



# Brownfields Job Training

---

**Professional Learning Community (PLC)**

February 19th, 2025



Please mute your lines when you're not speaking.

We welcome open discussion and invite participants to unmute or raise their hand at any time during this call if you have a question or something to share.

We encourage participation through the Teams Chat.

Out of respect for everyone's time, we ask that lengthy discussions be held in the open Q&A session or taken offline with a followup meeting.

# Meeting Logistics



# Disclaimer

This project has been funded wholly or in part by the United States Environmental Protection Agency under a contract with Tetra Tech and Adaapta. The contents of this document do not necessarily reflect the views and policies of the Environmental Protection Agency, nor does the EPA endorse trade names or recommend the use of commercial products mentioned in this document.



# Agenda

1. Introductions (5 min)
2. Organizational Readiness (5 min)
3. Learning Topic & Discussion: Strategies for Long-Term Success (10 min)
4. Open Discussion (10 min)
5. Open Q&A – Any Topic (Optional – 30 min)





# Introductions





[www.tetratech.com](http://www.tetratech.com)



Steve Michener  
*Project Manager, Tetra Tech*



Sherry Weedman  
*Sr. Enviro. Health Scientist/ Program  
Manager, Tetra Tech*



Eric Eisiminger  
*Project Manager, Tetra Tech*



[www.adaapta.com](http://www.adaapta.com)



Danielle Getsinger  
*CEO, Adaapta*



Krisandra Provencher  
*Sustainability Manager, Adaapta*



Mike Senew  
*Senior Advisor*

[brownfieldsjobtraining@adaapta.com](mailto:brownfieldsjobtraining@adaapta.com)



# Additional Resources

- For the latest BFJT news and resources, go to [www.epa.gov/brownfields/brownfields-job-training-grants](https://www.epa.gov/brownfields/brownfields-job-training-grants)
- Updated Best Practices Guide coming soon!  
<https://www.epa.gov/system/files/documents/2023-10/bp-toolbox-report.pdf>



# Connect with Us!

- If you or an associate would like to be placed on the PLC email list to receive notice of upcoming meetings and events, send your contact information to:  
[brownfieldsjobtraining@adaapta.com](mailto:brownfieldsjobtraining@adaapta.com)
- Submit an inquiry or request for technical assistance at  
[www.epa.gov/brownfields/forms/brownfields-job-training-program-technical-assistance-inquiry-form](http://www.epa.gov/brownfields/forms/brownfields-job-training-program-technical-assistance-inquiry-form)



**U.S. ENVIRONMENTAL  
PROTECTION AGENCY**

**Brownfields Job Training Program Technical Assistance  
Inquiry Form**

Form to collect requests for technical assistance.

 US EPA / Feb 12



# Organizational Readiness\*



\*Based on  
FY2025 NOFO

# Organization Registration

1. Register or ensure active status in SAM.gov
2. Obtain a Unique Entity Identifier (UEI) from SAM.gov
3. Register or ensure active status in Grants.gov
4. Designate an Authorized Organization Representative (AOR) in Grants.gov

\*\*\*Note: Registration can take several weeks; early preparation is essential.





# System for Award Management



- To apply for EPA grants, you must be registered at SAM.gov
  - Register to do business with U.S. government
  - Update or renew your entity registration
  - Check status of entity registration
  - Search for entity registration and exclusion records
- Can take 2+ weeks for registration to be complete
- If your entity has applied for federal funding in the past, you may already have an account and number

# Grants.gov

- Grants.gov is a centralized location for users to find and apply for federal funding
- All grants must be submitted through this site
- Register online in advance
- You must have an active account to be considered for funding







# Learning Topic: *Strategies for Long-Term Success*

# Program Sustainability

- Ensure continued operation and success through long-term relationships and financial support.
- Established programs are encouraged to become self-sustaining using state, local, and leveraged resources.
- Continuous evaluation is necessary to maintain training relevance and value.
- Outcomes must demonstrate benefits to trainees, stakeholders, employers, and the community.





# Merging Environmental Training with Other Local Workforce Programs

- Affiliating with established workforce programs (e.g., community colleges, workforce agencies, organized labor) can ensure long-term sustainability.
- Benefits of merging with larger job training or social service programs:
  - Shared facilities, administration, and staff.
  - Improved utilization of classrooms, instructors, and support services.
  - Enhanced ability to attract funding and community support.
- BFJT programs should document partnerships and plans for continuation post-EPA funding.

# Leveraged Funding Sources

Key to sustainability: Establish long-term training plans with diversified funding sources.



- Potential leveraged funding sources:
  - Legislative appropriations.
  - Public-private partnerships.
  - Environmental penalties and settlements.
  - Philanthropic and nonprofit grants.
  - Fee-for-service agreements.
  - Other federal and state grants.
- Building relationships with stakeholders is essential.
- Demonstrate program effectiveness to attract funding and long-term support.





# Success Stories with Mike Senew



# Open Q&A

