

LMOP Webinar

Innovative and Emerging LFG Energy Project Types

September 14, 2021



Welcome and Agenda

Agenda

Fueling the Hydrogen Revolution with Renewable Natural Gas

Stewart Stewart, Chief Commercial Officer, BayoTech

GasTechno Energy and Fuels, Renewable Fuels and Fleet 2021

John Baker, President, Alan Environmental, for GasTechno Energy & Fuels

Questions and Answers

Wrap Up

Mention of any company, association, or product in this presentation is for information purposes only and does not constitute a recommendation of any such company, association, or product, either express or implied, by the EPA.



Fueling the Hydrogen Revolution with Renewable Natural Gas

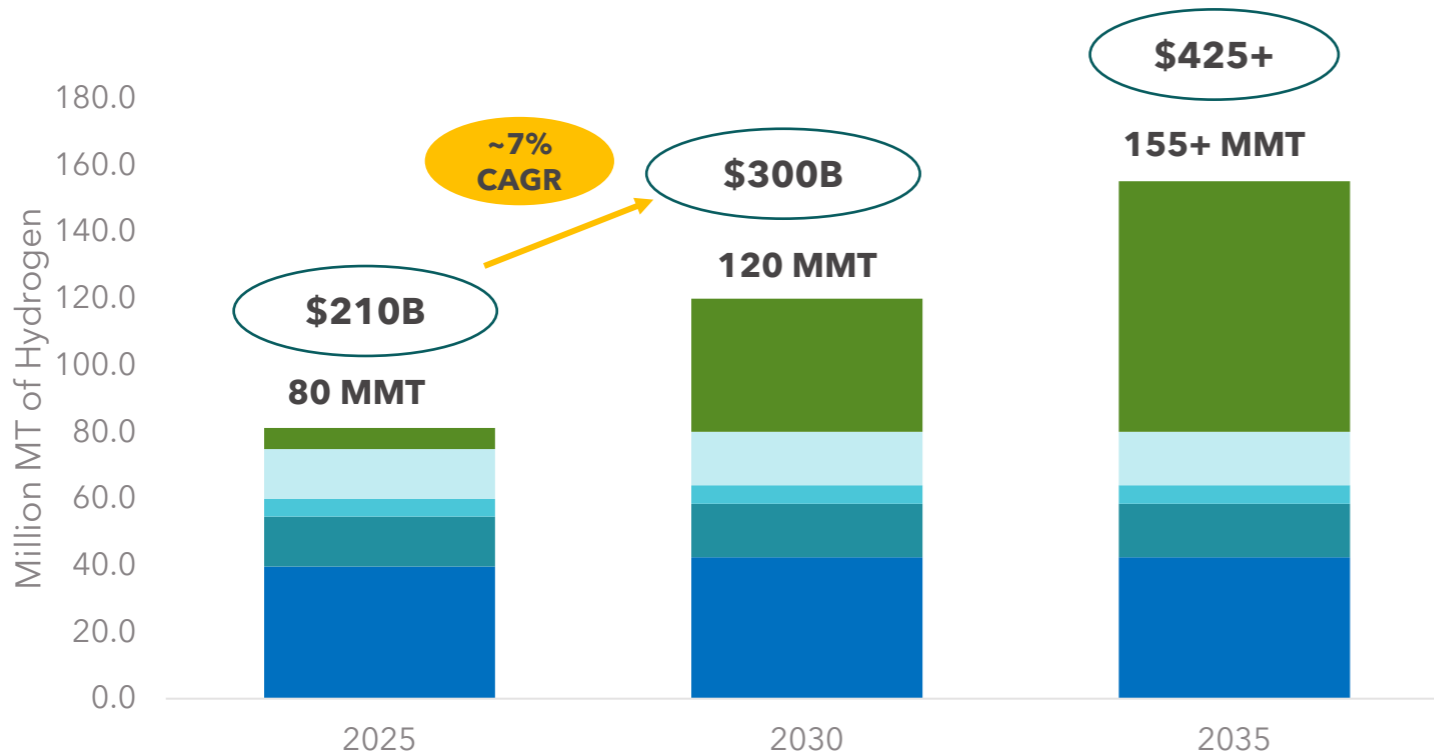
bayotech.us

09.2021

Hydrogen Market Momentum

Uses of Hydrogen, estimated generation volume in Million MT (2025-2035)

■ Ammonia ■ Refining ■ Methanol ■ Other ■ Emerging Applications



Sources: The Essential Chemical Industry - online; Hydrogen Council volume forecast for 2030; iea.org Net Zero by 2050 report, Evercore PLUG analysis

Emerging Applications



BUSES



TRUCKS



CARS



FORKLIFTS



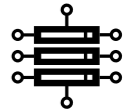
DRONES



RAIL



SHIPS



DATA CENTERS



POWER STORAGE



LOAD BALANCING



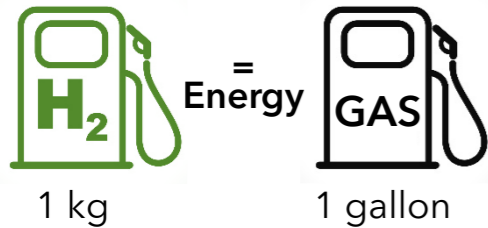
NG BLENDING



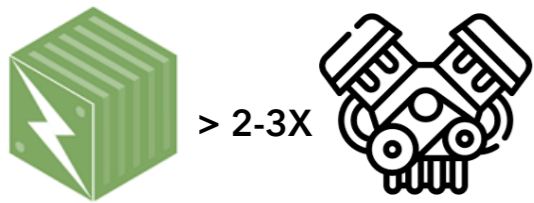
CHP

Emerging applications are distributed in nature

Why Hydrogen? Why Now?



70 miles/kg vs 24 miles/gal
H₂ Gas



Fuel cells are 2 to 3 times more efficient than internal combustion engines



The only emissions when hydrogen is used in a fuel cell is water



HOW FAR CAN A CAR GO ON 1MMBTU of CNG or Gasoline?



Miles Traveled per 1 MMBtu.



Well-to-Wheel Emissions.



