

# GREENSPARK SOLAR

March 25th, 2024

To Whom It May Concern,

It is my pleasure to write a letter in support of the City of Rochester's Residential Rooftop Solar Program, as well as the Municipal Rooftop Solar Program. The City of Rochester's Owner Occupant Roof Program will provide a replicable example to other communities as to how municipalities can leverage sustainable practices, workforce development, and EPA funds in order to benefit low income households. These programs outlined by the City of Rochester are crucial in ensuring energy equity is at the forefront of Regional, State and Federal climate goals.

As an industry-leader with local headquarters in Rochester, NY, GreenSpark is thrilled to partner with the City of Rochester to keep the economic, environmental and employment benefits of these projects as high impact as possible through our Workforce Development Program, which will include a 15,000sq ft Community Training Center (CTC) in downtown Rochester. This program will enlist the support of several local partners for recruiting and training, including Urban League of Rochester, Young Adults Manufacturing Training Employment Program (YAMTEP), Genesee Community College, ABC contractors electrical apprenticeship program, LIUNA, Rochester City Schools, BOCES and the Climate Solutions Accelerator of the Genesee-Finger Lakes Region. We are dedicated to utilizing the growing solar industry as a local mechanism for uplifting workers out of poverty while providing meaningful career pathways within the renewable energy industry and electrical trades that increase overall equity, safety, and professional quality.

GreenSpark is uniquely positioned to provide workforce training, as an industry-leader of more than 20 years, a Top Solar Contractor, Top Workplace, a member of the Nationwide AMICUS solar cooperative, a NYSEERDA Gold Quality Installer, and Certified B Corp with a triple bottom line of people, planet, and profit. GreenSpark's field based training methods and contents are based upon the collective experience and shared best practices and lessons learned of greater than 70 values-driven Amicus solar companies providing access to qualified trainers and industry experts across the nation. GreenSpark's goal is to connect underinvested communities to the career opportunities that exist within the clean energy sector and align with the City's DEI and environmental justice goals, while ensuring equitable access to clean energy for all.

We look forward to partnering with the City of Rochester to deploy the economic and environmental benefits of solar energy to those, historically, underserved and underrepresented in our community.

Sincerely,



Kevin M. Schulte

Chief Executive Officer

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