



MITSUBISHI ELECTRIC TRANE HVAC US

March 21, 2024, 2024

Denver Regional Council of Governments

1001 17th Street, Suite 700

Denver, CO 80202

RE: Letter of Support for Climate Pollution Reduction Implementation Grant (CPRG) - Decarbonize DRCOG Proposal

As the Mitsubishi Electric Trane HVAC company representing a heat pump manufacturer and supplier in the region, we are writing to express our wholehearted support for the Climate Pollution Reduction Grant (CPRG) project proposal presented by the Denver Regional Council of Governments (DRCOG). The "Decarbonize DRCOG" initiative encompasses a transformative and comprehensive approach to regional building decarbonization, and we believe it aligns with the goals and objectives of heat pump manufacturers and the HVAC industry.

There are a several important key elements in Denver's Climate Pollution Reduction Grant proposal that help remove barriers, for individual homeowners and business owners, to moving towards decarbonization and electrification.

- This proposal addresses Denver and the Metro Area's largest source of GHG emissions – the building sector. Based on research completed by the EPA, space heating accounts for 32% of a commercial building's energy use and space cooling accounts for 9% of energy use making heating and cooling account for 41% of a commercial building's total energy use. Denver's proposal addresses the importance of moving from natural gas as a major source of heating.
- The proposal tackles all barriers to building decarbonization, offering tailored services for home and building owners, industry, and local governments.
- The three-tiered approach caters to diverse needs: full-service retrofits, energy advisors for the mass market, and direct incentives for those with existing plans.
- Workforce development and business growth funding, along with innovation dollars for new ideas is essential for all services, but especially for high tech equipment that will lead the change for decarbonization and electrification. Denver's proposal directly focuses on upskilling the existing workforce and entry-level training for new entrants which is key to supporting new and existing green technology.

The proposal is comprehensive and transformative. It not only targets equitable building electrification but also ensures a focus on Justice40 principles, prioritizing benefits for low-income and disadvantaged communities and will help bring our entire region along in advancing our climate justice and greenhouse gas reduction goals.

Should you have any inquiries regarding our support for this funding application, please feel free to contact Charlie Landherr at 720-878-6015 or [clandherr@hvac.mea.com](mailto:clandherr@hvac.mea.com).

Sincerely,

Charlie Landherr

Commercial Sales Manager, West

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