Gasoline Vehicle
On 1 Million Btu of Gasoline



CNG
Internal Combustion Engine

CARBON INTENSITY
69% less than gasoline
53% less than CNG

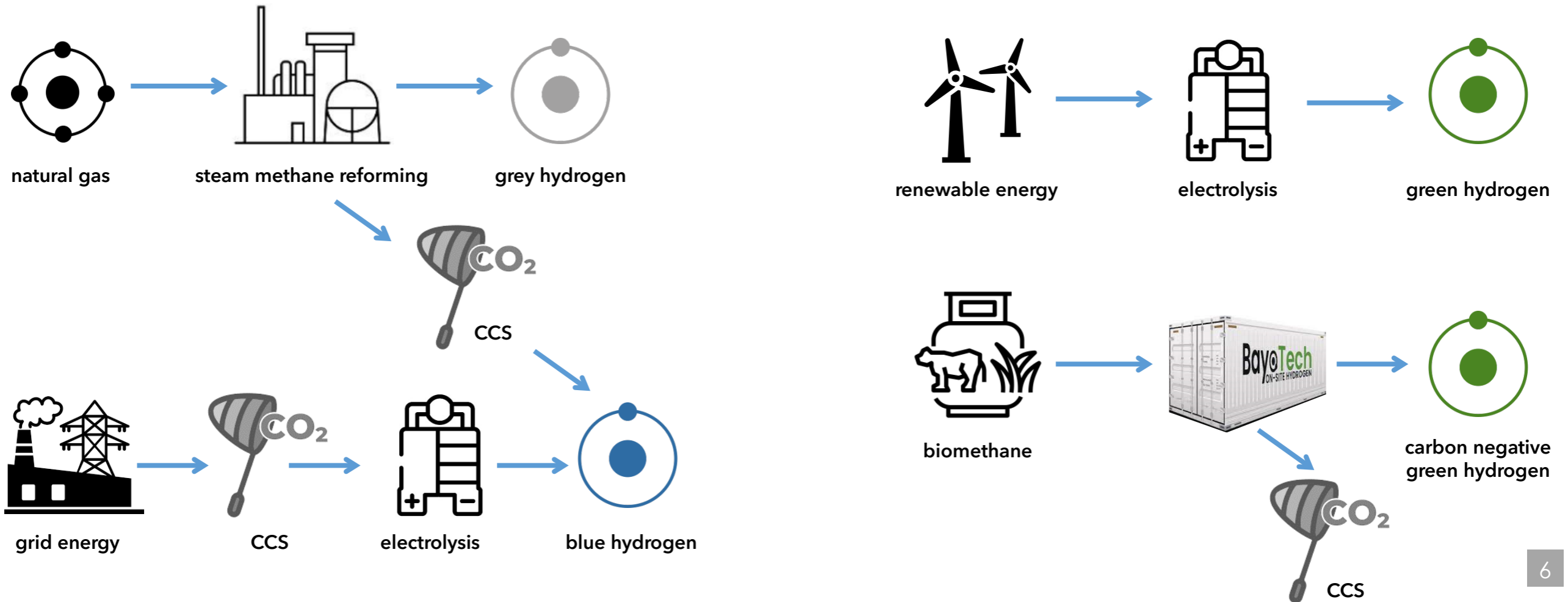


Fuel Cell Vehicle on Hydrogen
From Natural Gas

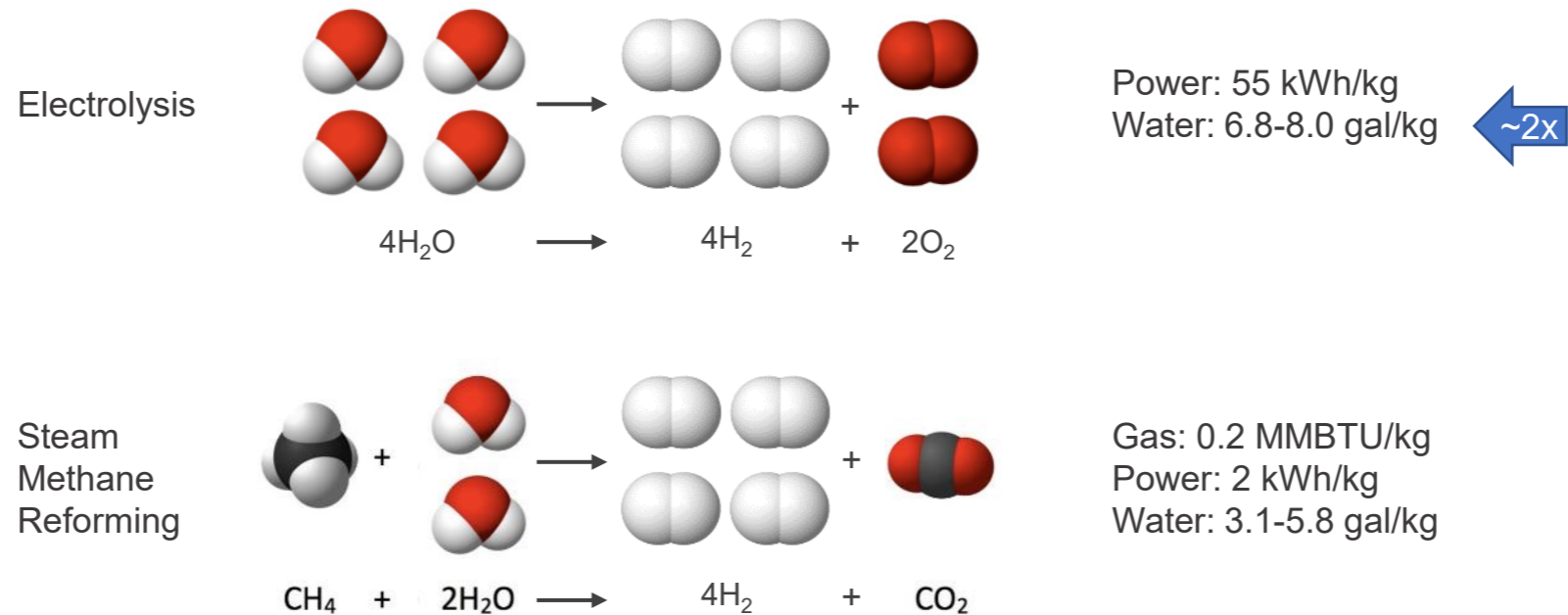


Fuel Cell Vehicle on Hydrogen
From Biomethane

Hydrogen Technology Overview



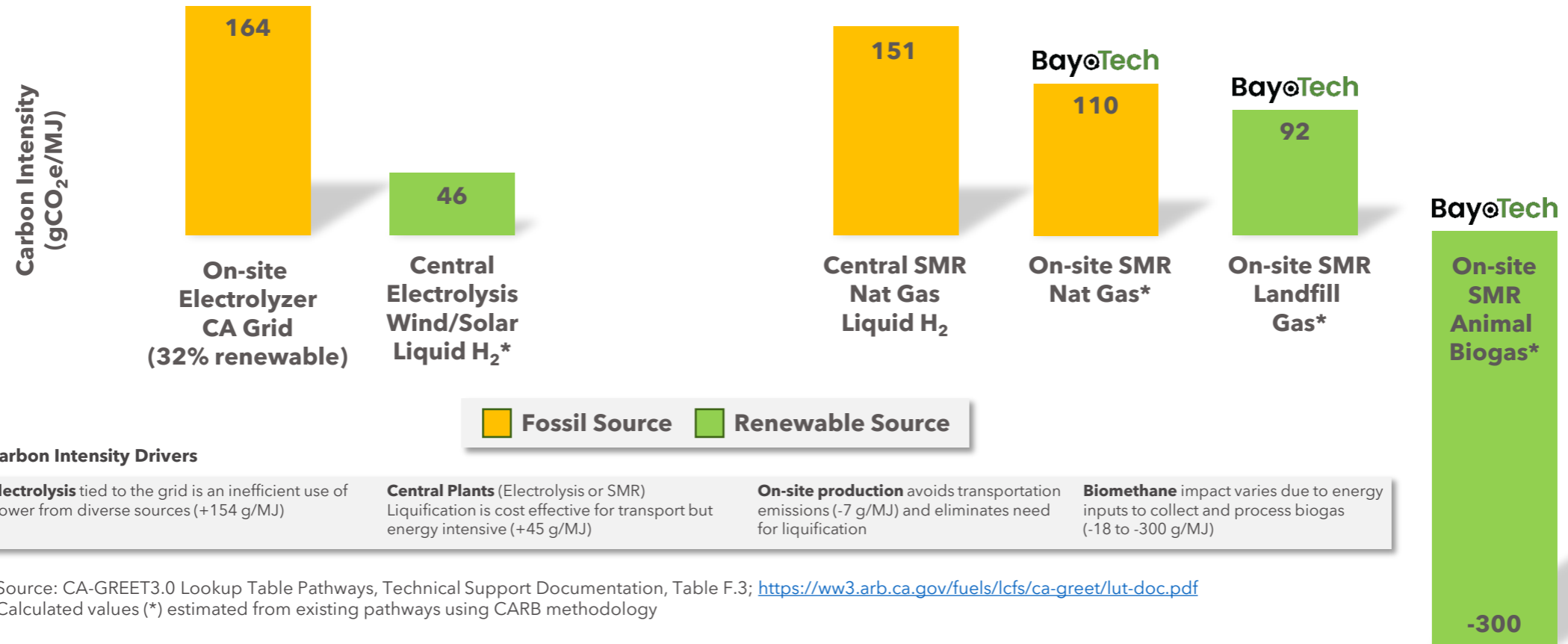
Technology, Energy & Water Requirements



Carbon intensity of the resulting hydrogen driven by source of power and methane

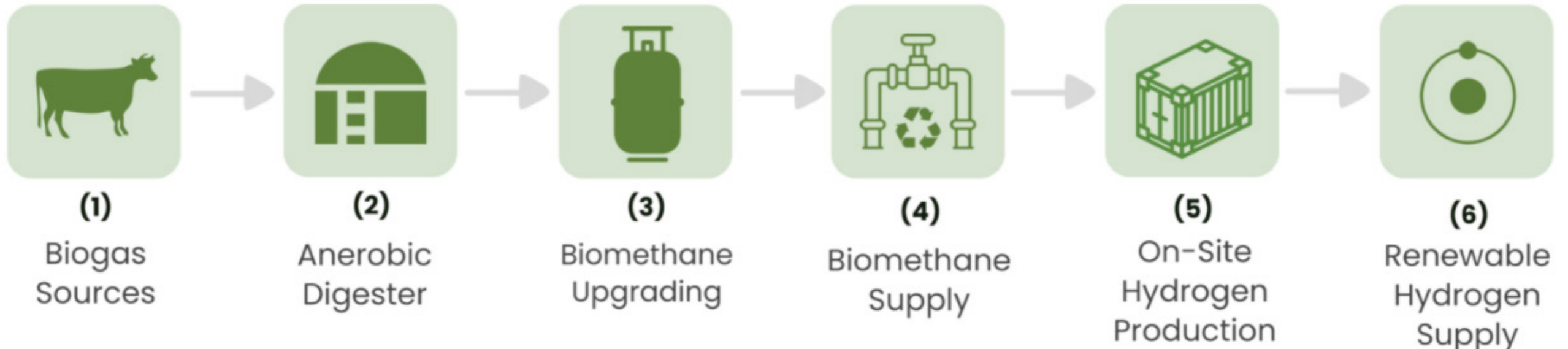
Carbon Intensity of Hydrogen

BayoTech can achieve lower carbon intensity than electrolysis depending on feedstock



