



Philadelphia Energy Authority
Attn: Emily Schapira, President & CEO
1400 JFK Boulevard
City Hall Room 566
Philadelphia, PA 19107
(215) 686-4483
Info@philaenergy.org

Dear Ms. Schapira:

My name is Marjorie Ogilvie and I serve as General Partner of the Philadelphia Business & Technology Center. I am writing to extend my support to the Philadelphia Energy Authority as it pursues funding from the EPA's Climate Pollution Reduction Grants Program, which is designed to enable states, municipalities, tribes, and territories to 1) implement ambitious measures that will achieve significant cumulative GHG reductions by 2030 and beyond, 2) pursue measures that will achieve substantial community benefits in low-income and disadvantaged communities, 3) complement other funding sources to maximize GHG reductions and community benefits, and 4) pursue innovative policies and programs that are replicable and can be scaled up across multiple jurisdictions.

The Philadelphia Business & Technology Center is a pillar of the West Parkside Community of Philadelphia for over thirty years. The facility has been family-owned and managed since 1988. It is home to a wide variety of businesses and educational institutions. Management has taken an active role in consistently striving for an energy efficient operation and looks to provide the opportunity for diversity and inclusion along with workforce development in their underserved community.

We intend to participate in or directly assist in the design and performance of a project that meets these four goals by installing a Battery Energy Storage System on our site. Our project developer, BTM Solutions, LLC has played a critical role in our quest for a more energy efficient operation for over ten years.

BTM Solutions, LLC crafted a plan for a renewable battery energy storage system (BESS) to serve a segment of the commercial real estate market overlooked. Philadelphia Business and Technology Center will be a pilot site to prove the concept of utilizing a BESS for individual buildings with energy demand below 1 megawatt. With ten years of operational data, a system to reduce grid -purchased electricity by employing an on-site BESS is proposed. The system will combine battery storage with a renewable PV element.

Emily Schapira, President & CEO

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The proposed renewable energy project will provide an avoidance of 1,625,037kWh from the electric grid which will result in an equivalent GHG-ERP (Greenhouse Gas Emission Reduction Potential) of 12,542,089 pounds of Carbon Dioxide (CO2).

The project will be sourced exclusively with local suppliers, contractors, and labor.

We look forward to playing a role in helping to reduce greenhouse gas emissions across Southeastern Pennsylvania with the goal of protecting human health and the environment as part of this transformative opportunity.

Sincerely,

A handwritten signature in black ink, appearing to read "Marjorie Ogilvie".

Marjorie Ogilvie

President

Philadelphia Business & Technology Center

5070 Parkside Avenue

215-879-8500

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