LinkedIn group: 500+ members



### Want to Know More?

- Basic Information
  - Overview of the Green Power Partnership: <a href="www.epa.gov/greenpower">www.epa.gov/greenpower</a>
  - Full details of program requirements:
    www.epa.gov/greenpower/documents/gpp\_partnership\_reqs.pdf
  - Green Power Locator:
    <u>www.epa.gov/greenpower/pubs/gplocator.htm</u>
- More Questions?
  - Mollie Lemon, 202.343.9859, <a href="mailto:lemon.mollie@epa.gov">lemon.mollie@epa.gov</a>
  - Anthony Amato, ERG, 781.674.7225, anthony.amato@erg.com