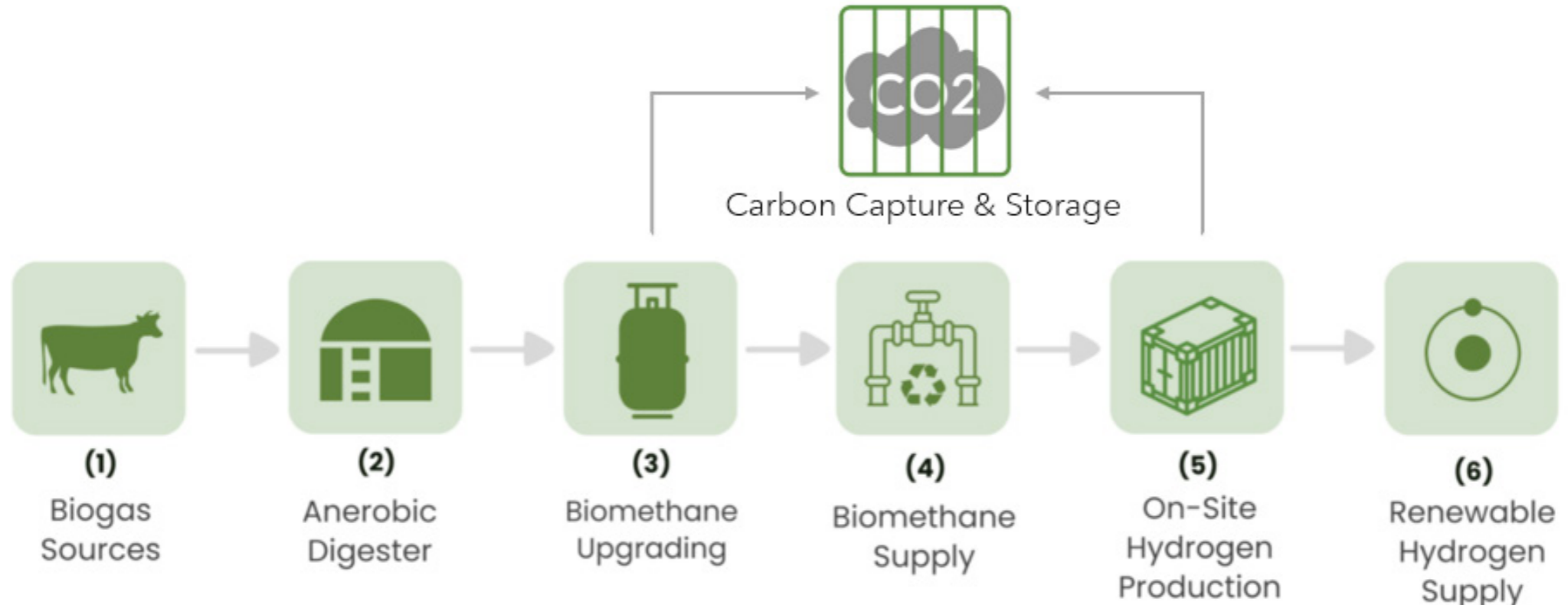
Generating Hydrogen from RNG

The waste industry providing feedstock to the hydrogen industry is a pathway to net-zero emissions.



Integrating Carbon Capture

Adding carbon capture to hydrogen production from RNG results in the lowest carbon intensity.



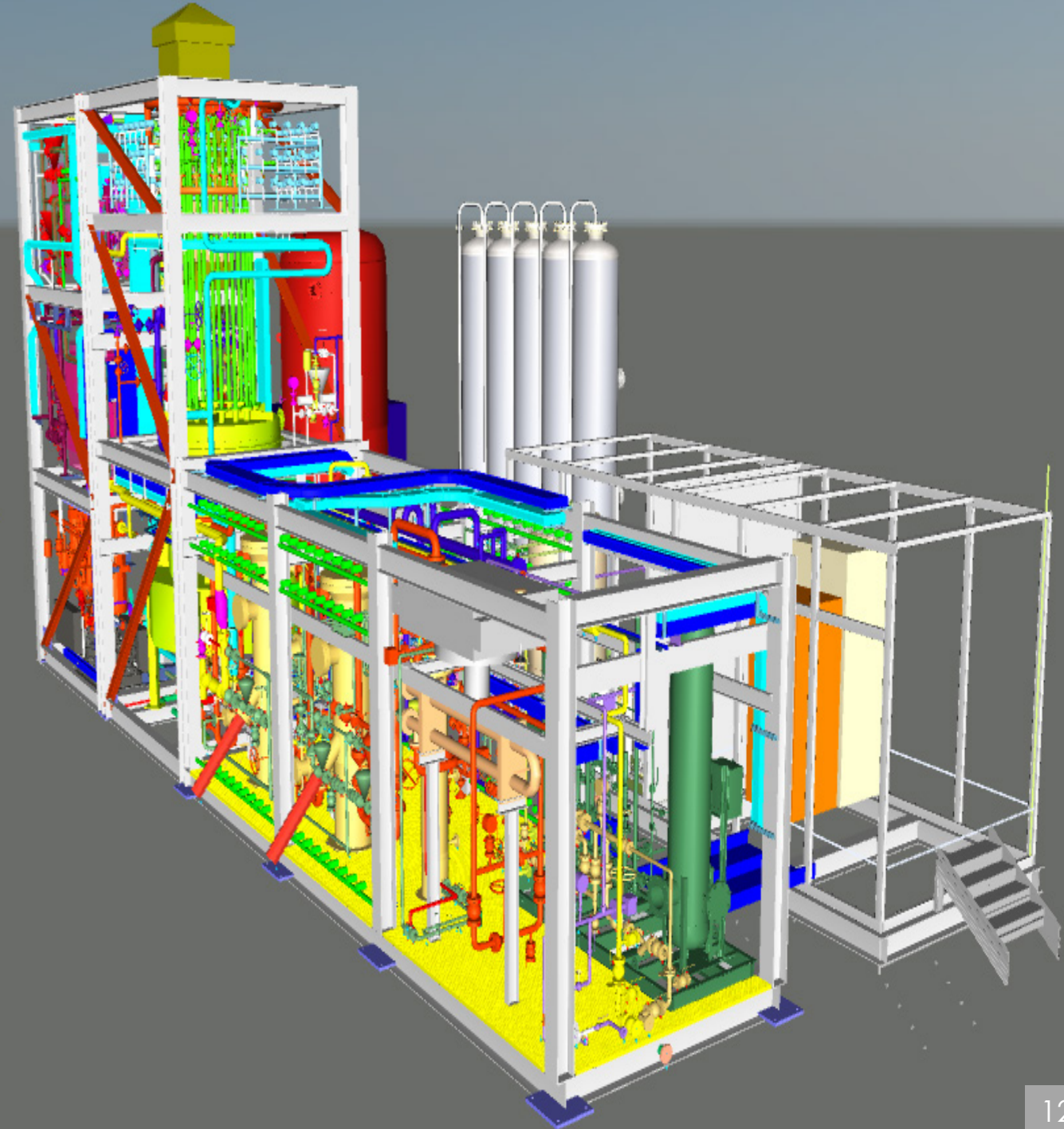
Realizing the Potential

- U.S. total potential for hydrogen from biogas is over 4.2 million metric tons with a net availability of over 1.6 million metric tons
- That's enough renewable hydrogen to power over 11 million fuel cell vehicles a year



Distributed Hydrogen Generation

- Modular systems built for efficient scaling
- Small footprint
- Produces 1-5 tons of hydrogen per day, per location
- Autonomous operation
- Easy to maintain
- Performance guaranteed through BayoCare program
- Hydrogen is transported regionally to end users



Local Hydrogen Distribution

BayoTech can leverage its high-pressure hydrogen storage, transport & dispensing product lines to support local hydrogen distribution

High-Capacity Bulk Gas Transports



- Hydrogen delivery solution to replenish hydrogen vehicle fueling stations
- Scalable up to 800 kg of hydrogen at 517 bar
- Accepted & used by the major industrial gas companies

Fuel Storage Modules



- Scalable hydrogen storage for communication customers
- 3,000+ telecom BUP systems fueled by BayoTech
- 60 days of continuous operation

