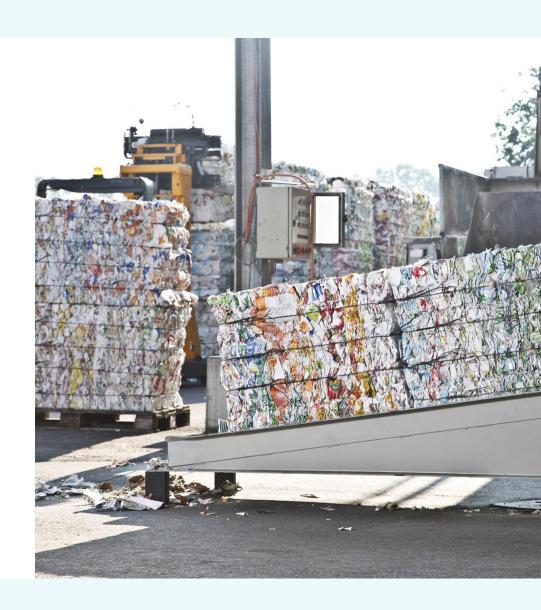


The TRUE Zero Waste certification system

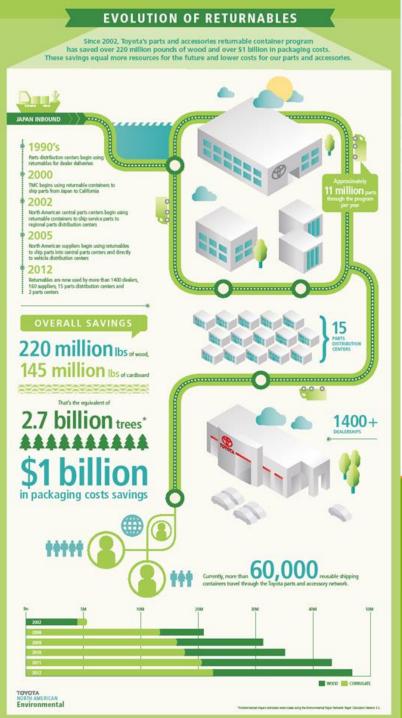
enables facilities to define, pursue and achieve their zero waste goals, cutting carbon emissions and supporting public health.



TRUE Zero Waste Rating System Overview of Categories & Points

Redesign	4 points	Leadership	6 points
Reduce	7 points	Training	8 points
Reuse	7 points	ZW Analysis	5 points
Compost (Re-earth)	7 points	Upstream Management	4 points
Recycle	3 points	Hazardous Waste Prevention	5 points
ZW Reporting	4 points	Closed Loop System	4 points
Diversion (Minimum 90%)	5 points	Innovation	3 points
ZW Purchasing	9 points	Total Points	81 points

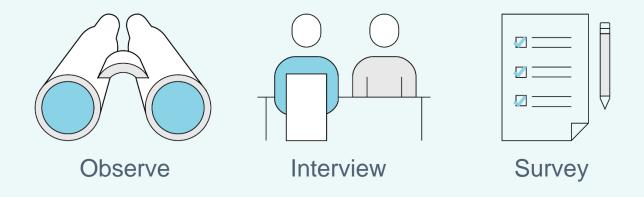
Redesign Rethink Retrain Reduce Reuse **Going Beyond** Recycling



Waste audit vs. zero waste audit



Observe, interview and survey employees



- Current systems and practices
- Bin audits
- > Daily activities and behaviors

- Managers vs Employees
- Behaviors and Attitudes
- Motivating Factors
- Policies vs Practices

Zero Waste Outreach, Promotions and Total Employee Involvement

- √ Give them a reason
- ✓ Training 100%
- √ Who's on the Green Team?
- ✓ Internal & External promotion
- ✓ Finding the champions (surveys & observations)





"Throwaway Society"

RESOURCES:

www.storyofstuff.com

www.refed.com

www.wastenotoc.org

www.true.gbci.org



Photo Credit: Peter Stackpole, Aug 1, 1955 (Getty Images)

The Zero Waste Economy

Designing a Full-Cycle System—Upstream AND Downstream

Design for the Environment, Not the Dump

All products must be recoverable through reuse, recycling or composting

Shifting Subsidies

Stimulating green practices rather than favoring waste and pollution

Changing the Rules

Removing market barriers and inequities to support sustainable industry



Upstream

Zero

Waste...

or Darn

Near

Downstream

Clean Production

More resource efficient and recoverable, less toxic to workers, environment and consumers



Retail Stores

Opportunity for consumer education and product take-back



Consumer Buying Power

Creating market demand and a new manufacturing standard



Producer Responsibility

Manufacturers are part of the solution, taking back their own products or supporting recovery infrastructure

Jobs, Jobs, Jobs

Redesign and recovery create more jobs than resource destruction



Resource Recovery Parks

Community center for total recovery reuse, recycling and composting material exchange, and education

> © Copyright, Eco-Cycle 2005 www.ecocycle.org/zerowaste/zwsystem

Total Participation: The Recipe for a successful Zero Waste program SAMPLE TRAINING EXERCISE

GOAL: Develop a simple Zero Waste marketing / education campaign based on your "R"

Step 1: Break into small groups of 6 to 8 people

Step 2: Choose a Facilitator, Note taker and Presenter

Step 3: Assign each member a different job title (accounting, purchasing, janitorial, chef, server)

Step 4: Choose your "R"

Step 5: Brainstorm on ideas based on your "R" to achieve Zero Waste – think big and small – HAVE FUN!

