

EMILY A. SCHAPIRA

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EXPERIENCE

PHILADELPHIA ENERGY AUTHORITY President & CEO (formerly Executive Director)

Philadelphia, PA
June 2016 – Present

- PEA is an independent municipal authority created in 2010 to build a robust, equitable clean energy economy for Philadelphia. We serve as a financial agent for the City on capital energy projects, and develop, facilitate and promote clean energy and energy efficiency projects, programs and market development benefitting the City.
- Developed and implementing the Philadelphia Energy Campaign, a \$1 billion, 10-year initiative to invest in energy efficiency and clean energy projects to create 10,000 jobs. Focused on city buildings, schools, affordable housing, small businesses, and commercial and industrial buildings. By Year 6, helped launch over \$380MM in projects and created over 3200 jobs.
- Grew the Authority budget by over 10X through program revenue generation and federal grants. **For every \$1 of City investment, PEA returns over \$80 to the local economy**, and relies on the City for less than 1/3 of our annual budget.
- Supported over \$250MM in energy efficiency projects for the School District of Philadelphia; leading citywide conversion of 140,000 streetlights to LEDs, and completed largest municipal Power Purchase Agreement in the U.S. Launched Philadelphia C-PACE, a clean energy financing tool for the C&I market, completing \$69MM in financing in its first 2 years.
- President of the Philadelphia Green Capital Corp, PEA's non-profit green bank affiliate. Developed, funded and launched PGCC in September 2021, designed to ensure capital reaches underserved market segments for clean energy.

AELUX, a Division of WESCO Distribution, Inc. Chief Operating Officer, Aelux Director, Global Accounts – Lighting, WESCO

Glenside, PA
May 2012 – June 2016

- Aelux is a subsidiary of WESCO Distribution, providing lighting retrofits for commercial and industrial clients, specializing in low cost, high return, rapid payback energy conservation projects. Acquired by WESCO (NYSE: WCC) in 2015.
- Created Global Accounts Lighting Team serving 300 of WESCO's key strategic accounts with portfolio-wide lighting retrofits.
- In Year 1 as COO, served as organizational change agent focused on building a culture of accountability, increasing average sales revenue, and executing flawless operational strategy. **Led team to best sales year in company's 9-year history in 2014.**

VERIZON Consultant – Green Facilities Lead, Corporate Sustainability

Basking Ridge, NJ
January 2012 – May 2012

- Primary responsibility for facility-related environmental footprint. Managed environmental management system and supported CDP and corporate reporting. **Personal ROI of 200% in 4 months.** Created \$3 million in annual savings.

EDUCATION

THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA *Master of Business Administration in Environmental and Risk Management*

Philadelphia, PA
2007-2009

UNIVERSITY OF PENNSYLVANIA *Bachelor of Arts; Majors in International Relations and Urban Studies*

Philadelphia, PA
1998-2002

OTHER ACTIVITIES

- Member, Board of Advisors, *Special Districts Program, Government Technology Magazine* (2019-Present)
- Member, Board of Advisors, *Volt Energy, Washington, DC* (2020-Present)
- Honoree, *Philadelphia Business Journal's 40 Under 40* (2020)