Compression & Dispensing

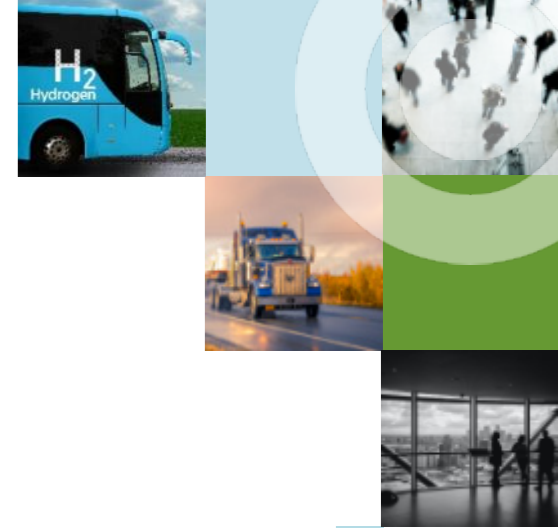
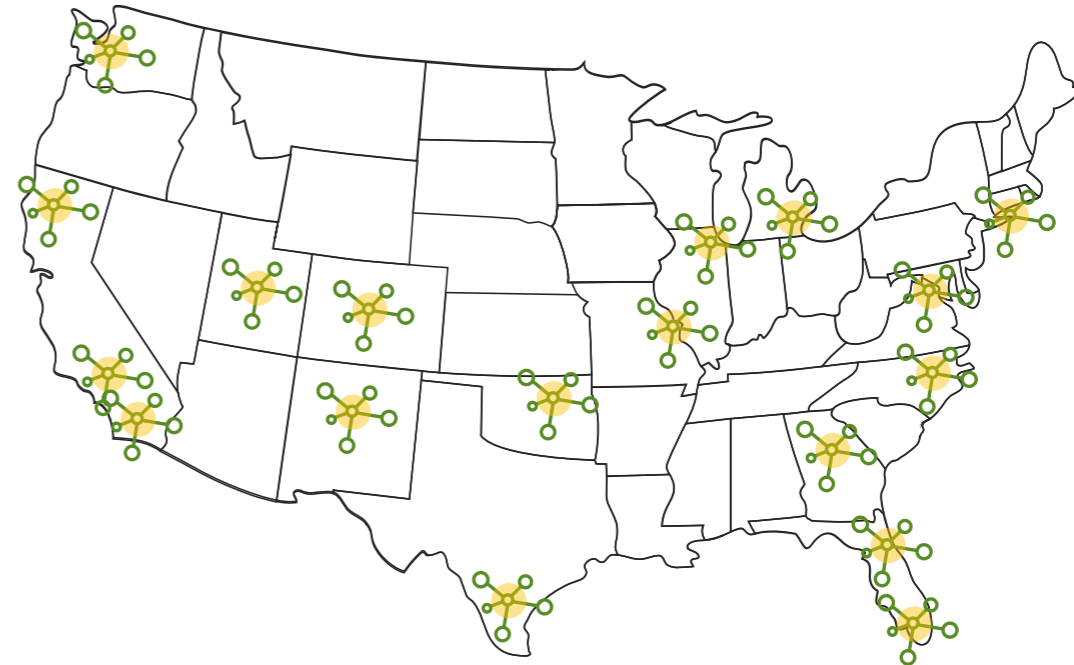


- Modular compression and dispensing skid for fast deployment of hydrogen vehicle fueling

BayoGaaS Hydrogen Hub Network

BayoTech is developing hydrogen hubs nationwide today and looking for host sites and supply of RNG

- Provides security, resiliency and redundancy
- ~15 BayoGaaS hydrogen hubs to be deployed through 2023
- Initial deployments throughout United States and the United Kingdom
- Producing low-cost, low carbon, local hydrogen supply for end users within 200-mile radius
- Transported and stored via high-pressure, high-capacity, cylinder-based trailers



Key Takeaways

- The hydrogen economy is here now and the opportunity is significant
- Biomethane to hydrogen is viable and advantaged
 - It is the best link between biomethane and zero emission vehicles
 - Make distributed hydrogen for local use instead of piping RNG
 - RNG is the only way to create carbon negative hydrogen
- BayoTech can deploy these systems today for low cost, low carbon hydrogen





Questions?

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Renewable Fuels & Fleet 2021

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The American Garage.

Where revolutionary companies are born!





2007 - Concept



2008 - Prototype



2010 - Garage Pilot



2011 - Field Pilot



2012 - Garage Demo

The Vision

“ Success is making those who believed in you look brilliant.”

Dharmesh Shah

2013 - Field Demo



2016 - Commercial Start



2017 - Tech Validation



2017 -2018 North Dakota



2018 - 2020 Confidential



GasTechno® Mini-GTL®

Leading the Gas-to-Liquids revolution
the market's lowest cost,
most scalable solution!



Patents ranked #1 in Michigan

June 2012

Intellectual Property Ranking

#1. Gas Technologies LLC

#15. Michigan State University

#49. Dow Global Technologies LLC

#60. GE Aviation Systems LLC

#65. General Motors Corp

#76. Ford Motor Co.

#78. Union Carbide Chemicals

#79. ThyssenKrupp

#100. Delphi Technologies



Quality of Intellectual Property (QoIP) study

March 2021



Indirect Conversion Results – Portfolio Statistics

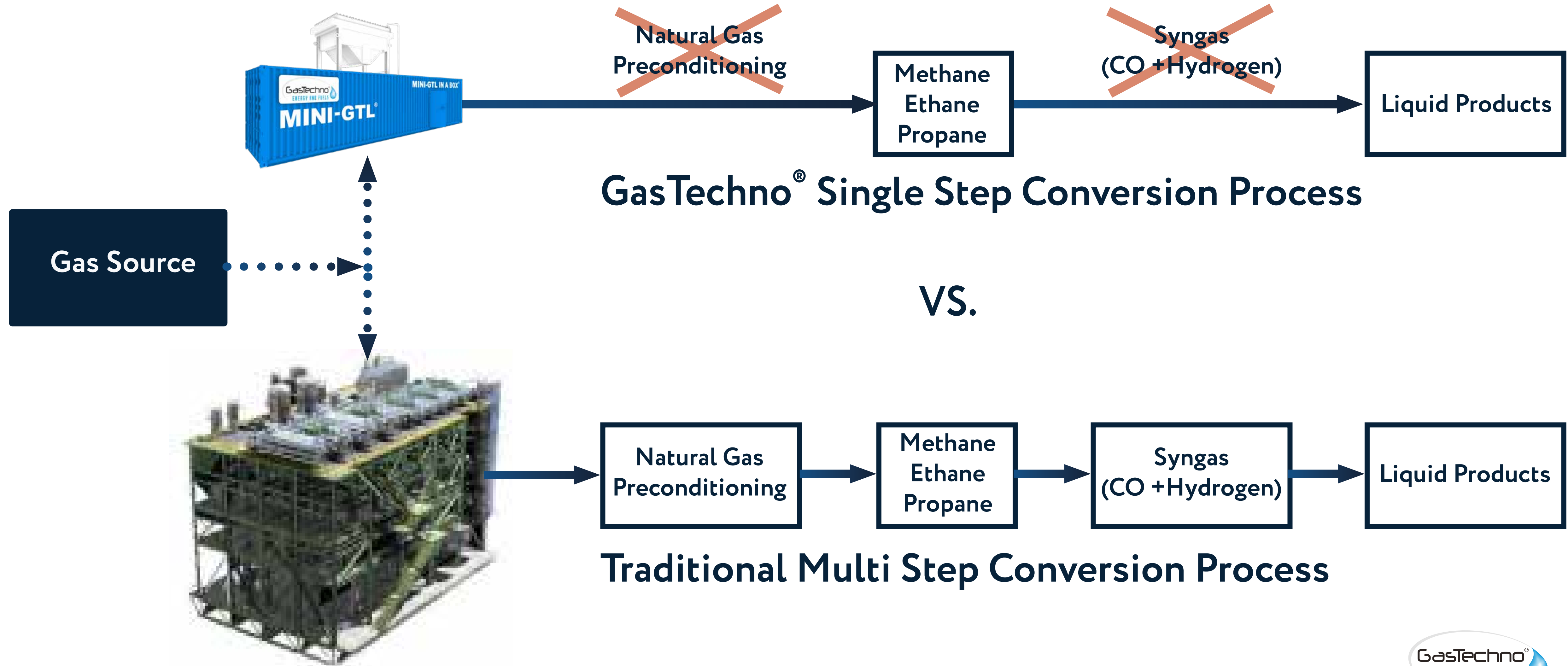
Company	US Grants	US Apps	US Total	Int' Grants	Int'l Apps	Int't Total	WW Grants	WW Apps	WW Total
GasTechno	14	0	14	14	5	19	28	5	33
Linde	37	3	40	48	47	95	85	50	135
Haldor Topsoe	31	4	35	110	89	199	141	93	237
Shell	25	0	25	57	29	86	82	29	111
Air Liquide	19	2	21	35	21	56	54	23	77
EnBW	12	0	12	0	0	0	12	0	12
Exxon Mobil	11	0	11	12	6	18	23	6	29
Velocys	1	1	2	0	1	1	1	2	3