Step 6: Share with the larger group in 2 to 3 minutes

Points of generation: know where to start



9 typical points of generation



What is your R?

Reduce: Eliminate excess packaging or product that is ending in trash, recycling or composting. Saves time and money!

Reuse: Switch to packaging that can be used several times (pallets, shipping containers, service ware).

Recycle: Go beyond single stream to source separation and turn your recycling into a commodity

Re-Train: Empower employees, vendors and customers to practice the Zero Waste principles and provide mechanism for immediate feedback. This should be an ongoing, every day exercise just as with safety and customer service.

Re-Earth: Your compost is more than a bin but new soil to grow the food you serve your clients. A great way to eliminate contamination.

Redesign: This can apply to your Zero Waste system or actual packaging and products. Practice reduce, reuse and must be recyclable.

Repurchased: If you are not purchasing materials with recycled content, the recycles will just end up in the landfill. Supply and demand – its up to you to create it, partner with other and make it affordable. Vendor involvement is critical and can save you both money.

Train and Communicate







the National Bike Challenge

Congratulations to everyone who participated in our first year of the National Bike Challenge. Because of you the brewery landed in second place in California and in thirty-fourth in the nation! Thank you for tracking your miles, sending us your stories and photos, and making a habit of riding your bike instead of driving your car.

Across the nation, Sierra Nevada ranked 344 and came in ahead of companies like Facebook (36th), Union Pacific Railroad (40th), Comcast (51st), IBM (73rd), Hewlett-Packard (127th), REI (150th), UPS (152rd), Target (158th), and that brewery with the bicycle on its label (225th)! The Trek Bicycle Corporation blew everyone away to finish in 1st place in the nation -no surprise there!



More than 100 employees logged miles for the challenge, which began in May and ended September 30. Together we logged 36,421 miles, burned 577,732 calories, saved \$5,899 in gas,

and prevented 18,579lbs of carbon dioxide from being bility Department goes emitted into the atmosphere. Bicycling is great for you, your pocketbook, our community, and the environment. By saving money, getting more exercise, reducing traffic and road congestion and eliminating CO2 and other pollutants from being emitted into the air, you and your bicycle are doing more than you

The Sustainability Department has a special prize to thank everyone who logged miles during the challenge! Stop by their office to get your saddle bag, Sierra Nevada patch kit, and tire lever to keep with you while you ride.

Don't forget that Sustainability offers incentives and support to help you ride ALL year with the Green Machine program. It's almost too easy to participate and you get useful bike prizes along the way, includ-

Sierra Nevada Finishes in 2nd Place in California in ing a Green Machine t-shirt just for signing up! To find out more or sign up email Mandi McKay at mandi@sierranevada.com.

Focusing on Zero Waste

As many of you probably know, your Sustainability Department has a penchant for digging in the trash and the past few weeks have been no exception. During the Oktoberfest and Bine Time festivities, the Sustainability Department was busy collecting and sorting waste from all corners of the tent.

With the help of a team of bussers, the Sustainability Department sorted, weighed and diverted from landfill more than 4,800 pounds of material. Oktoberfest alone saw 6,000 guests over two nights and generated 3,054 pounds of compostables, 738 pounds of recycling, and only 250 pounds of waste that went to the landfill. That's only .04 pounds of waste (not including recycling or compostables) per guest! Bine Time generated only 61 pounds of waste, 955 pounds of compostables, and 76 pounds of recycling. In the end, 93.8% of total solid waste was diverted from landfill from Oktoberfest and 94.4% was diverted from Bine Time. These are impressive numbers and are going to

be valuable as the Sustainathrough a third-party verification to become a Certified Zero Waste Business (more on that next month). Thanks for your support!





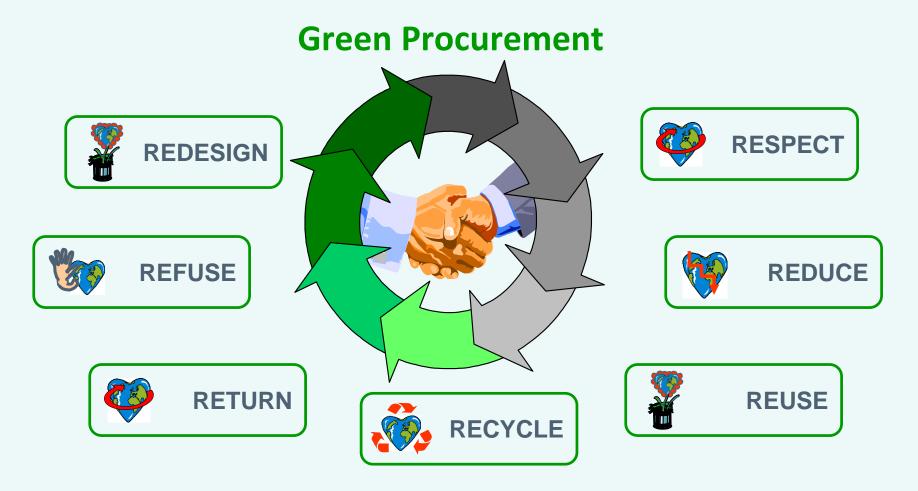
It is the mark of an educated mind to be able to entertain a thought without accepting it.

