

ANDREW LARSON, MPP

CERTIFICATIONS

- **Certified Economic Developer (CEcD)**, IECD #2994
- **Project Management Professional (PMP)**, PMI #2985664
- **Lean Six Sigma Greenbelt**, King County Finance Division

PROFESSIONAL EXPERIENCE

Grants and Contracts Manager, 2021 - Present

King County Office of Performance, Strategy, and Budget

- Execute a \$100 million portfolio of federal community development grants. Manage performance measurement and communicate social impact of 380 active grant awards.
- Facilitate strategy development for executive public policy teams. Execute advocacy and grant seeking activities to expand criminal justice, climate, and economic development service delivery.
- Lead strategic planning efforts to expand county workforce development pipelines. Manage subrecipient programs that have created over 1,125 jobs and internships since 2022.
- Lead community engagement activities for equitable policy development. Manage business association partnership that conducted equity analyses of \$10 million of grant programs in 2023.
- Lead continuous improvement reviews of service delivery for the Executive Department grants team. Train and mentor colleagues on policies, processes, and county systems.
- Manage a personal community grant portfolio of \$15 million across 18 partner organizations. Services under the portfolio directly impacted 35,000 King County residents in 2022.

Senior Business Development Specialist, 2017 – 2021

King County Finance and Business Operations Division

- Managed economic development program across \$200 million in annual federal grant awards. Exceeded triennial 15% disadvantaged business spending goal in 2021.
- Partnered with local industry associations to promote government contracting and advocate for supply chain diversity.
- Initiated 'Equity In Contracting' business process redesign. Launch of Subcontractor Inclusion Plan strategy resulted in a 25% county-wide increase in small business spend.
- Led process improvement reviews for the Category Management team, responsible for over \$150 million in investments in 2021. Analyzed business, legal, strategic, and reputational risks.
- Executed cross-functional technology project to optimize program and financial monitoring. Eliminated forms across 350 prime contracts and achieved 70% reduction in closeout cycle time.
- Trained and mentored staff on policies, processes, and county systems for project management, performance analysis, contract enforcement, and corrective action planning.

Senior Consultant, 2012 – 2017**Metropolitan Council of the Twin Cities**

- Managed economic development program for two light rail project offices representing \$4 billion in contracting activity. Advocacy efforts funneled 18% of project expenditures to small businesses.
- Partnered with public policy team to communicate economic impacts of development activities along the Southwest and Bottineau Light Rail Transit corridors.
- Developed and executed organization-wide continuous improvement strategies. Developed financial reporting tools to track \$50 million of county goods and service expenditures.
- Managed a cross-functional project team to develop a financial reporting application for federal contracting and payment information. Eliminated monthly paper filing for 150 active contracts.
- Developed policy proposals to ensure compliance with federal audits. Advocated for equitable local hiring requirements in partnership with contractors and the community advisory board.

EDUCATION

- **Master of Arts – Public Policy**, University of Saint Thomas, Minneapolis, MN
- **Bachelor of Arts – Political Science**, University of Wisconsin, Madison, WI
- **Certificate in Grant Writing**, Seattle Central College, Seattle, WA