Direct Conversion Results – Portfolio Statistics

Company	US Grants	US Apps	US Total	Int' Grants	Int'l Apps	Int't Total	WW Grants	WW Apps	WW Total
GasTechno	11	0	11	14	1	15	25	1	26
Linde	0	0	0	0	0	0	0	0	0
Haldor Topsoe	0	1	1	0	4	4	0	5	5
Shell	0	0	0	0	0	0	0	0	0
Air Liquide	0	0	0	0	0	0	0	0	0
EnBW	0	0	0	0	0	0	0	0	0
Exxon Mobil	0	0	0	0	0	0	0	0	0
Velocys	0	0	0	0	0	0	0	0	0

Single-Step VS. Multi-Step GTL Process

70% lower CapEx, OpEx, and Scale



Product Offering



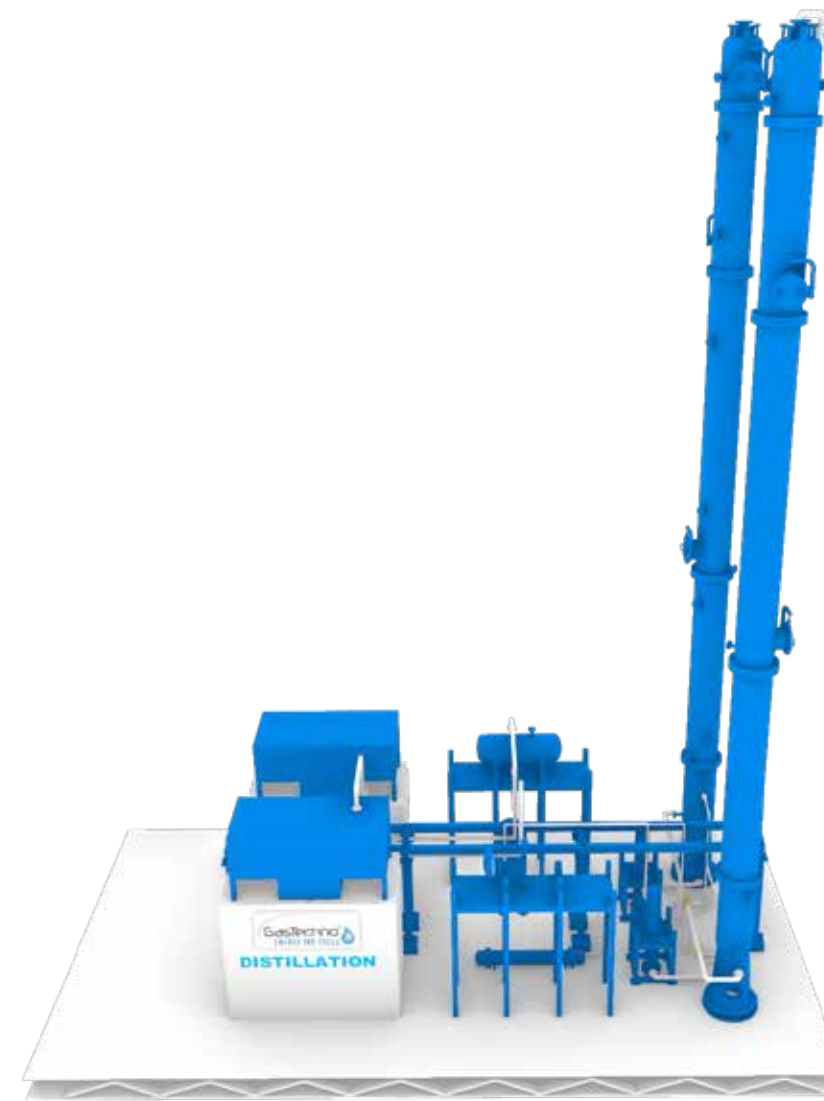
Mini-NGL-GTL®



Fuel Storage / Pump Stations



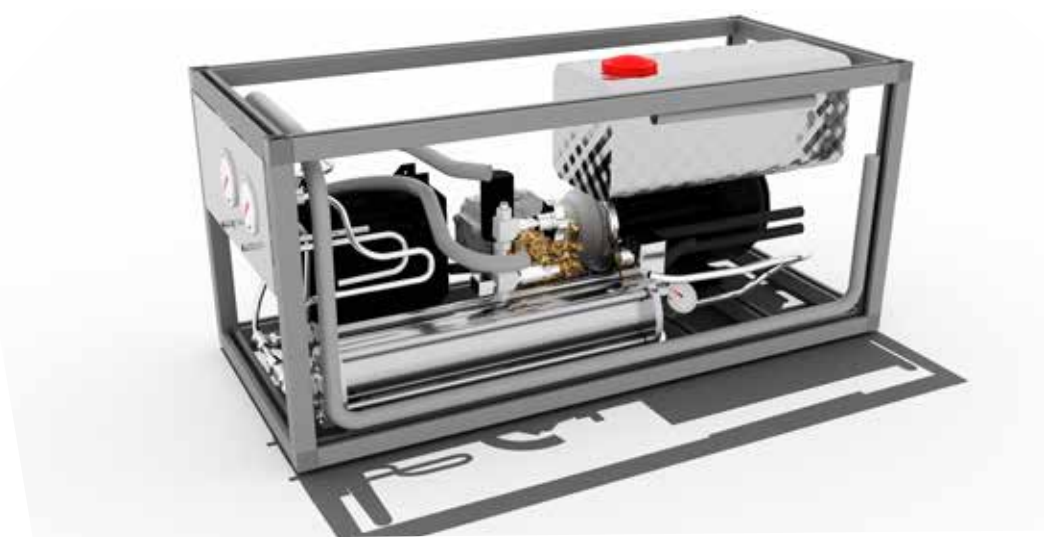
Hydrogen Fueling Stations



Distillation



Residential Power / Storage



Oil Free
Compressors



Class 2B -3 Vehicle Conversions



Class 3 / Fleet Conversions



Methanol Transport

The Problem

Pollution & a cost-effective pathway to renewable energy and fuels



Landfill Gas



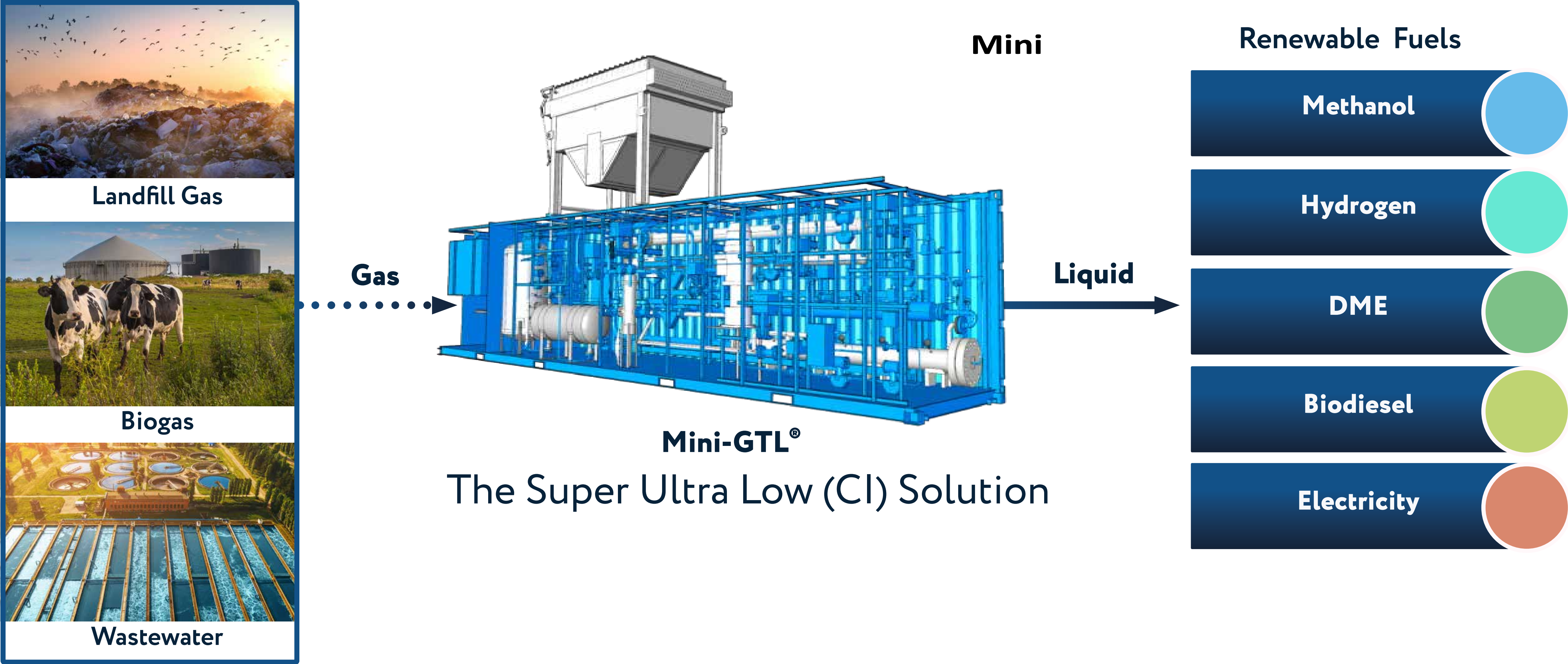
Biogas



Wastewater

Revolutionary patented Gas-to-Liquids Technology

Renewable gas is converted directly into liquid Fuels using GasTechno® modular GTL plant



Mini-GTL®
The Super Ultra Low (CI) Solution

LFG Capture Site

2021

Market demand for “green” hydrogen is outpacing the supply of cost-effective, flexible clean technology solutions to produce it.



- #1 - 16-foot Methane Combustor
- #2 - Electric Generator
- #3 - Electric Feed-Compressor
- #4 - CO2 Amine Removal Equipment
- #5 - Mini-GTL 300 Plant
- #6 - Oxygen Vaporizer & Storage Tubes
- #7 - Oxygen Storage Trailer & Pump
- #8 - Methanol-Ethanol Tanker Truck Trailer



