

TERRY SULLIVAN

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- 15 years of experience leading building energy efficiency, electrification, and clean electricity program development, implementation, and evaluation.

CURRENT ROLE

Executive Climate Office (ECO)

King County
2022 - Present

Climate and Energy Program Manager

- Manage key building decarbonization program development and implementation, including managing the CPACER program and strategy support on Energize!.
- Lead state and federal climate policy and grant strategy.
- Lead engagement with partners and elected officials on climate action through the King County-Cities Climate Collaboration (K4C) to advance shared climate priorities.
- Tracking, implementation management, and reporting for King County's leading Strategic Climate Action Plan.

EXPERIENCE

Office of Sustainability and Environment (OSE)

City of Seattle
Building and Energy Group
2016 - 2022



Senior Planning and Development Specialist - Building Climate Programs

Manage range of key projects to support implementation of climate policies for OSE as part of the Climate Action Plan while managing staff and leading analysis work across the organization.

RELEVANT EXPERIENCE FOR THIS ROLE INCLUDES:

Data Analytics, Performance Management, KPI Lead

- Model the impact of emissions reductions from current and future policy scenarios;
- Conduct complex data analytics, build reporting dashboards and polished presentations;
- Manage development of public-facing reports/tools, leading consultant and internal teams.

Climate Policy Development and Code Update Work

- Lead work to update code and rules to improve and align existing climate policies;
- Contribute technical and policy implementation expertise to policy development teams.

Program Management to Implement Climate Action Plan

- Lead projects to implement programs, including data, IT, analytical, communication projects;
- Direct management of staff implementing high-volume Benchmarking program.

Leading With Equity in City's Work

- Lead RSJI work using data to ensure policy implementation meets service equity goals;
- Co-lead OSE's racial equity change team to advance racial equity with the department.

Align and Assess State Policy

- Review/assess policy proposals from State, work with Commerce to align implementation.

EMI Consulting

www.emiconsulting.com
2013 - 2016

Senior Consultant

2015-2016

Consultant

2014-2015

Associate Consultant

2013

Senior Consultant/Project Manager - Clean Energy

Project manager on a wide range of clean energy consulting projects for clients nationwide. Proficiency in leading teams, developing and executing projects, and communicating results.

RELEVANT EXPERIENCE FOR THIS ROLE INCLUDES:

Deep Analytical and Project Management Experience

- PM of analytical teams designing or improving programs to reduce energy and emissions;
- Execute and/or manage technical analysis projects and present outcomes to stakeholders.

SME in Building Efficiency, Electrification, and Renewables Policy

- Responsible for tracking wide range of local and state clean energy policy and programming;
- Expertise in building efficiency/electrification, policy research, program evaluation.



EMI CONSULTING

EXPERIENCE CONTINUED

Alsterlind Construction Inc
www.aci-sf.com
2005 - 2011

Project Manager
2008-2011
Associate Project Manager
2005-2008



Project Superintendent - Commercial Construction Projects

Managed over a dozen commercial construction projects totalling over \$5 million for ACI, a commercial contractor in the Bay Area. Responsible for meeting project scope, budget, and schedule deadlines while managing employees and sub-contractors.

RELEVANT EXPERIENCE FOR THIS ROLE INCLUDES:

Project Management Experience in Diverse Building Types

- Six years of implementing scopes of work, managing schedules, generating cost estimates, tracking budgets, and administering controls methods;
- Expertise in managing contracts and preparing and processing change orders.

Direct Experience in Buildings and Managing Stakeholders

- Responsible for troubleshooting, problem solving, and communications with stakeholders;
- Direct experience balancing complex technical building retrofit challenges with relationships with multiple subcontractors and demands from project stakeholders.

ACEEE - American Council for an Energy Efficient Economy
www.aceee.org
2012



Industrial Energy Efficiency Analyst

Worked on the industrial energy efficiency team for this leading energy innovation organization. Coauthored two energy efficiency policy analysis reports, researched industrial energy efficiency programs, and analyzed state energy policies and codes.

University of Washington, Evans School
www.evans.uw.edu
2011-12

Graduate Clean Energy Research Assistant

Supported energy and environmental research projects under Professor Alison Cullen. Researched strategic energy planning and power markets in the PNW. Analyzed efficiency and conservation programs in Washington.

EDUCATION

Evans School of Public Policy, University of Washington
2011 - 2013

Master's of Public Administration (MPA), Energy Policy and Management

Graduated with honors and an Environment and Natural Resource Management Certificate. Awarded two year Top Scholar Research Assistant Fellowship.

University of California, Berkeley
2005 - 2008

Bachelors, History and Political Science

Bachelor of Arts, Honors in History from the University of California, Berkeley. Recipient of the Harry Wollenberg Grant for academic excellence from the UC Regents.

RELEVANT TECHNICAL SKILLS

DATA ANALYSIS

EXCEL	●	●	●	●	●
ACCESS	●	●	●	●	●
SQL	●	●	●	●	●
PYTHON	●	●	●	●	●
R/STUDIO	●	●	●	●	●

VISUALIZATION

POWERPOINT	●	●	●	●	●
TABLEAU	●	●	●	●	●
CARTO/GIS	●	●	●	●	●
POWER BI	●	●	●	●	●
D3.js	●	●	●	●	●

COMMUNICATING RESULTS

INDESIGN	●	●	●	●	●
ILLUSTRATOR	●	●	●	●	●
TABLEAU PUBLIC	●	●	●	●	●
WORDPRESS	●	●	●	●	●
WEB/HTML/CSS	●	●	●	●	●