



March 25, 2024

U.S Environmental Protection Agency Office
of the Greenhouse Gas Reduction Fund 1200
Pennsylvania Avenue, N.W.
Washington, DC 20460

Connecticut Department of Energy and Environmental Protection
79 Elm Street
Hartford CT 06106-5127

RE: Letter of Commitment for the EPA Climate Pollution Reduction Grant

To Whom It May Concern,

Fujitsu General America is committed to partnering with the Connecticut Department of Energy and Environmental Protection (CT DEEP) and other partner organizations for the proposed five-year New England Heat Pump Accelerator. This program will create mid-stream incentives at the distributor level to encourage the full replacement of HVAC and water heating systems across Connecticut, Maine, Massachusetts, New Hampshire, and Rhode Island.

Fujitsu General, as a global manufacturer of inverter heat pump systems, offers a line of high-efficiency, eco-friendly mini-split systems which have been designed to provide advanced zoned comfort solutions for residential and light commercial applications. Fujitsu's Airstage commercial line of Variable Refrigerant Flow (VRF) systems provide an efficient heating and cooling solution for an entire building using advanced controls and simple building management integration.

Efficient cold-climate heat pumps can reduce energy costs and offer substantial emissions and health improvements for New England residents. Because of this, many states have prioritized the installation of heat pumps through state policy and energy efficiency rebates. At the same time, there is a gap in the workforce needs. Leveraging the distributor network can increase contractor adoption of technology and flow these benefits to customers.

We are aware that strong community partnerships and networks are needed to design and manage the proposed program to advance environmental and public health issues in the region. We are committed to helping in the implementation and success of the program. We agree to provide input in public comments where needed and participate fully in any working group or advisory councils joined by our members. We agree to support the coalition partners when our expertise and networks may be helpful.



AIRSTAGE

Should this funding request be successful, we look forward to collaborating with you on this valuable project beginning in mid-2024. Please let us know how we may be of additional assistance.

Sincerely,

Michael Psihoules

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National Energy Solutions Manager



FUJITSU GENERAL AMERICA, INC.

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