V#	DRAWN BY
V11	RG

LFG SITE
NE ISO VIEW

PRELIMINARY

DATE	5/25/2021		
DESIGNER			
ENG. FILE			
DATE	SCALE	DATE	PROJECT NO.
RG		WB	
DATE CHECK			
SHEET #	1006		

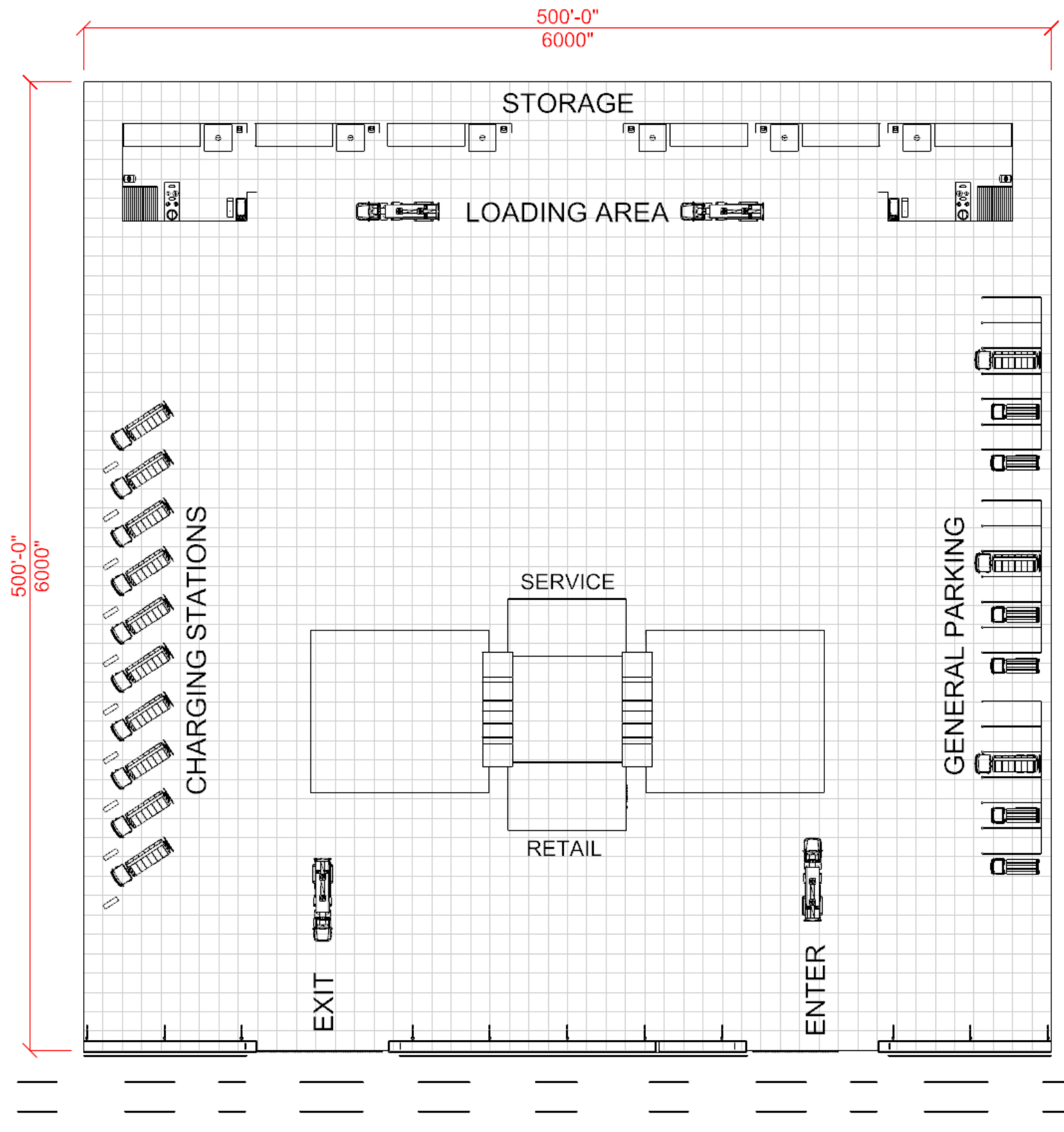
GasTechno® Energy Centers



GasTechno[®] Energy Centers

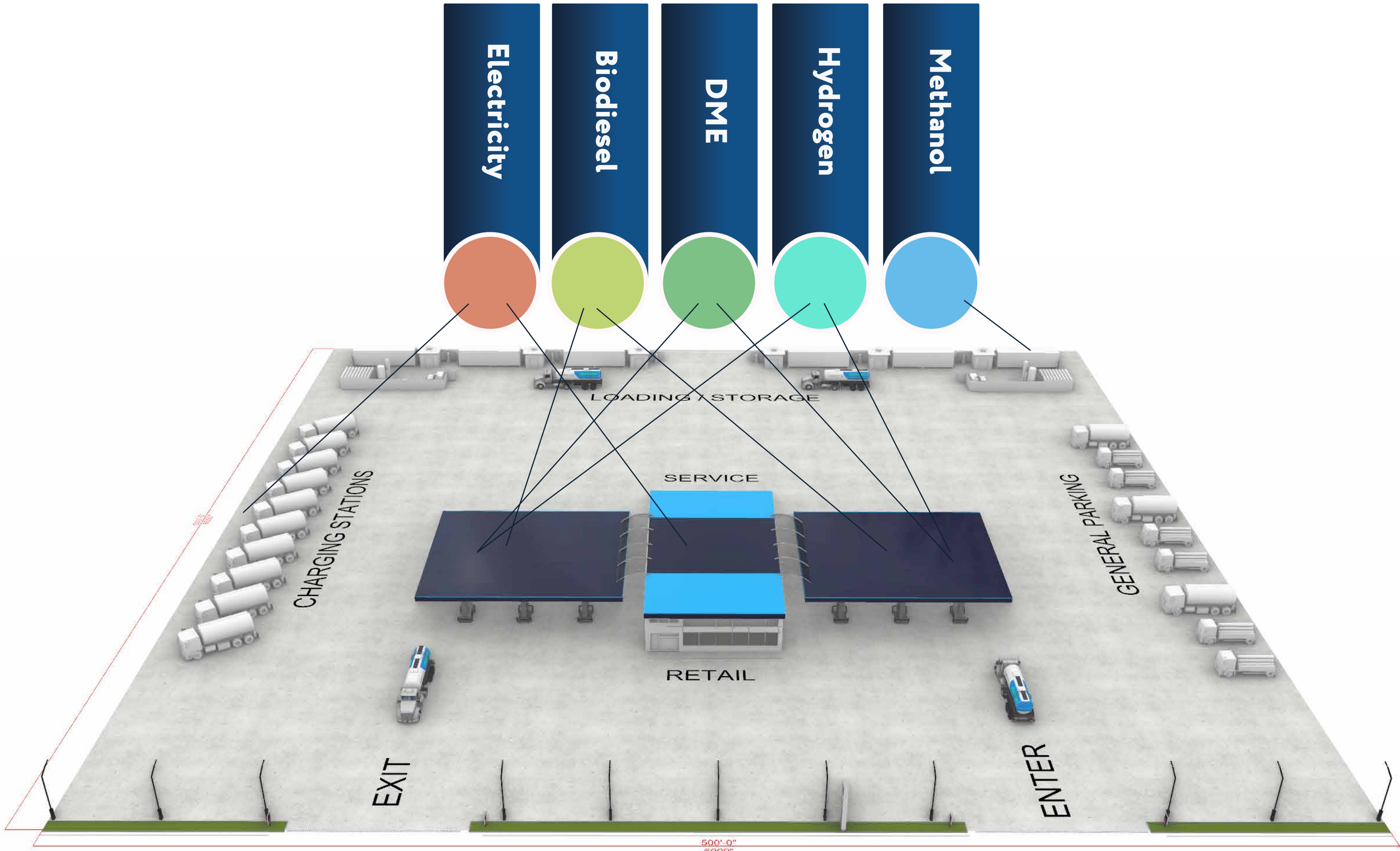


Front Elevation

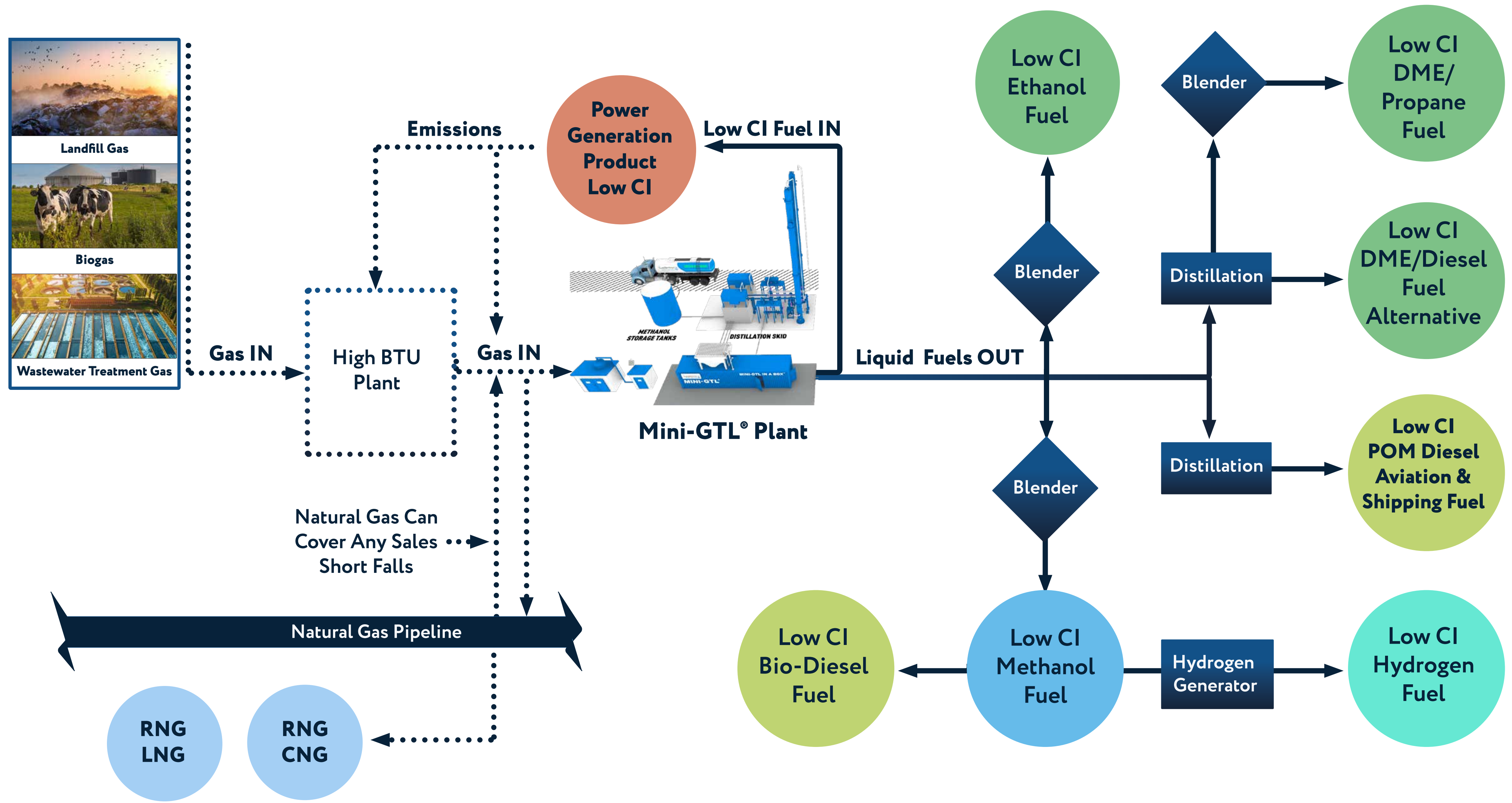


Road access

Renewable Fuels Storage







#1 Super Ultra Low Carbon Intensity Renewable Fuels Pathway



Renewable Fuels Conversion Market

opportunity: to advance progress for cleaner air and lower greenhouse gas emissions right now.

Methanol		Gasoline - Methanol / Hydrogen LEV
DME		Diesel -Methanol / Ethanol ULEV
