

FACT SHEET

EPA Green Power Partnership's Clean Energy Collaborative Procurement Initiative
- Metropolitan Washington, DC Area -

The Initiative: Supported by EPA's Green Power Partnership, this initiative provides a collaborative platform for deploying clean energy technologies across multiple government and educational organizations for maximum impact on installed onsite solar energy capacity, local economic activity, and the regional environment.

Participants: Included in this program are federal agencies, public and private higher education institutions, and local government agencies which are considering clean energy technologies (primarily solar PV) for their facilities.

Location: The area covered by this regional initiative includes Washington, DC and the surrounding counties and cities in Maryland and Virginia.

Rationale: A successful model of regional collaboration for solar power was created in California which demonstrated that working together brings significant benefits – including energy cost reductions of 10-15%, market-leading contract terms, early achievement of GHG goals, and 50% savings in administrative and transaction costs. Also, with the extension of significant federal tax incentives for solar projects through the end of 2011, agencies may be able to take advantage of these through selected financing models for projects that begin construction by December 31, 2011.

Timeline: The initiative was kicked off in late 2010 with a targeted start date for project construction commencing prior to December 2011. To meet this timeline, interested participants should identify viable sites prior to April 2011 so that a group-purchase RFP can be issued in June 2011.

Approach: Government organizations that are interested in participating should directly contact EPA program managers listed below or attend the many regional meetings that are underway in early 2011. They will need to evaluate potential sites, provide detailed information about their energy needs and share this with the program managers to be included in a bundled procurement effort in mid-2011.

For More Information Contact:

Blaine Collison
Director, Green Power Partnership
Collison.Blaine@epa.gov
202-343-9139

Ben Foster
VP Operations, Optony
Ben.Foster@optony.com
646-250-4241