~Aristotle~



Company diversion KPIs are posted monthly for all employees to see should they choose to view them. They are also discussed in monthly management KPI meetings. The sustainability dept. maintains two bulletin boards that allow for communication on sustainability information - zero waste included- and participates monthly in the company newsletter to provide tips, areas for improvement within the brewery, reminders about reusable coffee mugs/water bottles, etc.

Partnership With Suppliers



Reduce total cost within Supply Chain

Sierra Nevada Zero Waste Goal

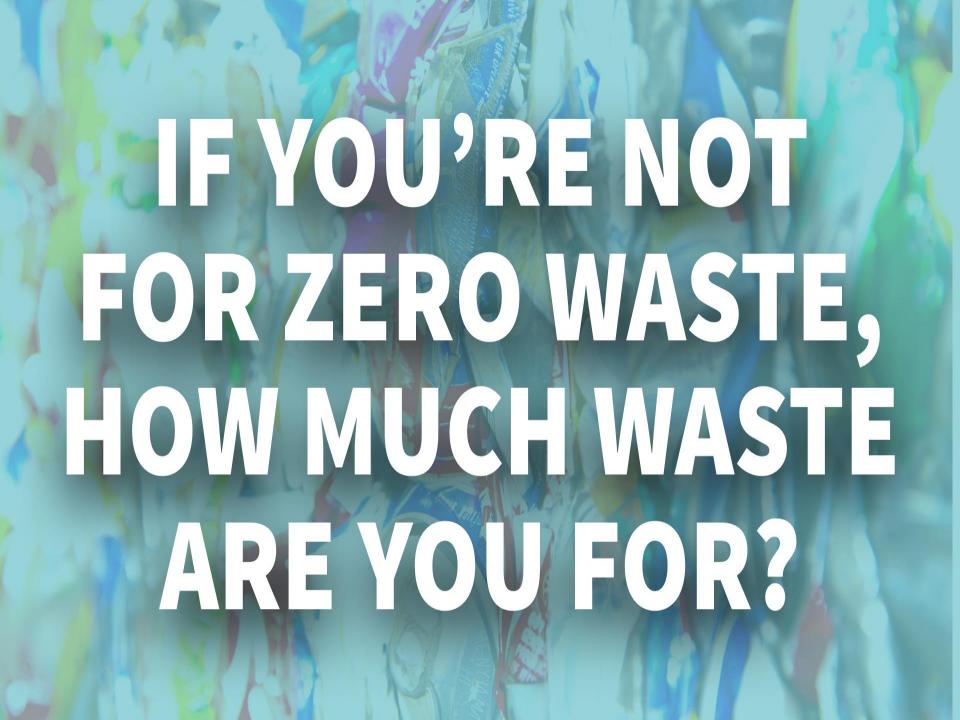
- To **improve environmental health** by reducing landfill contribution, reducing greenhouse gas emissions, sustaining natural resources, and preventing the release of harmful chemicals into water and air systems.
- To **save money** by reducing the cost of utilities and resources (energy, water, solid waste management, packaging materials, raw ingredients, etc.) and to provide a revenue stream by selling recyclable materials (spent grain, cardboard, shrink wrap, glass, etc.).

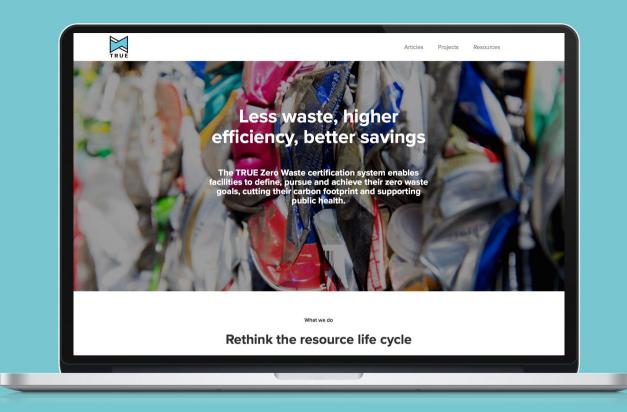
Potential Wastes

- > Energy
- > Compressed Air
- > Employee time/productivity
- > Miscellaneous solid waste

- Water
- Packaging Materials
- > Food
- Parts/Service
- > Money
- And most importantly... BEER







true.gbci.org

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