Hydrogen		Methanol / Hydrogen SULEV
Electricity		Methanol / Hydrogen / Electric (fuel cell electric vehicle) ZEV

Class 2B : 6,001 to 10,000 lbs.



Class 3 : 10,000 to 14,000 lbs.



Class 4 : 14,000 - 16,000 lbs.



Delivery Trucks, Box Trucks

Class 5 : 16,001 - 19,500 lbs.



Bucket Trucks,
Farming Equipment

Class 6 : 19,501 - 26,000 lbs.



School Buses, Beverage Haulers,
Rack Trucks

Class 7 : 26,001 - 33,000 lbs.



Garbage Trucks, Street Sweepers
Transit Buses

Class 8 : 33,001 + lbs.



Big Rigs, Cement Trucks, Dump Trucks

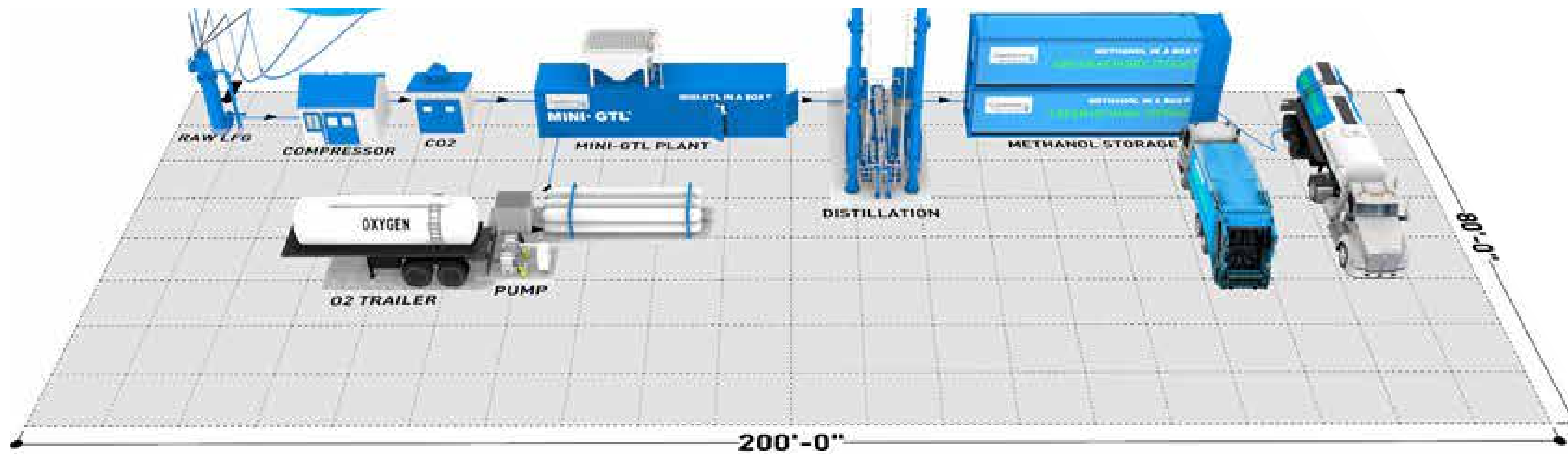
Class 9

Vehicles that
defy classification

Lowest Carbon Intensity (CI Score)

