

# Raymond H. Soya, Associate AIA

[raymondsoya@gmail.com](mailto:raymondsoya@gmail.com)

732-530-6405 (h) 732-804-3957 (c)

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## CAREER SUMMARY:

A proven and dynamic leader with over 38 years of experience responsible for building consensus and advancing high level strategies to inform corporate and governmental leadership decisions. In the private sector, ensured that client objectives were consistently met while meeting established milestones and corporate goals. Presently driving the Port Authority's mission in the recovery from Superstorm Sandy in combination with the creation of a fiscally prudent and comprehensive Grants Strategy. Currently building the foundation for the enhancement of the Agency's management of grants and other funding pursuits in alignment of the Capital Plan to maximize federal and state funding opportunities.

## PROFESSIONAL EXPERIENCE:

### The Port Authority of New York and New Jersey

New York, NY

General Manager, SMRO/Grants Office

June 2020-present

Oversight for ensuring strategic, operational, and capital alignment for the pursuit and delivery of grant funded projects and initiatives to meet the Agency's needs while promoting resiliency and sustainability.

- Supervising the implementation of strategy for the pursuit of grant programs identified under the Infrastructure Investment and Jobs Act
- Overseeing the compilation and submission of FEMA over 100 closeout packages including transmission of more than half the Sandy portfolio
- Strategic leader responsible for the COVID, Isaias, and Ida disasters
- Selected to serve as Accountability Officer for the COVID-19 pandemic
- Secured 2 BRIC awards and 2 HMGP for resilience and planning
- Key contributor for securing the \$32M Port Infrastructure Development Program (PIDP) award

Sr. Program Manager, SMRO

July 2017-June 2020

Led a cross-functional team of more than 100 engineering, project management, and facility professionals who are integral to the development of the project scope and cost to maximize grant obligation.

- Responsible for the reimbursement of over \$350M in Sandy recovery
- Led the Port Authority's response to FEMA's Holland Tunnel audit protecting the \$340M PW obligation
- Negotiated and delivered over \$750M in additional Sandy obligations
- Promoted to General Manager to manage the disaster grants effort

### AECOM

New York, NY

Sr. Program Manager, SMRO (consultant to Port Authority)

June 2013-July 2017

Established the organizational structure to manage the Sandy recovery.

- Author of the integrated database to unify internal and external systems, leading to the Quick Base grants management platform
- Spearheaded the preparation of competitive grant applications of over \$1.3B of FTA funding and over \$600M in FEMA HMGP grant funding, resulting in \$212M FTA and \$75M FEMA competitive grant awards
- Established the compliance methodology for the development, review, and delivery of quarterly reporting for the Sandy program
- Instituted the Knowledge Transfer program to enhance PA expertise

Recovery Team Leader, Sandy Task Order

Oct 2012-June 2013

Led a 25-person multi-disciplined team for Sandy damage assessments.

- Directed the inspection compliance and construction teams as part of the NYC Rapid Repairs program
- Led the team to assess over 1,000 residences in Nassau and Suffolk Counties utilizing FEMA's Substantial Damage Estimator (SDE) tool

Architectural Manager, Transportation Sector

Feb 2002-Oct 2012

Managed a pair of 20-person architectural and inter-disciplinary teams in the design of two transportation mega projects in the NY Metro Region.

- Led the architectural design team in the development of the Preliminary Engineering (PE) and Final Design (FD) phases for NJ TRANSIT's \$8.7B Trans Hudson Express (THE) Tunnel
- Designed the box structure in advance of NJ TRANSIT's Access to the Region's Core (ARC)/Gateway project
- Managed the design of the \$210M 350K SF concourse for the MTA's East Side Access project

Interim Division Manager, New York Office

July 1998-Feb 2002

Managed a 60 person A/E office including a dedicated multi-disciplined aviation design team.

- Directed the day-to-day operations for the New York office including the management of a \$5.3M operating budget
- Delivered the design of the \$1.3B JFK American Airlines terminal
- Oversaw a site condition analysis for the MBTA's \$5B Capital Program

**Ehrenkrantz/Vitetta/HDR/DMJM**

**Princeton/NY**

Program Planner & Project Manager

Oct 1985-July 1998

Led a variety of projects in the master planning and design of solutions:

- Guided the strategic planning for a new 625K SF Pfizer research facility
- Directed the master planning of the Campbell Soup 575K SF HQ
- Implemented a youth mentoring program at Garrett Morgan Academy
- Promoted to Interim Division Manager (DMJM/AECOM)

## **EDUCATION:**

MBA: Finance; Syracuse University

Master of Architecture Program Studies; Syracuse University

Bachelor of Arts: Business Administration; Upsala College (Honors Program)

- Minors – Computer Science, Mathematics

## **SKILLS & SYSTEMS PROFICIENCY:**

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|------------------------------|---------------------------------|
| • Microsoft Office 365 Suite | • Microsoft Access              |
| • Microsoft Teams            | • Quick Base                    |
| • SharePoint                 | • 4 <sup>th</sup> Dimension     |
| • PeopleSoft                 | • FEMA EMMIE System             |
| • Primavera P6               | • NJEMGrants (MB3)              |
| • WinTrak                    | • FEMA Grants Portal            |
| • Program Management         | • Federal Regulatory Compliance |

## **NOTABLE ACHIEVEMENTS:**

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|-----------------------|--|
| • \$1B PW obligations | • Head Coach/Assistant Coach for 35 travel and recreational sports teams |
| • 125 PW amendments   | • Mentor and coach for 450 staff, students, athletes                     |
| • \$100M HMGP funding | • Finisher – 28 marathons  |
| • \$50M IJIA awards   | • Fundraised over \$25,000 while competing in the NYC Marathon           |
| • 150 closed grants   |  |