

# **Keith Phillips**

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334-695-4108

## **EDUCATION**

**Bachelor of Science in Agribusiness Education** – Auburn University – Auburn, Alabama – 1995

## **EMPLOYMENT HISTORY**

**Vice Chancellor, Alabama Community College System (ACCS)** Workforce Development and Economic Development, Montgomery, Alabama, May 1, 2020 – Present

Chief executive officer for ACCS workforce development responsible for administering and supervising all functions of the organization as well as providing oversight for workforce development.

**Executive Director – Alabama Technology Network (ATN)**, Montgomery, Alabama, November 1, 2017 – Present

Provides the executive leadership and manages the operation of the statewide Alabama Technology Network, the MEP for the State of Alabama.

**Interim/Acting President – Alabama Technology Network (ATN)**, Montgomery, Alabama, May 16, 2016 – October 31, 2017

Provided leadership and management of the statewide Alabama Technology Network (ATN), the MEP for the State of Alabama during the vacancy of the President/CEO.

**Director of Operations – Alabama Technology Network (ATN)**, Montgomery, Alabama, February 1, 2016 – May 15, 2016

As Director of Operations, I provided leadership for the implementation of administrative services, including but not limited to business services, computer services, ATN research and ATN institutional effectiveness. I provided day-to-day operation and leadership support to the President/CEO's Office as well as statewide delivery of client services and the operations of the business model to achieve organizational goals. I offered supervision and oversight of ATN center locations and Center Directors, as well as engaged and interacted with the ATN Advisory Council.

**Eufaula ATN Center Director – Alabama Technology Network (ATN)**, Eufaula, Alabama, March 2009 – February 2016

As Eufaula ATN Center Director, I provided technical assistance, advice and recommendations, problem solving, research and implementation assistance to business and industry; Supervised the daily operations of three ATN Center Offices (Eufaula, Dothan and Enterprise) and staff to include adhering to ISO policies and procedures, proposal and contract review; Coordinated and assisted ATN Center staff with projects to optimize center efficiency; Conducted marketing and sales activities of ATN products and services to business and industry within the state; Negotiated and executed contractual agreements with business and industry clients

as well as with third party vendors; Responsible for developing center strategic goals, development and implementation of operating budgets, approval of expenditures and maintaining ATN owned assets; Responsible for reporting and engaging NIST clients to satisfactory complete NIST MEP surveys timely; Developed statewide relationships with external organizations to raise the awareness of ATN's mission and services; Directed ATN center efforts of marketing, communication and public relations with internal and external organizations and partners; Actively represented ATN in the local community as well as statewide, maintaining positive public relations and informing key stakeholders of ATN project work and accomplishments; For a period of two years also supervised the staff of the Montgomery/Selma ATN Center staff.

**City President/Market President – MidSouth Community Bank, Eufaula and Auburn, Alabama, July 2001 – February 2009**

As City President/Market President of MidSouth Bank of two markets, I managed continued growth of the bank's portfolio of loans and deposits and employees utilizing company guidelines, products, policies and procedures and by establishing annual goals and budgets; Implemented and maintained a business development program to identify existing customer needs, instill customer loyalty and to build additional prospective customer relationships for future business growth; Supervised and worked with branch managers and department supervisors to ensure continued growth and success of branch bank locations, personal growth of employees by encouraging internal as well as external training, tracking and reviewing goals and objectives, adhering to established bank policy and procedures and promoting the importance of community involvement of all employees; Conducted monthly board meetings directly with the bank's CEO, CFO and local advisory council in Barbour and Lee County regarding bank balance sheet and income statement items specific to each respective market.