Lowest Cost - Well to Wheel (GTL) Technology

Safe Low Cost Liquid Fuel Storage



GasTechno® Renewable Fuels Production Site

Renewable Fuels Market

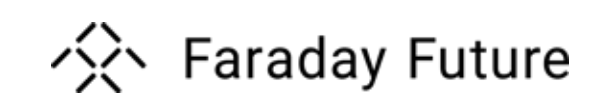
Public

Municipal

Commercial

Industrial

significant revenue from LCFS credits and RINs



Future Projects

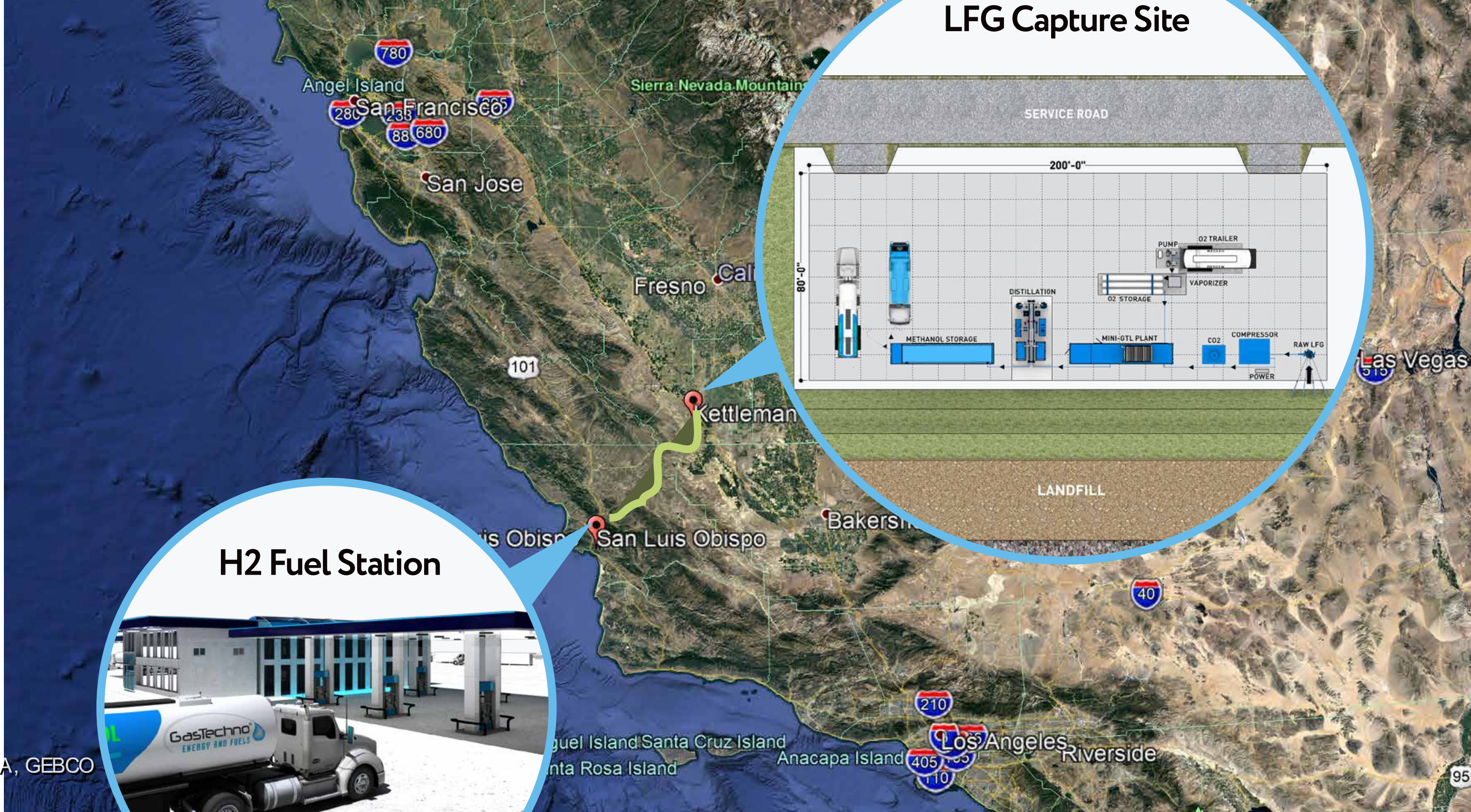
2022

Hydrogen Fueling Station

Green Methanol will be converted “on demand” to Green Hydrogen at its proprietary fueling stations beginning in California under the LCFS program.

LFG Capture Site

Market demand for “green” hydrogen is outpacing the supply of cost-effective, flexible clean technology solutions to produce it.



Mini-GTL Benefits vs. RNG

Superior Financial Returns - Estimated 10-year IRR = 28 Unleveraged

**Rapid Deployment - 6 month or less installation vs. 12-24 months for typical RNG project
No costly, time consuming pipeline connection required**

**Diversified Products & Markets - Methanol, Ethanol liquid fuels vs. gaseous fuel
Methanol RINs
Ethanol RINs
Low Carbon Fuel Standard (LCFS) Credits
Methanol-to-Electricity & Hydrogen Truck Fleet (rapidly growing market)
Blend for Biodiesel (FAME).**

Transportation & Storage - Liquid fuels easier to transport and safely stored

**Greater market access - Evolving low carbon fuel regulations (e.g., American federal)
focus on liquid (vs. CNG) fuels like methanol, ethanol, H2**

Our Expertise

GasTechno® has been in business since 2004 and began developing and deploying their small scale, modular GTL systems at locations with under utilized gas streams in 2010. The initial focus was on associated flared gas from oil gas production but in 2020 the company shifted to producing renewable methanol from landfill gas, wastewater treatment gas, bio digester gas and pipeline natural gas. In 2021 the company began sourcing projects in Michigan and California for development using our low cost, energy efficient technology that converts renewable nature gas into methanol, ethanol, DME and hydrogen. Further, the company has been developing conversion kits to allow class 2b to 8 trucks that operate on near zero emissions methanol.

The company has operated 3 separate plants since 2010 on six different locations between Michigan and North Dakota. The 2010 pilot project was an 18 foot cargo trailer that validated the reactor system both with 100 pure methane, and at an oilfield site with high nitrogen associated flared gas. The 2013 portable Mini GTL plant was a 25 foot car hauling trailer and operated over 7 months both on pipeline gas and associated flared gas exceeding 1,600 btu. The 2016/2017 commercial Mini GTL 300 was first installed in Michigan on a gas storage field and operated over 900 hours for third party commercial scale validation. The company received a third party validation of operations. In 2017 the plant was moved to North Dakota for associated gas flaring proof of concept and utilized air rather than oxygen for testing.

In 2021 the Mini-GTL 300 plant is returning to Michigan for demonstration at a landfill gas site.



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Financials

Available upon request

Questions

Q&A

Wrap Up

Contact Information

Wrap Up

- The slides and recording from today's webinar will be posted on the LMOP website
- To learn more about LMOP or LFG energy, visit our website at epa.gov/lmop
- Have a webinar idea? Drop us a note with your email in the Q&A box or email lmop@epa.gov

EPA United States Environmental Protection Agency

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CONTACT US

Landfill Methane Outreach Program (LMOP)

Upcoming LMOP Webinar

September 14, 2021 – Join us as two LMOP Partners discuss [innovative and emerging LFG energy project types](#). Free to attend but [online registration is required](#) ↗ .

LMOP is a voluntary program that works cooperatively with industry stakeholders and waste officials to reduce or avoid methane emissions from landfills. LMOP encourages the recovery and beneficial use of biogas generated from organic municipal solid waste. [Learn more about LMOP](#) or [join the LMOP listserv](#).

Key Information

Data and Partners

Tools & Resources

LANDFILL GAS

Join us for our next LMOP webinar


Don't Waste the Heat!

Tuesday, September 28th from 4:00-5:00 pm ET

- Learn from three LMOP Partners about purposing waste heat from LFG energy projects
- Visit epa.gov/lmop for more information and to register



Upcoming LMOP Webinar

September 28, 2021 – Join us as three LMOP Partners discuss [waste heat applications](#) for LFG energy projects. Free to attend but [online registration](#)  is required.

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3

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Thank You

Please reach out with any questions or comments

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